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## **EXECUTIVE SUMMARY**

On February 8, 1996, President Clinton signed into law the Telecommunications Act of 1996. Section 202 of the 1996 Act eliminated limits the FCC had previously placed on the number of radio stations a single entity could own nationally. It also significantly relaxed limits the FCC had placed on ownership of radio stations in a local market. On March 7, 1996, the FCC implemented these provisions of the Telecommunications Act of 1996 by revising Section 73.3555 of its Rules (47 C.F.R. §73.3555) to eliminate the national multiple radio ownership rule and relax the local ownership rule.

This is our fifth Review of the Radio Industry examining changes in various aspects of the commercial broadcast radio industry as a result of the implementation of these provisions of the Telecom Act.<sup>1</sup> Prior reports indicated a trend toward consolidation of radio station ownership, resulting in fewer owners at both the national and local levels. This report provides an update of the impact of the Telecom Act through March 2003.

Overall, there has been a 5.9 percent increase in the number of commercial radio stations between March 1996 and March 2003. The number of radio owners declined, however, by 35 percent during this seven-year period. This decline is primarily due to mergers between existing owners. Over the same period, there has also been an increase in the size of the largest radio group owners. In 1996, the two largest radio group owners consisted of fewer than 65 radio stations each. By March 2003, the leading radio group, Clear Channel Communications, owned over 1,200 radio stations. The second largest group owner, Cumulus Broadcasting Inc., had just over 250 stations.

At the local level, there continues to be a downward trend in the number of radio station owners in Arbitron Metro markets. Further, the increase in the revenue share of the top owners in each Metro market has generally leveled off. The largest firm in each radio Metro market has, on average, 46 percent of the market's total radio advertising revenue. The largest two firms in each radio market have, on average, 74 percent of the market's radio advertising revenue. Overall, the variety of radio formats available to consumers has held steady. However, in recent

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<sup>1</sup> We have released previous versions of this report in March 1998, January 2001, September 2001, and

years the average number of formats appears to have declined slightly for some of the large markets while increasing slightly for most of the smaller ones.

Most of the financial-market trends reported in previous *Radio Reviews* continue to hold through the first quarter of 2003. The analysis of publicly-traded companies where radio broadcasting is the primary business continues to reflect strong earnings. Publicly-traded radio companies, however, still carry heavy debt loads, which contributes to the high volatility observed in their earnings. Also, the high debt loads of these publicly-traded radio companies contribute to the volatility of their stock market valuations. Through much of the period before 2000, the valuations of these radio companies have outperformed the broad market of publicly-traded companies, as reflected in Standard and Poor's 500 (S&P 500) index returns. After 2000, however, the returns of radio companies have fallen sharply below the S&P index returns.

Another section of this report examines recent trends in the size of radio's listening audience and in radio advertising rates. In particular, we find that radio listening has decreased slightly since 1998, and radio ad rates have increased almost 87 percent since 1996.

## 1. Overview

In an *Order* adopted March 7, 1996, the Commission implemented the provisions of the Telecom Act of 1996 directing it to revise its rules concerning national multiple as well as local radio ownership. These provisions first required that the Commission eliminate its national ownership rule that limited the number of AM and FM stations one entity could own or control on a nationwide basis to no more than 20 AM or 20 FM stations. The provision that permitted an entity to own an additional 3 AM and 3 FM stations if they were small business-controlled or minority-controlled was also eliminated. Next, these provisions required that the Commission relax its local ownership rules such that:

- a. In a radio market with 45 or more commercial radio stations, an entity would be allowed to own, operate, or control up to 8 with not more than 5 in the same service;
- b. In a radio market with between 30 and 44 commercial radio stations, an entity would be allowed to own, operate, or control up to 7 with not more than 4 in the same service;
- c. In a radio market with between 15 and 29 commercial radio stations, an entity would be allowed to own, operate, or control up to 6 with not more than 4 in the same service;
- d. In a radio market with 14 or fewer commercial radio stations, an entity would be allowed to own, operate, or control up to 5 with not more than 3 in the same service, subject to the limitation that no entity be allowed to own, operate, or control more than 50% of the stations in these markets.

The Commission recently reviewed the local radio rule as part of its 2002 Biennial Review. On June 2, 2003, the Commission adopted an Order modifying its media ownership rules, including the local radio rule. The Commission's decision has been stayed pending judicial review.<sup>2</sup>

In previous versions of this report, the Media Bureau examined the changes in various aspects of the commercial broadcast radio industry as a result of implementing these provisions of the Telecom Act. The reports indicated a trend in the consolidation of radio station ownership resulting in fewer owners at both the national and local levels.

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<sup>2</sup> Prometheus Radio Project v. FCC, 2003 WL 22052896 (3<sup>rd</sup> Cir.)

This report is an update of the impact of the Telecom Act on the commercial broadcast radio industry through March 2003. The first part, reported in Section 2, examines changes in the radio industry from a national viewpoint, *i.e.*, broad changes to the radio industry focusing on the number of owners and the number of stations held by the largest group owners. Section 3 examines changes in the radio industry at the local level, specifically examining various indicia of diversity and concentration in each of the areas that Arbitron identifies as a local radio market. Section 4 compares the financial performance of several publicly-traded radio companies to firms in the S&P 500. Finally, Section 5 examines trends in radio's listening audience and in radio advertising rates.

## **2. Changes in the Radio Industry - A National View**

The trends in the radio industry continue through March 2003. Before discussing the specific changes, however, it is necessary to spell out certain assumptions used in the analysis. This report uses the BIA MasterAccess Database of radio stations. BIA regularly updates its database and continues to improve the data it reports. To improve comparability amongst the various time periods, we made certain changes in the March 1996, November 1997 and November 1998, March 2000, March 2001, and March 2002 databases. These changes are described below.

First, BIA presents the ownership data to reflect "pending" or "proposed" transactions. This means that when company "A" announces that it will purchase company "B", the owner of company B's radio stations are identified as "A." If the proposed transaction does not eventually occur, either in whole or in part, BIA then readjusts the ownership data. In describing radio mergers, it makes more sense to document the effect of only those mergers that have been completed. Therefore, we correct ownership data from BIA so that it reflects only mergers that have been completed.<sup>3</sup> Second, BIA identifies the owners of stations subject to a local marketing agreement (LMA) separately. Since the Commission's rules generally attribute an ownership interest to the brokering station, the BIA data were adjusted so that the ownership of stations

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<sup>3</sup> In the 1997, 1998, 2000, 2001, 2002, and 2003 data, BIA identifies which transactions are pending, thus making it possible to reassign the stations to the "previous" owner. However, BIA did not do this in the 1996 data.

subject to an LMA are attributed to the owner with the higher national revenues.

Third, in previous databases there had been a format category "News/Sports," which, in the March 2000 database, was split into two separate categories: "News" and "Sports." To maintain compatibility, each "News" or "Sports" entry was replaced by "News/Sports." Fourth, we note that the number of markets has increased again, from 285 in March 2002 to 286 in March 2003, yet the percentage of stations assigned to markets is relatively stable at 59 percent.<sup>4</sup> Sixth, BIA estimates revenue data annually for approximately 45 percent of the radio stations. Most of the radio stations with missing revenue estimates are not assigned to Metro markets and are, therefore, not included in the analysis. The radio stations with missing revenue estimates that are assigned to Metro markets are usually the low-rated stations in the market, and they earn a small share of the market's advertising revenues. In order to include these stations in the analysis, zero values were assigned to the missing data.

We also note, as we described in last year's report, that BIA increased the number of radio stations identified as noncommercial in the time between our March 2001 and March 2002 radio reports. This reduction in the total number of commercial radio stations reflected a reassignment of some commercial radio stations to noncommercial. To facilitate comparison, we attempted to incorporate this change in the data for March 2001. The tables in the Appendix, therefore, will reflect this change in status of commercial stations for March 2001, March 2002, and March 2003, but not for the previous years. In addition, BIA reassigned a number of non-market radio stations as market stations as of March 2002.<sup>5</sup> We have made no attempt to incorporate these changes prior to March 2002.

With the above caveats in mind, the analysis of the radio industry follows. The number of commercial radio stations has increased about 5.9 percent since March 1996. As of March 2003, there were 10,866 commercial radio stations in the United States. Of these, about 57 percent (6,194) are FM stations and 43 percent (4,672) are AM stations. From March 1996 to March 2003, the number of owners declined from 5,133 to 3,323, a cumulative decline of 35 percent.

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<sup>4</sup> Recently this has increased to 287 markets. However, as of March 2003, BIA had 286 Arbitron markets in its data base.

<sup>5</sup> Non-market stations are radio stations not assigned to one of the 286 markets defined by Arbitron.

The decline in the number of owners reflects a continuation of the consolidation of the commercial radio industry that has occurred since the passage of the Telecom Act in 1996. In each of the last 6 years, about 20 percent of radio stations have changed hands. As a result of this trading activity, there are now 49 radio station owners with 20 or more stations, compared to 25 in March 1996.<sup>6</sup> Further, the composition of the top 50 radio group owners continues to change, generally reflecting mergers between companies that were previously among the top 50 radio owners.<sup>7</sup> Also, the two largest radio group owners in 1996 consisted of fewer than 65 radio stations each. As of March 2003, the two largest radio group owners consisted of 1233 and 256 radio stations, while the third, fourth and fifth largest held 213, 184, and 102, respectively. Thus, the decline in the number of owners of radio stations nationally reflects mergers or acquisitions between existing owners that has resulted in larger radio group owners and more group-owned stations.

### 3. Changes in the Radio Industry - A Local View

Arbitron, a nationally recognized radio audience research firm, has delineated 286 different local geographic areas, or Metros, to reflect the audiences reached by local radio stations. Arbitron Metros generally correspond to Metropolitan Statistical Areas as defined by the U.S. Government.<sup>8</sup> About 60 percent of all commercial radio stations are licensed to communities in the 286 markets. The 286 radio markets consist of more than 900 counties, representing more than one-fourth of all counties in the U.S., plus Puerto Rico.<sup>9</sup> More than three-fourths of the U.S. population of at least 12 years of age resides in the 286 radio markets.<sup>10</sup> This

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<sup>6</sup> See Appendix B.

<sup>7</sup> See Appendix C.

<sup>8</sup> The Office of Management and Budget designates and defines MSAs in 55 Fed. Reg., 12154-12160 (1990). Generally, a Metropolitan Statistical Area consists of one or more counties that contain a city of 50,000 or more inhabitants, or contain a Census Bureau-defined urbanized area with a total population of at least 100,000.

<sup>9</sup> These counties (including portions of counties) and independent cities in the Arbitron Metros make up almost 30 percent of all counties and independent cities in the U.S., plus Puerto Rico.

<sup>10</sup> Arbitron's 286 markets represent about 78 percent of the U.S. population and Puerto Rico for those at least 12 years of age. Arbitron does not measure radio listening statistics for those under age 12.

delineation of a local radio market, as defined by Arbitron, is widely used by buyers and sellers of radio advertising and generally reflects market data as determined by surveys of listeners.

All figures displayed in the associated charts represent "smooth" lines rather than the actual data. Smoothing is a statistical technique used to illustrate or reveal trends in the data. A line representing the actual data would be filled with jagged ups and downs, much like the representation of an earthquake on a seismograph. Such a representation would make it extremely difficult to discern a trend in the data. On the other hand, a smooth line uses averaging to blunt the jagged ups and downs of the actual data and to reveal any underlying trends. A point on a smooth line represents a weighted average of the actual data in an interval around that point.<sup>11</sup> The difference in the lines represents general changes in the radio industry. Because the points on the lines are averages, the reader should not attempt to use these figures to make specific market to market comparisons.

### 3.1 Changes in the Revenue Share Earned by the Metro's Top Owners

Chart I depicts the current state of concentration in the industry, showing the one-firm (CR1), two-firm (CR2) and four-firm (CR4) concentration ratios.<sup>12</sup> The concentration ratios used in this report are the percentage of market revenue held by the firm(s) in the market (one, two, or four) with the largest revenue. For example the four-firm (CR4) concentration ratio is calculated by dividing the sum of the revenue for the top four firms in a market by the sum of the revenue

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<sup>11</sup> For market 100, for example, the smoothed line will show a weighted average of the actual data in markets 90 to 110. The data from market 100 get the most weight, data from markets 99 and 101 get the next most weight, and so forth. The particular smoothing method employed is called "loess" and is described in William S. Cleveland, *The Elements of Graphing Data* (Hobart Press, 1994). The specific implementation is from the "loess" command in the statistical package "S-PLUS 2000," with the smoothing parameter set equal to 0.5.

<sup>12</sup> For March 2001, March 2002, and March 2003, the Metro market revenue is equated to the sum of the station revenue for stations assigned to their Metro market. In previous years, Metro market revenue was used. In some cases, the differences between these measures of market revenue were the result of out-of-Metro market stations that earned a share of the Metro market revenue. There were other cases where in-Metro market stations earned a share of their revenue outside of their Metro market. These differences are generally small.

for all firms in that market.<sup>13</sup> This measure of market concentration is frequently used because of its ease of calculation and interpretation.<sup>14</sup> The smoothed lines reveal the extent of concentration in the markets. There is a clear tendency for the smaller markets to be more concentrated, which is not surprising since the smaller markets have fewer stations. Nonetheless, even the larger markets appear to be somewhat concentrated. In the 50 largest markets, on average, the top firm holds 35 percent of market revenue, the second firm holds 25 percent, and firms three and four split the next 25 percent. For the 100 smallest markets, on average, the first firm holds 53 percent, the second firm holds 28 percent, and the next two firms split 14 percent. Overall, in 181 of the 286 Arbitron radio markets (over 60 percent of the markets), one entity controls 40 percent or more of the market's total radio advertising revenue, and in 97 of these markets the top two entities control more than 80 percent of market revenue.

Historical perspective for the four-firm concentration ratio is provided in Chart II. This trend of fewer owners generally earning a larger percentage of market revenue is further emphasized by looking at the revenue share of the top four owners in the Metro market. The data suggest that this trend has substantially tapered off over time. The large increase in concentration that occurred from March 1996 to November 1998 can be largely attributed to the relaxation of the local radio ownership rules required by the 1996 Telecom Act, as can the smaller increase that occurred from November 1998 to March 2002. The subsequent change from March 2002 to March 2003 is less pronounced.

### 3.2 Changes in Ownership Diversity

Traditionally, the Commission has been concerned with encouraging diversity in the

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<sup>13</sup> In this study, we also multiply this ratio by 100. Markets with four or fewer firms would yield a CR4 of 100.

<sup>14</sup> Market concentration is a function of the number of firms in a market and their respective market shares. Concentration ratios are one of the various measures economists use to estimate market concentration. Market shares may be calculated as the firm(s)'s percent share of revenue, as is done here, or may be calculated as the firm(s)'s percent share of audience or capacity. These measures are also used by the Department of Justice and the Federal Trade Commission as an aid to the interpretation of market data and as an indicator of the likely potential competitive effect of a merger. See, e.g., U.S. Department of Justice and the Federal Trade Commission, Horizontal Merger Guidelines, Revised, April 8, 1997; Carlton and Perloff, Modern Industrial Organization, Carlton and Perloff, 2<sup>nd</sup> edition, pp. 344-349; and Giles Burgess, The Economics of Regulation and Antitrust, pp. 310-312.

ownership of broadcast stations so as to foster a diversity of viewpoints in the programming presented over the airwaves. One measure of diversity that is of interest to the Commission is the number of independent owners of radio stations in a local Metro market. Chart III depicts changes in the number of owners by Metro market area. This chart reveals that the decline in the number of radio owners nationally reflects a general trend across Metro markets, and not simply consolidations in a few large or small Metro markets. In March 2003, the average number of owners across all Metro markets was 9.7, with a range of 6.7 in the smallest Metro markets (ranks 101-286) to a high of 24.9 in the "top 10" Metro markets. In March 1996, the average number of owners in a Metro market was about 13.5. Thus, from March 1996 to March 2003, there was a cumulative decline of about 4 in the average number of owners per market. This chart also illustrates that the number of owners declines as the market gets smaller.

Appendix F provides data for each Arbitron market, including the number of stations, owners, formats, and concentration ratios for nearly all years from 1996 to 2003.<sup>15</sup> The table shows that the number of owners declines during this period in most markets by varying degrees. Appendix G displays ownership and related information for five Arbitron metros, including their "embedded" metros. While most Arbitron metros cover geographically distinct areas, there are several Arbitron metros that are contained within a larger Arbitron metro. This appendix presents data for the following larger metros which include smaller embedded ones: New York; San Francisco; Washington, D.C.; Providence, R.I.; and Portsmouth, N.H.

### 3.3 Changes in Format Diversity

Chart IV shows the number of distinct radio formats for each Metro market and suggests that there generally continues to be no trend toward change in the diversity of radio programming available to consumers.<sup>16</sup> The average number of radio formats available in a Metro market has

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<sup>15</sup> The concentration ratios CR1, CR2, and CR4 are defined in section 3.1 of this report. No data are given for 1999, because this report was not produced that year.

<sup>16</sup> The data on the number of different types of formats per market are based on information in the BIA Radio Database. BIA obtains specific format information from the radio stations it surveys, sorting their responses into broad format categories. The categories are Adult Contemporary, Album Oriented Rock/Classic Rock, Classical, Contemporary Hit Radio/Top 40, Country, Easy Listening/Beautiful Music, Ethnic, Jazz/New Age, Middle of the Road, Miscellaneous, News/Sports, Nostalgia/Big Band, Oldies, Religion, Rock, Spanish, Talk, Urban, Dark (not on air), No Reported Format.

been about 10 since March 1996, with a range of about nine formats in the smallest Metro markets to 16 different formats in the "top 10" Metro markets. However, while the average number of formats nationwide has held steady, the chart suggests that the number of formats has declined slightly in some of the larger markets while increasing in most of the smaller ones.<sup>17</sup> Finally, the chart illustrates that the number of formats declines as the market gets smaller.

### 3.4 New Developments in Radio Service

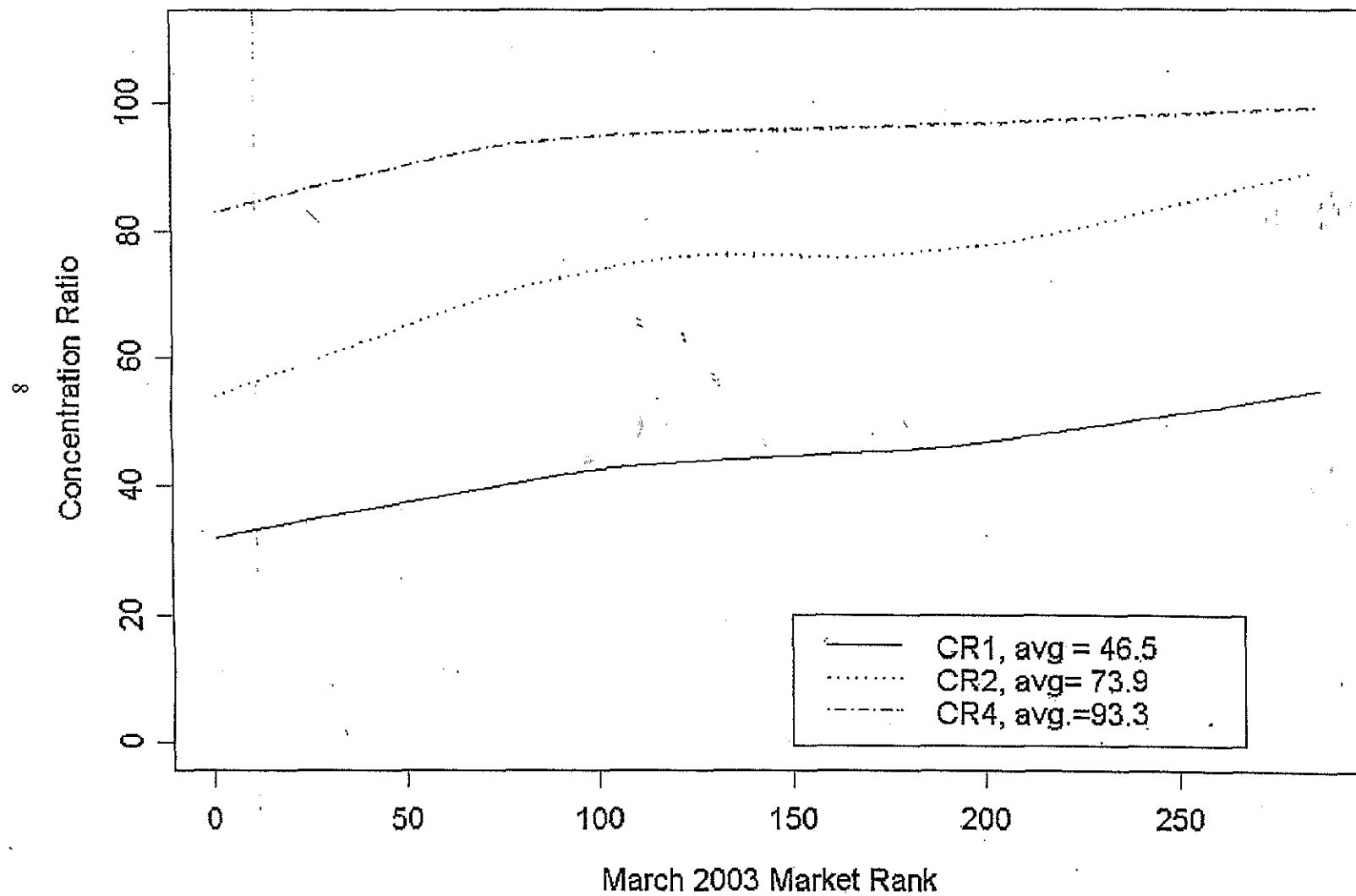
Sirius Satellite Radio, Inc. and XM Satellite Radio Holdings have built a subscription radio service that provides national programming, delivering up to 100 channels of digital audio news and entertainment directly from satellites to vehicles, homes, and portable radios in the United States. Each company holds one of the two licenses issued by the FCC to build, launch, and operate a national satellite radio system. Both companies launched their services in 2001. As of June 2003, these two systems served almost 800,000 subscribers, more than a five-fold increase over what was reported in June 2002.<sup>18</sup>

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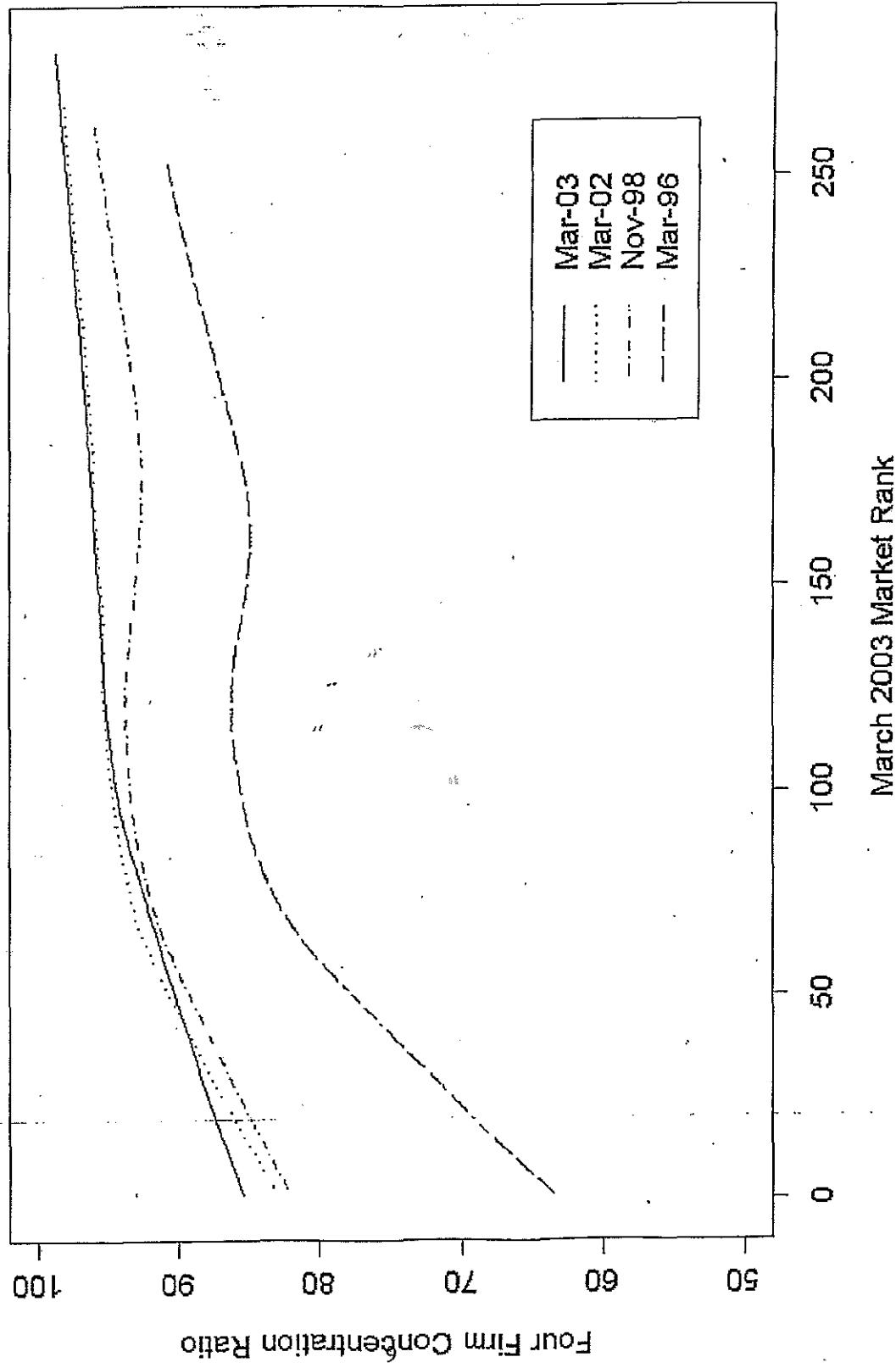
<sup>17</sup> A number of theories and empirical studies on the diversification of formats in the radio industry suggest diversification of formats accompanies industry concentration. For example, see Steven T. Berry and Joel Waldfogel, Mergers, Station Entry, and Programming Variety in Radio Broadcasting, *Quarterly Journal of Economics*, 2001. These assessments are not necessarily in conflict with our results. There is probably a great deal of shifting of sub-formats that our relatively aggregated measure of format does not capture.

<sup>18</sup> XM Satellite Radio, Second Quarter Report ending June 30, 2003, shows XM with 692,253 subscribers. Sirius Radio, Second Quarter Report ending June 30, 2003, shows Sirius with 105,186 subscribers.

Chart I: Market Concentration - March 2003



**Chart II: Four Firm Concentration Ratio**



**Chart III: Number of Owners per Market**

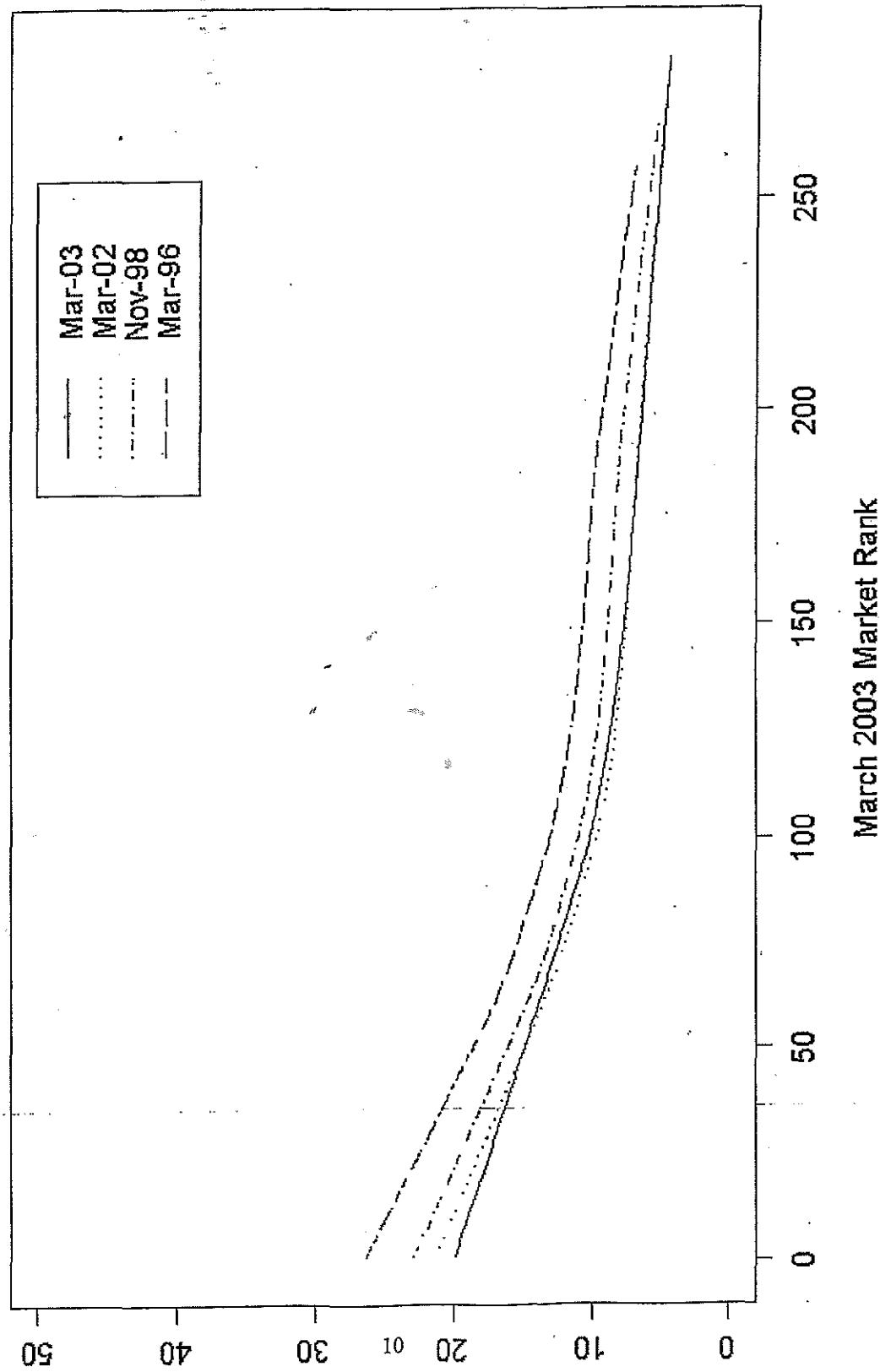
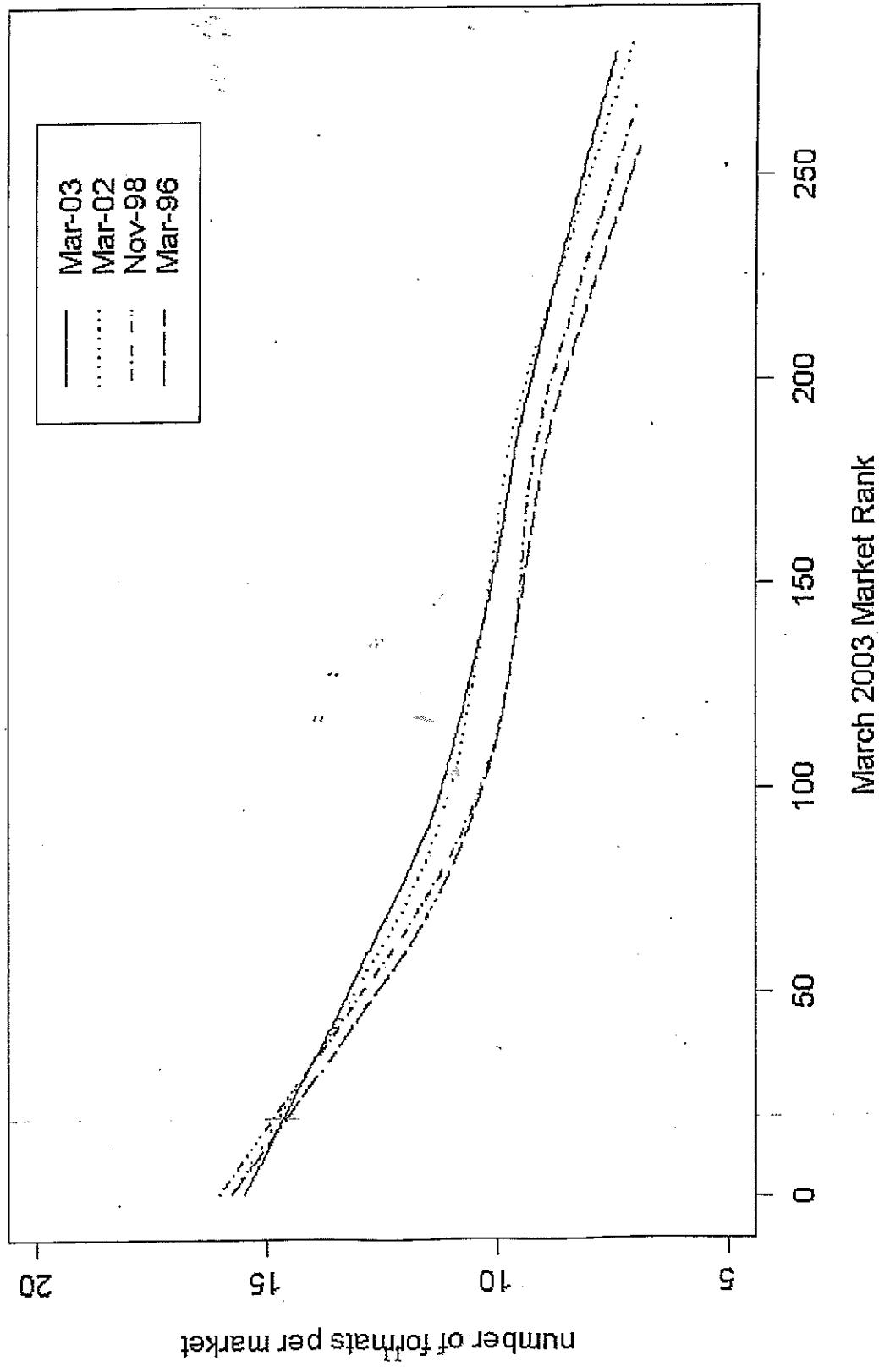


Chart IV: Number of Formats per Market



#### 4. Radio Industry Financial Performance

We examine here the financial performance of the radio industry in two ways. First, we compare the financial performance of the radio industry over different time periods. This reveals any changes that might have occurred in the structure of the industry and the conduct of its participants. Second, we evaluate the financial performance of the radio industry to assess whether the radio industry can finance its future operations and growth.

Several important assumptions underlie our analyses of the radio industry's financial performance. First, we use Standard & Poor's Compustat database to obtain data on publicly-traded companies whose primary SIC code, or industry classification, was radio broadcasting (SIC 4832).<sup>19</sup> In this way, publicly-traded companies whose revenues are generally derived from their non-radio holdings are excluded from the analysis. Using this criterion, quarterly data are used to calculate financial ratios for 25 large, publicly-traded radio companies, which in total own some 3,750 radio stations and generate more than 52 percent of total reported radio industry revenues.<sup>20</sup> Thus, most of the companies included in the analysis are larger station-group owners, and our analysis therefore may not reflect the performance of smaller owners. Comparable data for companies which are not publicly traded and which would include many of the smaller radio companies are not available through public data sources.

To give perspective to the calculated financial ratios, this report also calculates similar ratios for the S&P 500 companies.<sup>21</sup> The median value of the calculated financial ratios for the publicly-traded radio companies is then compared to the median value of the same ratios for the

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<sup>19</sup> Standard & Poor's has produced an electronic database of financial information on over 20,000 public companies for over 20 years. SIC denotes Standard Industrial Classification. This is a coding scheme for classifying firms according to industry that was developed and maintained by the U.S. Department of Commerce. Since the Census replaced the SIC system with the North American Industry Classification System (NAICS), NAICS will be used in the future. Data obtained from the Compustat database are subject to revision, however, as Compustat updates its data.

<sup>20</sup> The 25 companies are identified in Appendix E. A few of these companies do not own radio stations but are classified as radio broadcasting nonetheless. The number of owned stations and the percentage of radio industry revenues were calculated based on data in the BIA database, March 2003.

<sup>21</sup> S&P chooses 500 of the largest publicly-traded companies which are intended to represent a broad index of common stocks covering most sectors of the U.S. economy. The performance of the S&P 500 companies is a good measure of overall stock market performance. It is similar to, but has a broader selection of companies than, the Dow Jones Industrial Average.

S&P 500 companies. We use the median, rather than the average (arithmetic mean), as a summary statistic, since financial ratios are rarely normally distributed, and outliers (*i.e.*, unusually high or low values) could distort comparisons. The S&P 500 companies are used to create the benchmark financial ratios, since the S&P 500 is typically thought of as representing the broad "market" of U.S. companies.<sup>22</sup> Thus, the use of the S&P 500 companies to create benchmark ratios reflects an effort to create benchmarks based upon a broad swath of publicly-traded companies.<sup>23</sup>

Given these caveats, the analysis of the financial performance of the radio-industry follows. We conduct the analysis ratio by ratio, focusing first on the operating performance of radio companies (*i.e.*, EBIT margins and net profit margins). We then explore ratios that shed light on the financing of radio companies (*i.e.*, total debt as a percentage of total capital; fixed charge coverage after taxes; market to book ratio; and stock market returns). All charts appear at the end of this section.

#### 4.1 EBIT Margins

The *earnings before interest and taxes margin* (EBIT Margin) is defined as the ratio of a firm's earnings (before subtracting out interest and taxes) to the firm's total sales.<sup>24</sup> This ratio reflects how efficiently the firm generates profits from its sales, or alternatively stated, how well the firm minimizes the operating, personnel and administrative costs of its operations, for a given level of sales. The ratio represents the "gross profit margin" of a company, that is, before netting interest expenses and taxes. Chart V shows median EBIT margins for the publicly-traded radio companies (black diamonds) and for the S&P 500 companies (grey squares).

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<sup>22</sup> Because financial ratios are typically ratios of dollars, they are unitless and are difficult to interpret except in comparison to some benchmark ratio. Consequently the choice of a benchmark is an important choice in financial analysis.

<sup>23</sup> Typically, when analysts refer to movements in the stock market, they use information on movement in the stock prices of the S&P 500 companies. Thus, the S&P 500 represents firms doing business in just about every segment of private enterprise.

<sup>24</sup> Compustat calculates the EBIT margin as (((sales + other income) - (cost of goods sold + selling, general, and administrative expense + depreciation and amortization))/(sales + other income))x100.

Chart V indicates that the quarterly gross profit margins of the publicly-traded radio broadcast companies have been greater than the gross profit margins of the S&P 500 companies in 18 out of the last 30 quarters. Also, the gross margins of the radio companies appear to show a strong seasonality, with gross margins generally highest during the second and third quarters of the year. Overall, the gross profit margins of the radio companies have shown very strong performance in comparison with the S&P 500 companies since the passage of the Telecom Act at the end of the first quarter of 1996, up until the fourth quarter of 2000. Gross margins for radio companies remained below their S&P 500 counterparts throughout 2001, and then rebounded strongly in the first quarter of 2002 to higher levels than the median S&P company. These margins remained at these relatively high levels through most of 2002, and then appeared to fall to the level represented by S&P companies.

#### **4.2 Net Profit Margins**

The *net profit margin* is defined as the ratio of a firm's net income to its sales. Thus, the Net Profit Margin reflects the operating performance of the firm after netting out interest and taxes from the EBIT Margin, as discussed in the previous section. A comparison of Chart V that displays EBIT margins with Chart VI that shows Net Profit Margins suggests that while radio companies are realizing greater gross profits than the typical S&P 500 company, they are netting less than the benchmark S&P 500. As was the case for EBIT margins displayed in Chart V, Net Profit Margins for radio companies remained substantially below those for the typical S&P company during 2001. After the first quarter of 2002, the Net Profit Margins for radio companies appear to fluctuate around the S&P benchmarks throughout the rest of 2002 and the first quarter of 2003. The overall pattern of radio companies realizing larger gross profits but netting less than the typical S&P firm suggests that radio companies are either paying more in taxes than other firms are, or they are paying more in interest than other firms (e.g., use more debt to finance operations). In order to understand whether radio companies are paying more in taxes or more in interest, it is necessary to examine the debt loads of radio companies.

#### **4.3 Debt as a Percentage of Total Capital**

*Debt as a percentage of total capital* represents a measure of a firm's debt load. We use

the ratio of long-term debt to total capital because this is the typical measure of a firm's relative use of debt capital versus equity capital.<sup>25</sup> Quarterly data on debt as a percentage of total capital are presented in Chart VII. Chart VII suggests that the publicly-traded radio companies have generally used more debt than the typical S&P 500 company to finance operations and growth. Therefore, the radio companies' lower net profit margins result, at least in part, from the greater interest expense of these companies, which is then related to the higher debt loads of the radio companies, compared to the debt loads of the S&P 500 firms. Another effect of the greater debt loads (leverage) is the increase in the volatility of radio-sector earnings compared to the less-leveraged S&P 500 companies. This increase in volatility can be seen by comparing the variability of the radio-sector median EBIT margin and net profit margin values with those of the S&P 500 firms in Charts V and VI, respectively.<sup>26</sup>

Chart VII also suggests that debt as a percentage of capital has been declining over time to debt levels close to the level of debt load of a typical S&P 500 company. However, after the third quarter of 2002, this ratio of debt to total capital increased relative to the S&P benchmark.

#### 4.4 Fixed Charge Coverage After Taxes

*Fixed charge coverage after taxes* is a measure of a firm's ability to pay its interest expense (to bondholders and other creditors) out of its net income. This is measured as the ratio of quarterly net income (before extraordinary items) divided by interest expense, from which 1 is subtracted. Therefore, the ratio measures how many times the interest expense is "covered" by the radio company's net income, which provides a sense of the radio company's ability to manage

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<sup>25</sup> Short-term debt tends to be indicative of a firm's working capital policies, not its long-term financing policies.

<sup>26</sup> Recent research suggests that firms with a higher percentage of debt tend to charge higher prices and compete less vigorously than firms with a lower percentage of debt. See Judith A. Chevalier, "Capital Structure and Product-Market Competition: Empirical Evidence from the Supermarket Industry," *American Economic Review* 85: 415-435; Judith A. Chevalier, "Do LBO Supermarkets Charge More? An Empirical Analysis of the Effects of LBOs on Supermarket Pricing," *Journal of Finance* 50: 1095-1110. Further, research also suggests that an industry's general level of leverage is an indicator of its greater concentration and potentially less vigorous competition. See, for example, Gordon M. Phillips, "Increased Debt and Industry Product Markets: An Empirical Analysis," *Journal of Financial Economics* 37: 189-238. See also the "q-ratio" analysis of assessing competition in video programming distribution markets in *Implementation of Section 19 of the 1992 Cable Act (Annual Assessment of the Status of Competition in the Market for the Delivery of Video Programming)*, CS Docket No. 94-48, First Report, Appendix H, 9 FCC Rcd 7442 (1994).

its debt load. As Chart VIII shows, while not generating the same level of net income to interest expense as other companies, the publicly-traded radio companies appear to be generating enough cash flow to meet their interest obligations. The chart shows that fixed charge coverage for radio companies remains positive for all quarters except the first and third quarter 2001.

#### 4.5 Market to Book Ratio

Other aspects of a company's ability to finance its operations are its prospects for future growth and profitability. The *market to book ratio* is defined as the ratio of a firm's market value of equity to its book value of equity, which is the accounting value that remains out of a firm's assets after paying off all of the firm's creditors. The market to book ratio is a useful measure of the market's assessment of that firm's future prospects. The greater a firm's market to book ratio, the higher the market is assessing that firm's future prospects.

Further, the market to book ratio is a good proxy for a firm's "q" ratio.<sup>27</sup> The q ratio is defined as the ratio of the market value of the firm's assets to the replacement cost of these assets. The q ratio has several interpretations. First, high q values signal that firms are earning economic rents. Thus, it signals profitable investment opportunities within a firm or industry. From this perspective, Chart IX indicates that, until the year 2000, the market placed higher valuations on radio properties and operations than those of other companies, such as those reflected in the S&P 500 median market-to-book values. Chart IX shows that the market-to-book ratios of the radio companies exceeded those of the S&P 500 companies in all 17 quarters before 2000. Although the median market to book ratio for our sample of radio companies has remained below the median market-to-book ratio for S&P companies since 2000, it has remained close or above 1 throughout our time frame, perhaps indicating an imperfect market.<sup>28</sup> For example, a high q ratio value may reflect the ability of a radio station owner to create a format market for itself, which may lessen competitive pressures, at least until future competition

<sup>27</sup> N. Varaiya, R. Kerin, and D. Weeks, "The Relationship Between Growth, Profitability, and Firm Value," *Strategic Management Journal* 8: 487-497.

<sup>28</sup> E. Lindenberg and S. Ross, "Tobin's q Ratio and Industrial Organization," *Journal of Business* 54: 1-32. W. Marshall, "Tobin's q and the Structure-Performance Relationship," *American Economic Review* 74: 1051-1060. Additionally, the difficulty of new entry and the weakness of substitutes for radio advertising further indicate a lack of perfect competition.

catches up.

#### 4.6 Stock Market Returns

Quarterly stock returns of the publicly-traded radio and S&P 500 companies are calculated by including their cash dividends in the return calculation.<sup>29</sup> Therefore, the return measure reflects both stock price appreciation and the return of cash in the form of dividends to shareholders. Chart X reports the median quarterly stock returns of the two groups of companies. The chart suggests that, while the typical radio company's returns have varied more than that of the typical S&P 500 company, radio company stocks overall have outperformed the broader market, as reflected in the S&P 500 median stock returns, until the year 2000. The greater volatility of the radio companies' stock market returns is related to the greater leverage of (greater use of debt by) these companies, as discussed above.

Chart X shows that stock returns for the radio companies declined for almost all quarters since year 2000, although the sharpest declines occurred during 2000. These lower returns undoubtedly depressed the market to book ratio for these quarters as shown in Chart IX. Chart X also shows that since year 2000, radio companies performed poorer than the S&P 500. One likely reason for this shift in earnings from previous quarters is the slowing economy. Revenues in radio depend exclusively on advertising, and a firm's willingness to advertise is highly sensitive to how much consumers are buying. Chart XI shows that the percent change in retail sales and food services (adjusted for inflation) fell sharply beginning in the second quarter of 2000. Chart XI also shows that, except for a brief rise in the fourth quarter of 2001, retail sales have remained down. Investors have forecast overall radio earnings to fall in response to declining growth in consumer spending. It is interesting to note that, despite the surge in profit margins that Charts V and VI showed occurring in the first quarter of 2002, stock market returns remain flat. These profit margins are likely tracking the surge in retail spending displayed in Chart XI. Yet the failure of stock market returns to follow this surge suggests that investors believed the fourth quarter increase in retail sales to be only temporary. One final source for

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<sup>29</sup> Specifically, this ratio is computed as follows: ( $\{ \text{ending share price} + \text{dividends per share} \} / \{ \text{beginning share price} \} - 1 \} \times 100$ , which is equal to price appreciation plus dividend yield.

radio's stock decline may be the slowing of the radio industry's consolidation. As fewer opportunities for increased profit through radio mergers present themselves, investors' decline in demand may have depressed the value of the radio industry's stock.

## 5. Other Trends in the Radio Industry

In previous sections, the nature and extent of radio industry consolidation since the 1996 Telecom Act is emphasized. This section examines two additional aspects of the contemporary commercial radio industry, namely (1) the audience for commercial radio broadcasting; and (2) rates for advertising on commercial radio stations.

### 5.1 Radio Listeners

For radio ratings, we examine the average number of listeners to radio per quarter hour according to Arbitron.<sup>30</sup> We include the following formats, listed on Arbitron's website: Adult Contemporary, Alternative, Contemporary Hits Radio, Classical, Country, Adult Standards, New AC/Smooth Jazz, Talk, Oldies, Religious, Rock, Spanish, Urban, and Remaining Formats.<sup>31</sup> Chart XII shows that the trend in the average number of listeners to radio has fallen slightly in the last few years. The decline is gradual. Since the fall of 1998, the average number of listeners per quarter hour has fallen about 2.8 percent, from approximately 19.7 million to approximately 19.2 million. Data prior to Fall 1998 are not available on Arbitron's website, so we cannot specifically address the question how the number of radio listeners has changed since the passage of the Telecom Act. According to the Arbitron's current data, however, the average number of radio listeners has been declining at an average annual rate of 0.7 percent over the past three and a half years.

We are not suggesting here a link between this decline in the average number of listeners and the recent consolidation in the industry. Such changes may be the result of a number of

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<sup>30</sup> These data on radio listeners were obtained from Arbitron's Format Trends and reported on its website.

<sup>31</sup> These formats are chosen by Arbitron to display information on trends in radio listeners in their Format Trends report. The BIA data, which were used to create the other charts and tables in this report, have the following formats: Adult Contemporary, Adult Oriented Rock/Classic Rock, Contemporary Hit Radio, Country, Easy Listening/Beautiful Music, Ethnic, Jazz/New Age, Middle of the Road, Nostalgia/Big Band, Talk, Oldies, Religious,

coincident events and possible causes, for example, radio listeners choosing to spend more time listening to CDs or downloaded MP3s,<sup>32</sup> which has likely increased over the past few years. Further analysis, which is beyond the scope of this report, is required to explain these correlated changes in radio audience and industry concentration.

## 5.2 Radio Advertising Rates

Radio companies obtain their revenue solely through selling advertising time on their stations. Advertising is sold in both local and national markets. The radio consolidation discussed above may have an effect on radio advertising prices if advertisers have fewer radio owners to bargain with over prices. Consolidation in the radio industry may allow radio companies to exercise market power in local markets or possibly nationally.

To estimate the change in radio advertising rates since 1996, we use as our data for radio advertising the Service Quality Analytics Data (SQAD) data and BIA data. The SQAD data derives from participating national and regional advertisers, who report the price of their local advertising buys for a given radio market. The prices for each local buy for each local market are then averaged together, giving a single advertising price for each radio market. SQAD advertising rates represent actual rates paid by advertisers for spots on local radio stations in each market. For our purposes, we take SQAD CPMs (cost of reaching 1,000 listeners aged 18-49 with a 30-second advertisement) averaged across all markets from 1996 to the third quarter of 2003.<sup>33</sup>

Chart XIII shows that since March 1996, average radio advertising prices have increased almost 87 percent. By contrast, the consumer price index,<sup>34</sup> also displayed in Chart XIII, increased only 17 percent. Although consolidation may be a possible explanatory factor, the analysis to identifying the causal forces that may explain the escalation in radio advertising rates since 1996 is beyond the scope of this report.

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Rock, Spanish, Sports, Talk, Urban.

<sup>32</sup> MP3 stands for Motion Picture Expert Group Audio Layer 3. It is a format for audio compression that significantly reduces file size while preserving audio quality.

<sup>33</sup> To smooth the graph, we use as points the average of the previous two quarters, the current quarter, and the next quarter. In addition, we take 1996 as a benchmark year (1996=100).

<sup>34</sup> The Bureau of Labor Statistics produces the consumer price index to represent the prices paid by urban consumers for a representative basket of goods and services.



Chart V: EBIT Margins

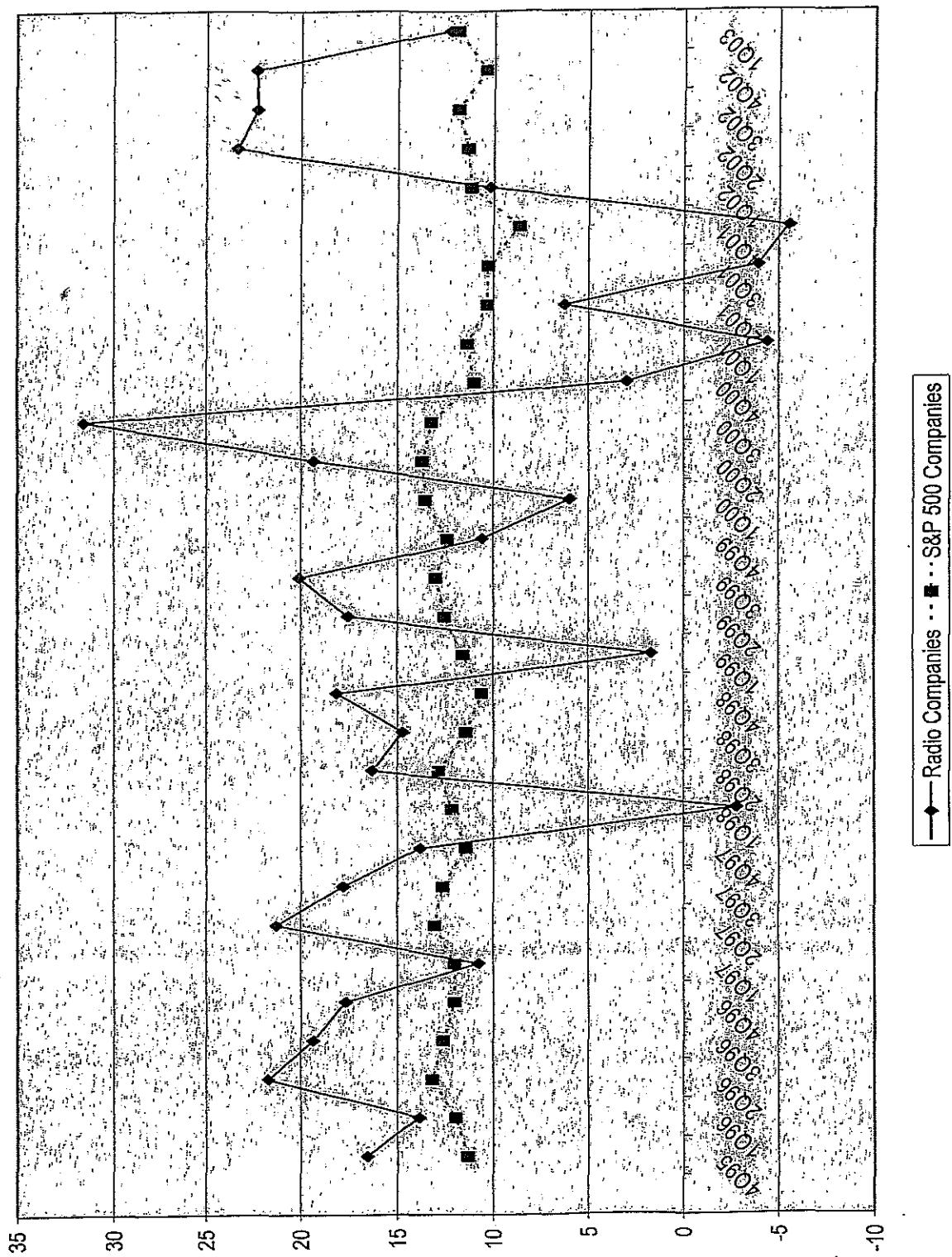


Chart VI: Net Profit Margin

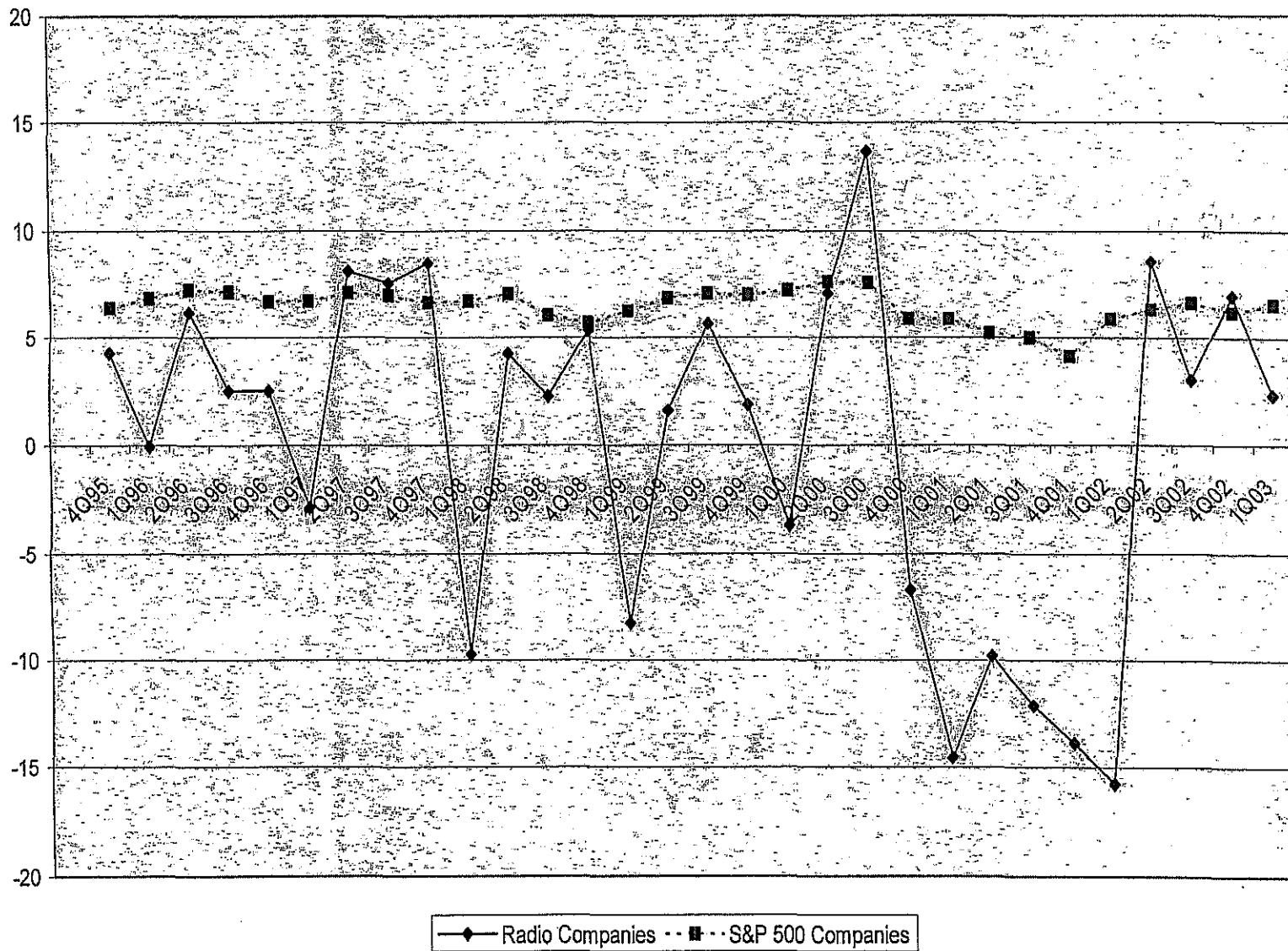


Chart VII: Debt as a Percentage of Total Capital

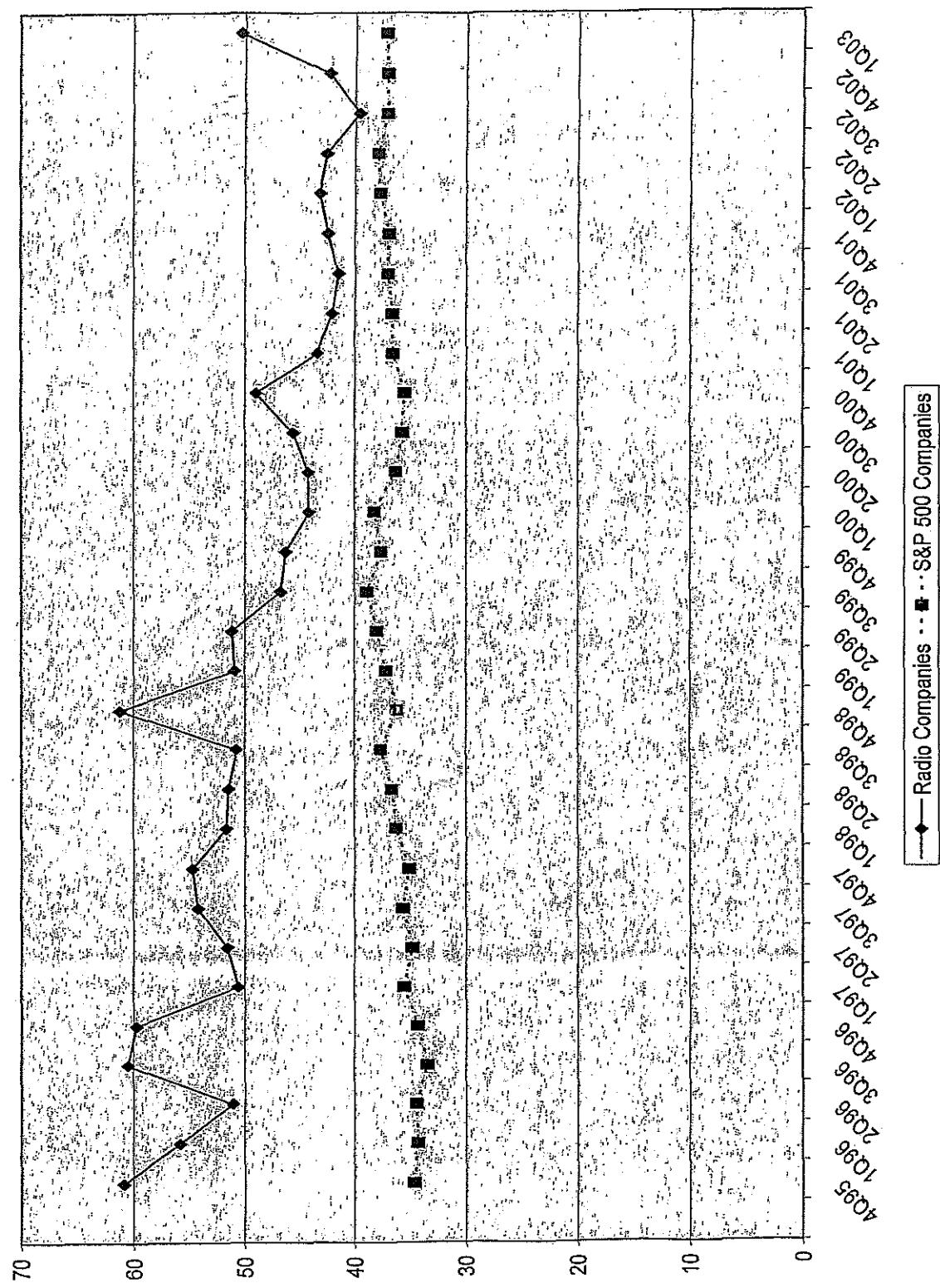


Chart VIII: Fixed Charge Coverage

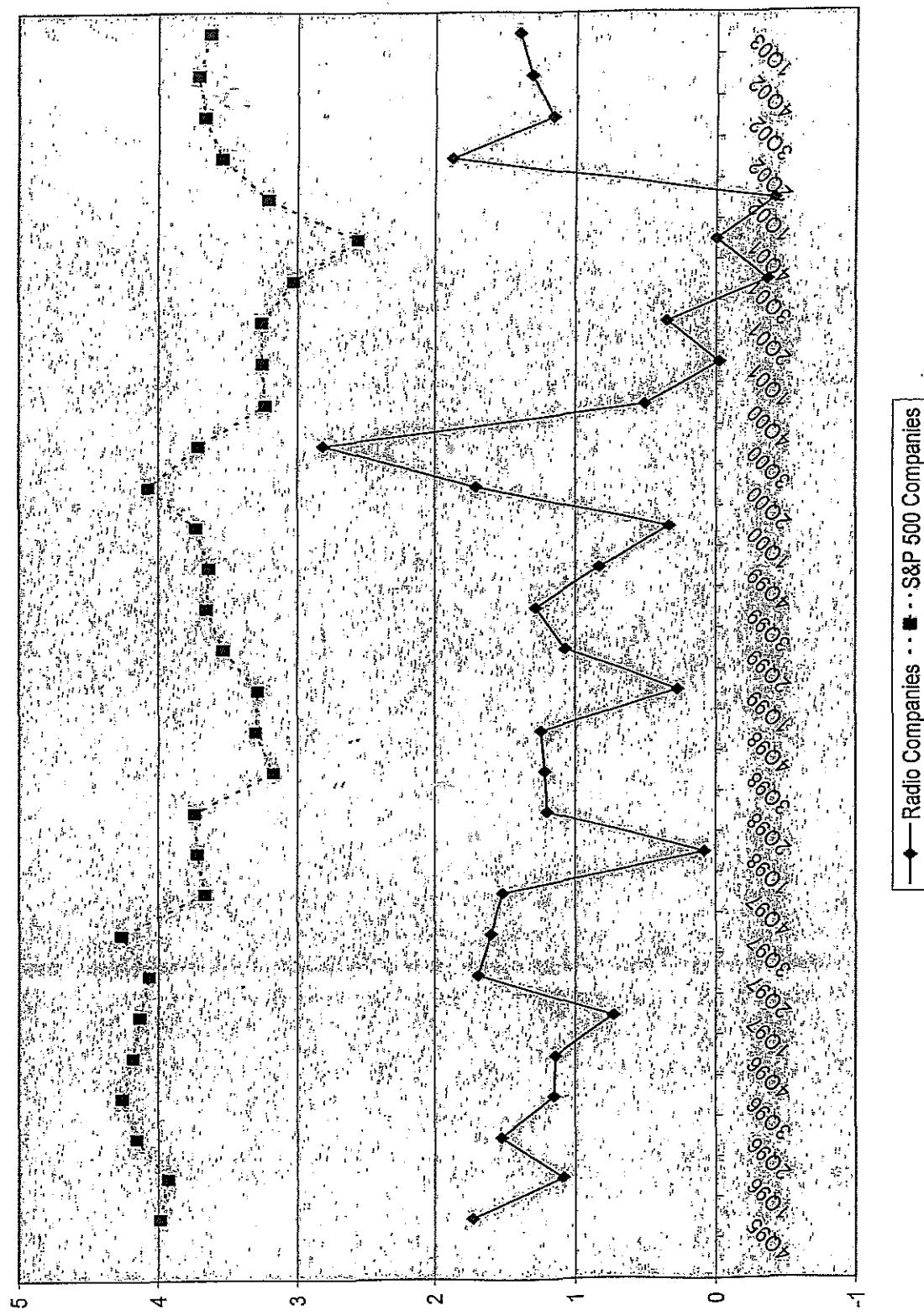
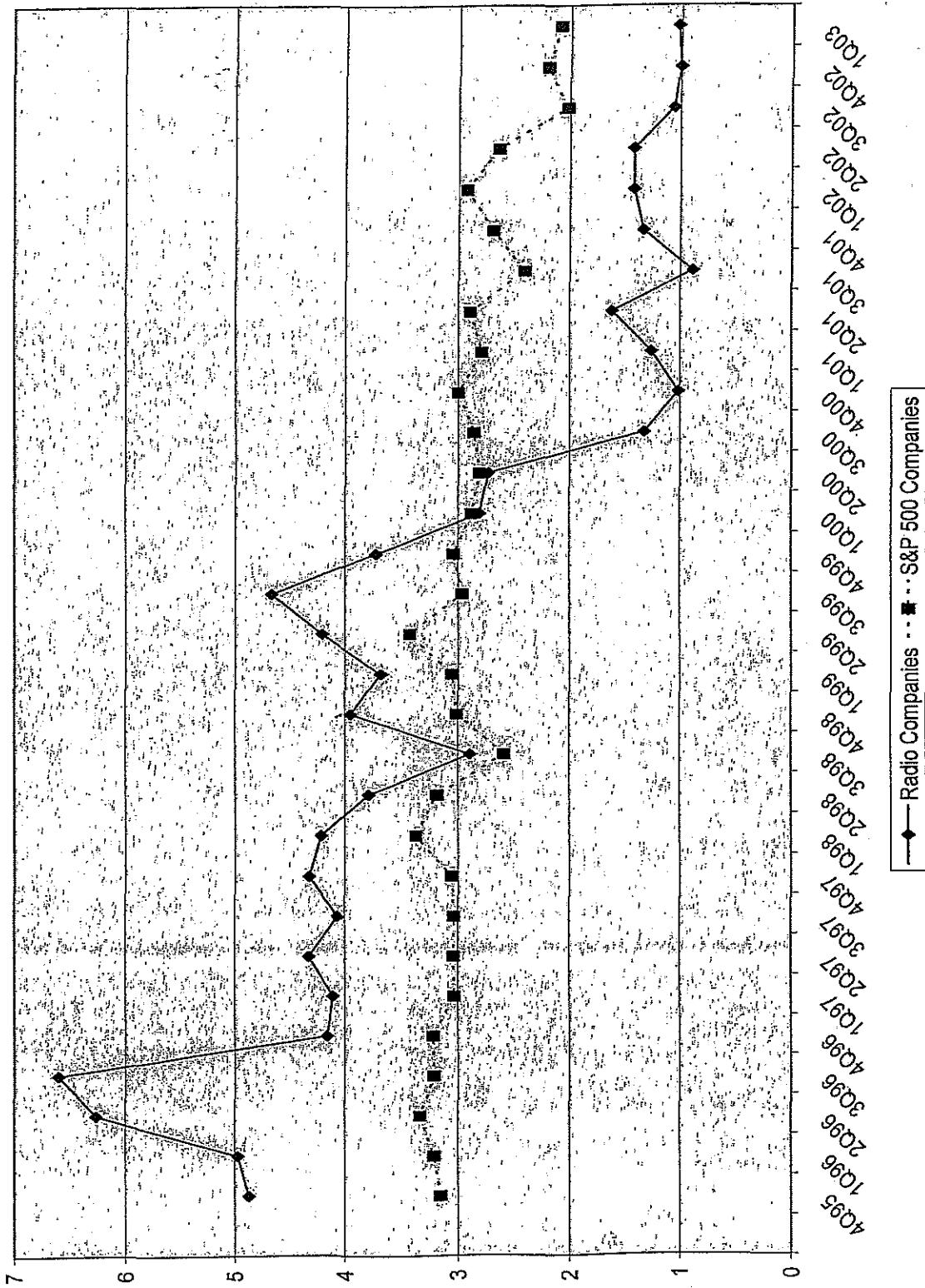


Chart IX: Market to Book Ratio



**Chart X: Stock Market Returns**

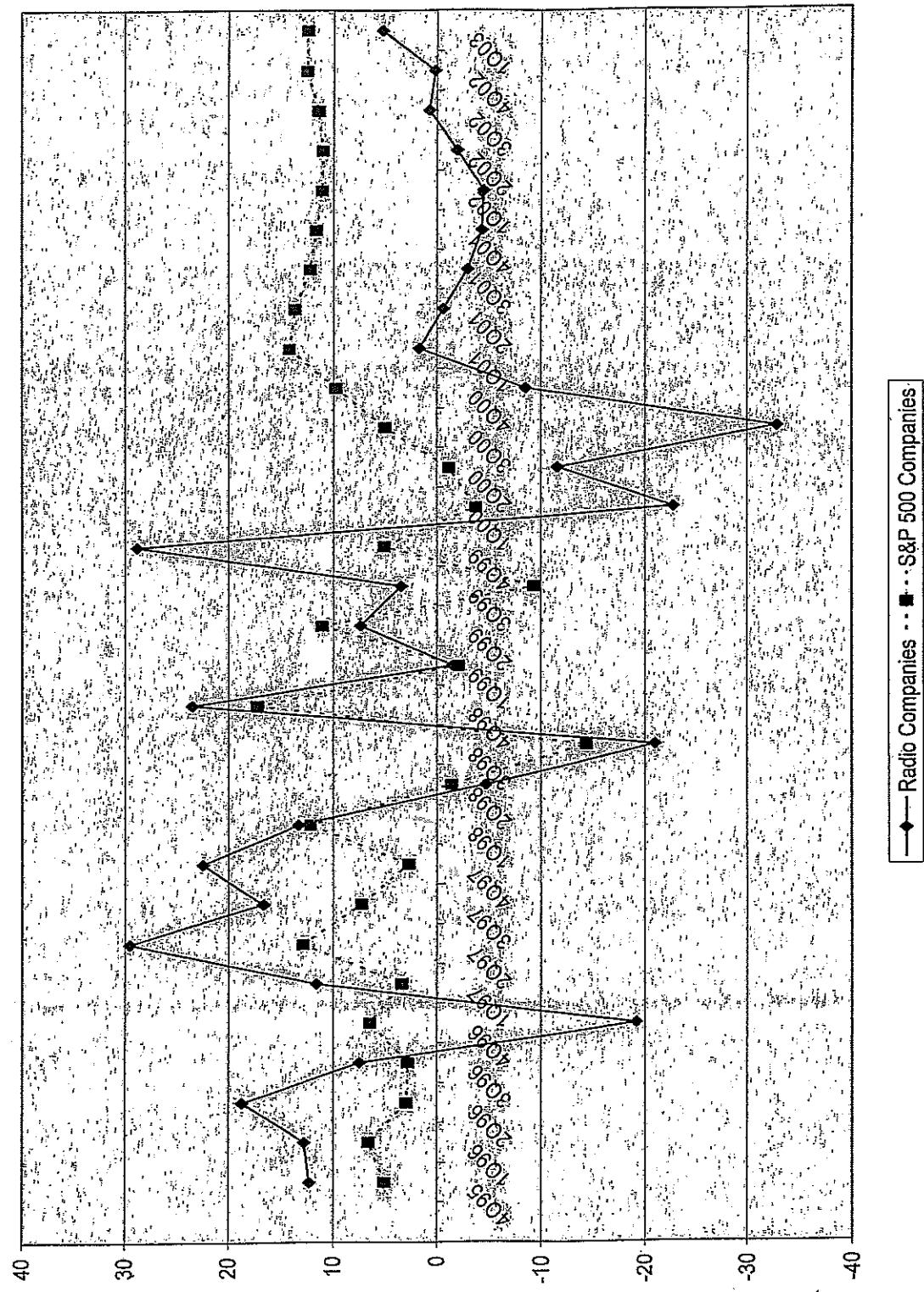


Chart XI: Percent Change in Retail Sales and Food Services

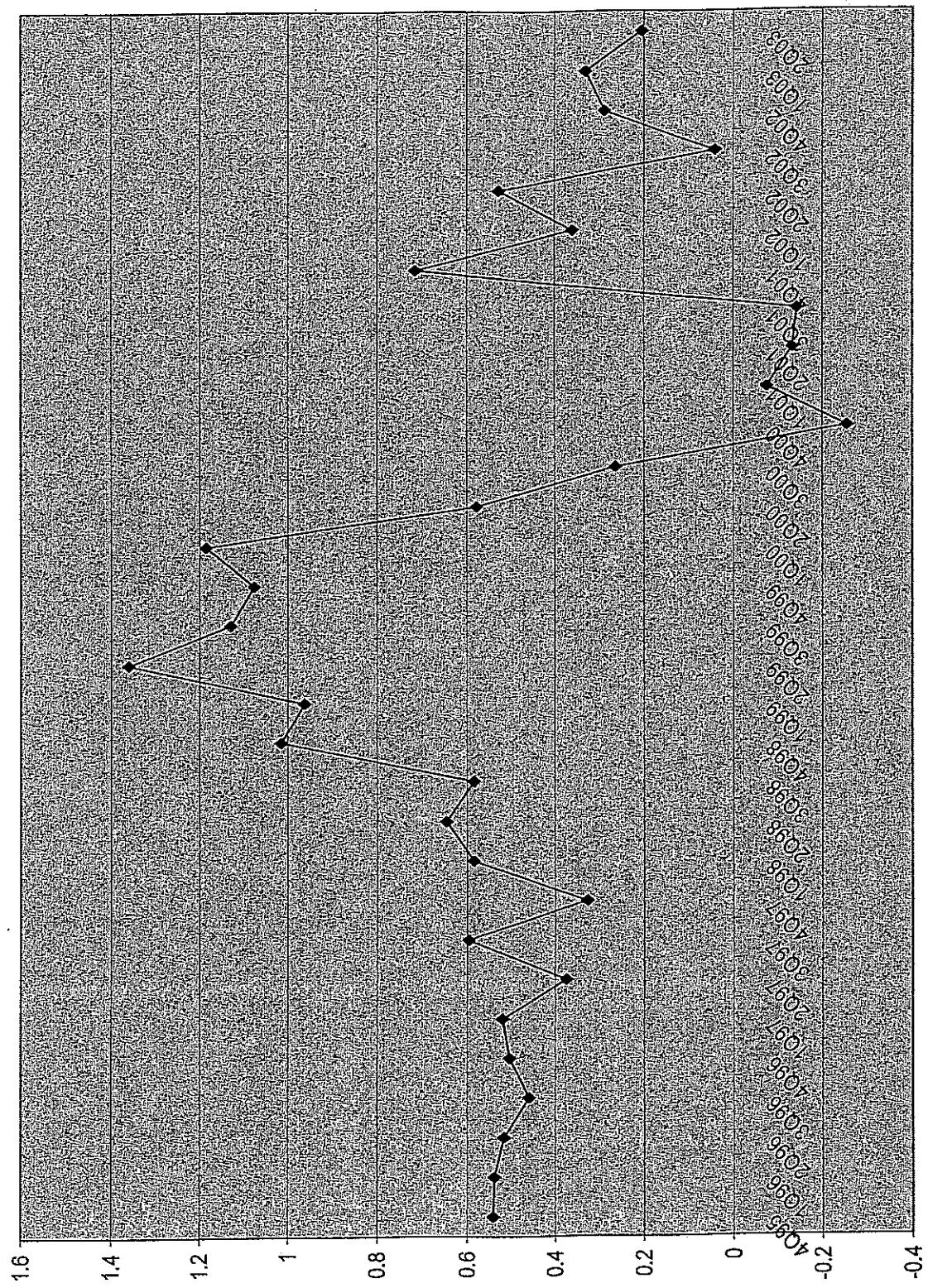
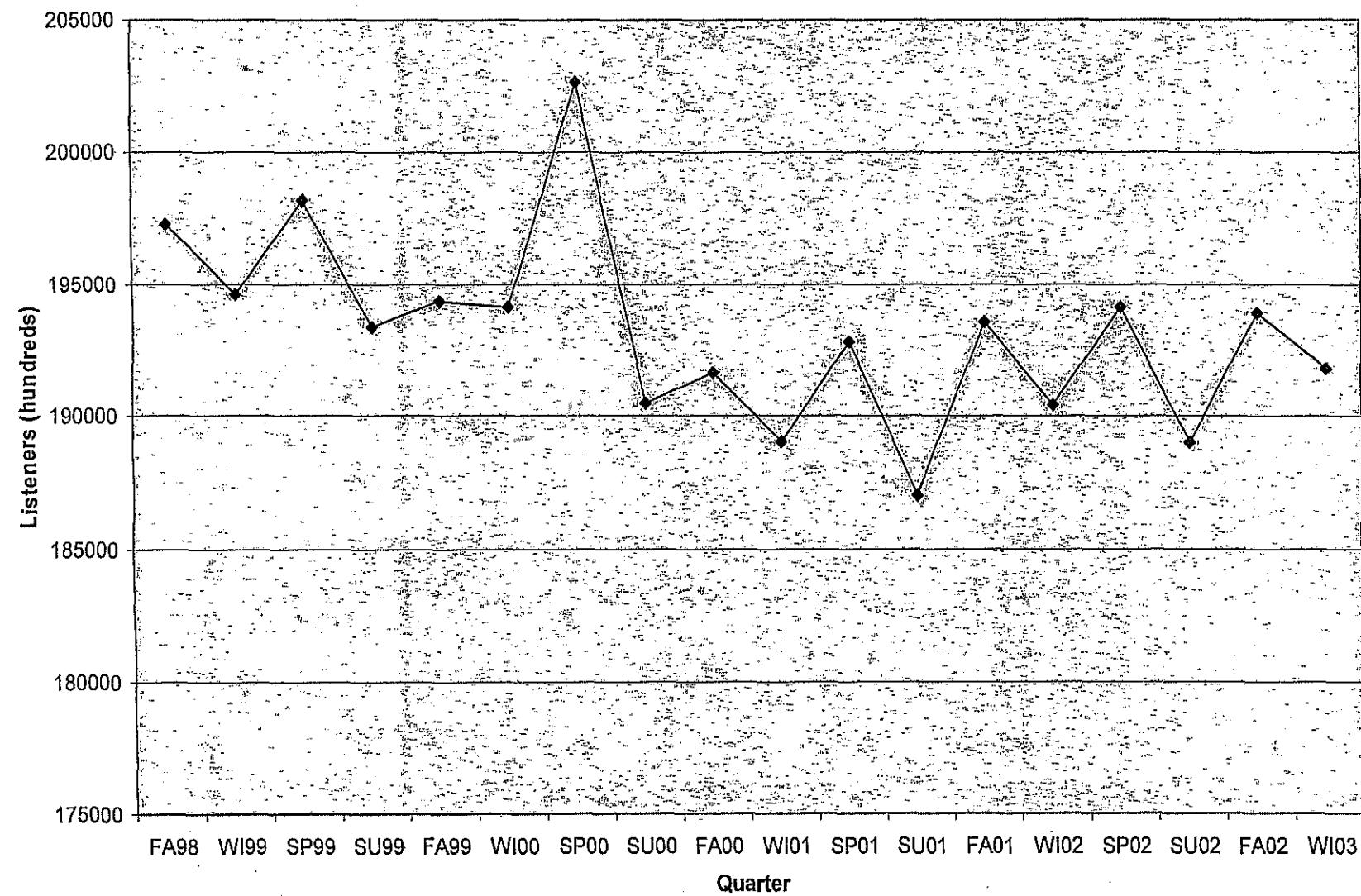
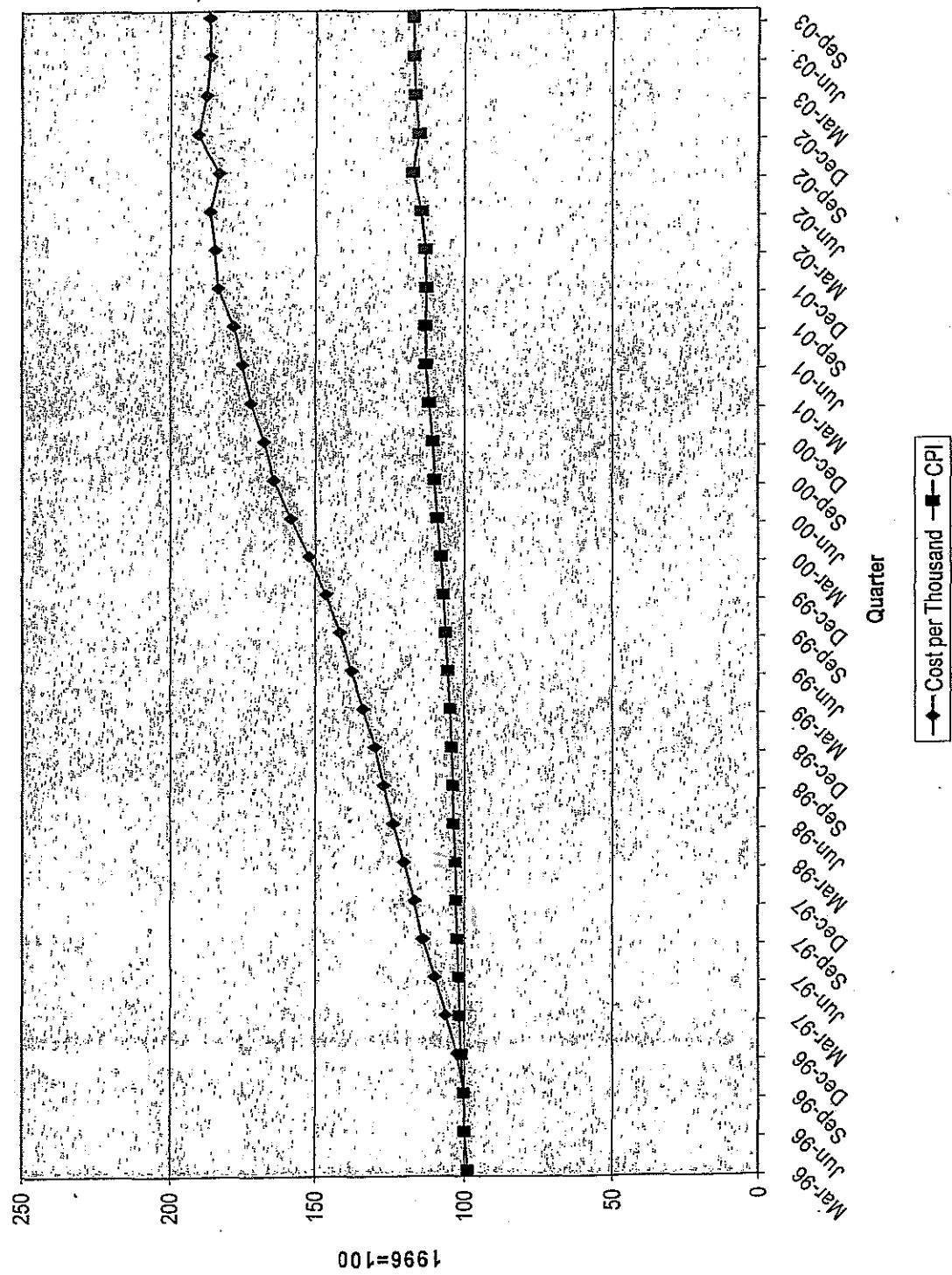


Chart XII: Arbitron Radio Ratings



**Chart XIII: Prices in Radio Advertising**



## BROADCAST / CABLE ATTRIBUTION RULES TIMELINE

### A. Broadcast Attribution Rules

#### 1. Single Majority Shareholder (SMS) Exemption

- The Commission adopted the broadcast SMS<sup>1</sup> exemption in 1984 (*1984 Broadcast Attribution Order*, 97 F.C.C.2d 997).
- In the *1995 Broadcast Attribution Notice*, 10 FCC Rcd 3606 (rel. Jan. 12, 1995), the Commission requested comment on whether it should restrict the exemption for broadcast ownership rules because of concerns that the exemption not be used to evade ownership limits and that our prior conclusion that minority shareholders could not exert significant influence on a licensee where there is a single majority shareholder might not be a valid conclusion in all circumstances.
- In the *1996 Broadcast Attribution FN*, 11 FCC Rcd 19895, 899 ¶8 (rel. Nov. 7, 1996), adopted after passage of the 1996 Telecom Act, the Commission sought comment on a proposed Equity/Debt Plus (EDP) attribution rule, which was intended as a balanced, specifically tailored approach that would limit the SMS exemption (and other exemptions generally) and would focus on those financial interests and relationships that potentially permit significant influence such that they should be attributed.
- In the *1999 Broadcast Attribution R&O*, 14 FCC Rcd 12559, 579 ¶36 (rel. Aug. 6, 1999), the Commission retained the SMS exemption in the broadcast attribution context and adopted the EDP rule.<sup>2</sup> The EDP rule limits not only the SMS exemption but the ILP exemption as well as the exemptions for nonvoting stock and debt. In other words, it was specifically tailored to limit abuses of a variety of attribution exemptions.
- In the *2001 Attribution Recon. MO&O*, 16 FCC Rcd 1097 (rel. Jan. 19, 2001), in reliance on its decision in the cable context, the Commission eliminated the SMS exemption for the broadcast attribution rules.
- In *Time Warner II*, 240 F.3d 1126 (D.C. Cir. 2001) (Mar. 2, 2001), the court reversed and remanded the Commission's decision to eliminate the cable SMS exemption.
- In response to *Time Warner II*, the Commission issued the *2001 Further Notice*, 16 FCC Rcd 17312 (rel. Sep. 21, 2001), addressing the cable SMS exemption and incorporating the broadcast SMS elimination, including three petitions for recon. of the broadcast SMS elimination (at 17356-57 ¶¶91-92).

<sup>1</sup> The SMS exemption exempts from attribution minority shareholders in a corporation with a single majority shareholder even where they exceed the voting stock attribution benchmark.

<sup>2</sup> Under the broadcast EDP attribution rule, where the investor supplies more than 15 percent of a station's total weekly broadcast programming hours or is a same market media entity subject to the multiple ownership rules, its interest in a licensee or other media entity in that market will be attributed if that interest exceeds 33% of the total asset value of the licensee or media entity.

**Appendix A: Number of Stations and Owners, March-96 to March-03**

		Mar-96	Mar-01	Mar-02	Mar-03	% change 3/96 to 3/03
All Stations:						
	Number of Stations	10,257	10,776	10,807	10,866	5.94%
	Number of Owners	5,133	3,723	3,408	3,323	-35.26%
Top 10 Markets:						
	Number of Stations	531	537	559	560	5.46%
	Number of Owners	234	159	161	158	-32.48%
Top 25 Markets:						
	Number of Stations	1,117	1,204	1,260	1,261	12.89%
	Number of Owners	467	384	397	384	-17.77%
Top 50 Markets:						
	Number of Stations	1,904	1,991	2,088	2,098	10.19%
	Number of Owners	807	623	634	620	-23.17%
Markets 51-100:						
	Number of Stations	1,300	1,309	1,339	1,339	3.00%
	Number of Owners	675	427	428	401	-40.59%
Markets 101-286						
	Number of Stations	2,583	2,948	2,981	3,047	17.96%
	Number of Owners	1,352	969	886	880	-34.91%
Stations in a Market:						
	Number of Stations	5,787	6,248	6,408	6,496	12.25%
	Number of Owners	2,584	1,821	1,736	1,686	-34.75%
Stations not in a Market:						
	Number of Stations	4,470	4,528	4,399	4,370	-2.24%
	Number of Owners	2,854	1,821	1,736	1,686	-40.93%

Source: BIA

10,257 10,776 10,807 10,866 5.94%

**Appendix B: Owners with 20 or More Stations, Mar-96 to Mar-03**

Rank	Mar-96	Stations	Mar-01	Stations	Mar-02	Stations	Mar-03	Stations
Owner	Owner	Owner	Owner	Owner	Owner	Owner	Owner	Owner
1	Clear Channel Comm.	62	Clear Channel Communications	972	Clear Channel Communications	1156	Clear Channel Communications	1233
2	Jacor Comm. Inc	53	Cumulus Broadcasting Inc	257	Cumulus Broadcasting Inc	251	Cumulus Broadcasting Inc	256
3	SFX Broadcasting Inc	49	Citadel Communications Corporation	210	Citadel Communications Corporation	206	Citadel Communications Corporation	213
4	Infinity Broadcasting Corp	47	Infinity Broadcasting	185	Infinity Broadcasting	184	Infinity Broadcasting	184
5	CBS Radio Station Group	39	Entercom	97	Entercom	100	Entercom	102
6	Evergreen Media Corp	37	Cox Radio Inc	86	Cox Radio Inc	82	Salem Communications Corporation	84
7	American Radio Systems	33	Salem Communications Corporation	72	Salem Communications Corporation	81	Cox Radio Inc	81
8	Chancellor Broadcasting Co	32	Entravision Communications Company	68	Radio One Incorporated	64	Regent Communications Inc	73
9	Salem Comm. Corp	31	ABC Radio Incorporated	53	Regent Communications Inc.	61	Saga Communications Incorporated	69
10	Saga Comm. LP	28	NextMedia Group	51	Entravision Communications Company LLC	59	ABC Radio Incorporated	69
11	Benchmark Comm.	28	Saga Communications Incorporated	50	Saga Communications Incorporated	56	Hispanic Broadcasting Corporation	66
12	Gulfstar Comm. Inc	27	Radio One Incorporated	48	NextMedia Group	56	Radio One Incorporated	65
13	River City Broadcasting	26	Marathon Media Group LLC	48	ABC Radio Incorporated	55	NextMedia Group	65
14	Citadel Comm. Corp	25	Regent Communications Inc.	47	Waitt Radio Incorporated	54	Waitt Radio Incorporated	56
15	Patterson Broadcasting	24	Hispanic Broadcasting Corporation	46	Hispanic Broadcasting Corporation	54	Entravision Communications Company LL	54
16	Commodore Media Inc	23	Beasley Broadcast Group	43	Beasley Broadcast Group	45	Triad Broadcasting Company	47
17	Triathlon Broadcasting	23	Triad Broadcasting Company	42	Forever Broadcasting Incorporated	42	Forever Broadcasting Incorporated	43
18	Ingstad, James	23	Willis Broadcasting Corporation	39	Triad Broadcasting Company	41	Beasley Broadcast Group	42
19	Walt Disney Company	22	New Northwest Broadcasters	38	New Northwest Broadcasters	40	New Northwest Broadcasters	41
20	EZ Comm.	22	Journal Broadcast Group Incorporated	36	Marathon Media Group LLC	38	American General Media	39
21	Paxson Comm. Corp	22	Zimmer Radio Group	33	Three Eagles Communications Incorporated	37	Three Eagles Communications Incorporated	37
22	Multi-Market Radio	22	Forever Broadcasting Incorporated	33	Vox Media Corporation	36	Journal Broadcast Group Incorporated	36
23	Mid-West Family Broadcast Group	22	Vox Media Corporation	31	Journal Broadcast Group Incorporated	36	Susquehanna Radio Corporation	33
24	Ingstad, Robert E.	21	American General Media	30	Zimmer Radio Group	32	MCC Radio LLC	33
25	Beasley Broadcast Group	20	Three Eagles Communications Incorporated	29	Susquehanna Radio Corporation	32	Zimmer Radio Group	32
26			Commonwealth Broadcasting Corporation	29	American General Media	31	Vox Media Corporation	30
27			Multicultural Radio Broadcasting Inc	28	Willis Broadcasting Corporation	29	Multicultural Radio Broadcasting Inc	30
28			Crawford Broadcasting Company	28	Simmons Media Group Inc	29	Quantum Communications Inc	29
29			Buzil & Devine C	28	Crawford Broadcasting Company	29	Crawford Broadcasting Company	29
30			Waitt Radio Incorporated	27	Commonwealth Broadcasting Corporation	29	Midwest Communications Incorporated	28
31			Susquehanna Radio Corporation	27	Midwest Communications Incorporated	28	Pamal Broadcasting Ltd.	27
32			Morris Communications Corporation	27	Mid-West Family Broadcast Group	28	Mapleton Communications LLC	27
33			Fisher Broadcasting Company	26	Cumulus Media Inc	28	Fisher Communications Inc	26
34			Root Communications Group LP	25	Multicultural Radio Broadcasting Inc	27	Emmis Communications	26
35			Spanish Broadcasting System	24	MCC Radio LLC	27	Willis Broadcasting Corporation	25
36			Mid-West Family Broadcast Group	23	Fisher Communications Inc	26	Spanish Broadcasting System	24
37			Barnstable Broadcasting Incorporated	23	Root Communications Group LP	25	Simmons Media Group Inc	24
38			Lotus Communications Corporation	22	Pamal Broadcasting Ltd.	25	Lotus Communications Corporation	24
39			Emmis Communications	22	Spanish Broadcasting System	24	Commonwealth Communications LLC	24
40			Eagle Communications Inc.	22	Lotus Communications Corporation	24	Commonwealth Broadcasting Corporation	23
41			Midwest Communications Inc.	21	Emmis Communications	24	Bonneville International Corporation	23
42			Cromwell Group Inc.	21	Eagle Radio Inc	23	Eagle Radio Inc	22
43			The Pamal Broadcasting Ltd.	20	Commonwealth Communications LLC	23	Black Crow Broadcasting	22
44			Metropolitan Radio Group Inc	20	Black Crow Broadcasting	22	Baker Family Stations	22
45			Mega Communications Inc	20	Baker Family Stations	21	Backyard Broadcasting	22
46			Baker Family Stations	20	AAA Entertainment	21	Mid-West Family Broadcast Group	21
47					Sabre Communications Inc	20	Northern Star Broadcasting LLC	20
48					Metropolitan Radio Group Inc	20	Cromwell Group Inc The	20
49					Equicom Inc	20	Barnstable Broadcasting Incorporated	20
50					Bonneville International Corporation	20		

**Appendix C: Top 50 Station Owners, Ranked by Revenue**

Rank	Mar-96				Mar-01				Mar-02				Mar-03			
	Owner	Stations	Rev(\$000)	% total	Owner	Stations	Rev(\$000)	% total	Owner	Stations	Rev(\$000)	% total	Owner	Stations	Rev(\$000)	% tot
1	CBS Radio Station Group	39	496,693	6.0%	Clear Channel Communications	972	3,388,265	26.2%	Clear Channel Communications	1156	3,174,582	26.7%	Clear Channel Communications	1233	3,429,925	
2	Infinity Broadcasting Corp	47	469,200	5.7%	Infinity Broadcasting	185	2,354,350	18.2%	Infinity Broadcasting	184	2,091,750	17.6%	Infinity Broadcasting	184	2,159,375	
3	Evergreen Media Corp	37	282,800	3.4%	Cox Radio Inc	86	455,300	3.3%	Cox Radio Inc	82	428,000	3.6%	Cox Radio Inc	81	470,650	
4	Walt Disney Co.	22	278,800	3.4%	ABC Radio Incorporated	53	435,100	3.4%	ABC Radio Incorporated	55	401,700	3.4%	Entercom	102	442,750	
5	Jacob Comm. Inc	53	247,250	3.0%	Entercom	97	429,250	3.3%	Entercom	100	377,075	3.2%	ABC Radio Incorporated	69	423,325	
6	Clear Channel Comm.	62	190,780	2.3%	Citadel Communications Corporation	210	350,100	2.7%	Citadel Communications Corporation	206	313,360	2.6%	Citadel Communications Corporation	213	345,475	
7	Chancellor Broadcasting Co	32	160,250	1.9%	Radio One Incorporated	48	272,425	2.1%	Radio One Incorporated	64	286,997	2.4%	Radio One Incorporated	65	339,300	
8	SFX Broadcasting Inc	49	155,720	1.9%	Emmis Communications	22	263,525	2.0%	Emmis Communications	24	272,900	2.3%	Hispanic-Broadcasting Corporation	66	302,975	
9	Cor Enterprises	18	142,600	1.7%	Susquehanna Radio Corporation	27	252,450	2.0%	Hispanic Broadcasting Corporation	54	247,100	2.1%	Emmis Communications	26	294,285	
10	American Radio Systems	33	133,200	1.6%	Hispanic Broadcasting Corporation	46	245,600	1.9%	Cumulus Broadcasting Inc	251	234,010	2.0%	Cumulus Broadcasting Inc	256	275,450	
11	Bonneville International	18	120,302	1.5%	Cumulus Broadcasting Inc	257	245,325	1.9%	Susquehanna Radio Corporation	32	220,900	1.9%	Susquehanna Radio Corporation	33	246,300	
12	Viacom International Inc	12	117,450	1.4%	Bonneville International Corporation	18	198,350	1.5%	Bonneville International Corporation	20	188,750	1.6%	Bonneville International Corporation	23	205,150	
13	Emmis Broadcasting Corp	8	111,650	1.3%	Spanish Broadcasting System	24	147,850	1.1%	Greater Media	18	135,925	1.1%	Greater Media Inc	19	165,300	
14	Susquehanna Radio Corp	17	105,900	1.3%	Jefferson-Pilot Communications	17	142,050	1.1%	Salem Communications Corporation	81	135,375	1.1%	Spanish Broadcasting System	24	142,600	
15	EZ Comm.	22	105,850	1.3%	Greater Media	14	141,600	1.1%	Spanish Broadcasting System	24	126,650	1.1%	Salem Communications Corporation	84	141,500	
16	Gannett Co. Inc	11	92,350	1.1%	Beasley Broadcast Group	43	127,625	1.0%	Jefferson-Pilot Communications	17	125,250	1.1%	Jefferson-Pilot Communications	17	136,300	
17	Secret Comm.	13	79,250	1.0%	Saga Communications Incorporated	50	98,100	0.8%	Beasley Broadcast Group	45	122,250	1.0%	Beasley Broadcast Group	42	118,550	
18	Greater Media	14	76,800	0.9%	Journal Broadcast Group Incorporated	36	77,450	0.6%	Saga Communications Incorporated	56	100,075	0.8%	Saga Communications Incorporated	69	108,975	
19	Nationwide Comm. Inc	13	72,150	0.9%	Entravision Communications Company LLC	68	72,000	0.6%	Journal Broadcast Group Incorporated	36	69,225	0.6%	Regent Communications Inc	73	84,150	
20	Hestel Broadcasting Corp	17	68,000	0.8%	Sandusky Radio	10	64,200	0.5%	Entravision Communications Company LLC	59	63,500	0.5%	Entravision Communications Company LLC	54	81,575	
21	Jefferson-Pilot Comm.	15	62,250	0.8%	Inner City Broadcasting Corporation	17	63,800	0.5%	Regent Communications Inc	61	63,125	0.5%	Journal Broadcast Group Incorporated	36	72,150	
22	Spanish Broadcasting System	9	61,700	0.7%	Tribune Broadcasting Company	4	62,100	0.5%	Tribune Broadcasting Company	4	58,300	0.5%	NextMedia Group	65	72,025	
23	Tribune Broadcasting Co.	5	57,900	0.7%	Salem Communications Corporation	72	56,550	0.4%	Sandusky Radio	10	58,200	0.5%	Inner City Broadcasting Corporation	17	62,475	
24	NewCity Comm.	18	56,600	0.7%	NextMedia Group	51	54,125	0.4%	Inner City Broadcasting Corporation	16	56,975	0.5%	Sandusky Radio	10	59,200	
25	River City Broadcasting	26	55,850	0.7%	Fisher Broadcasting Company	26	53,775	0.4%	NextMedia Group	56	48,575	0.4%	Lotus Communications Corporation	24	52,600	
26	Paxson Comm/ Corp	22	53,637	0.7%	Regent Communications Inc	47	53,300	0.4%	Lotus Communications Corporation	24	45,900	0.4%	Liberman Broadcasting Incorporated	14	48,600	
27	Saga Comm. LP	28	54,500	0.7%	Barnstable Broadcasting Incorporated	23	53,200	0.4%	Barnstable Broadcasting Incorporated	19	45,300	0.4%	Barnstable Broadcasting Incorporated	20	48,350	
28	Beasley Broadcast Group	20	54,200	0.7%	Hearst-Argyle	5	47,650	0.4%	Cumulus Media Inc	28	38,525	0.3%	Buckley Broadcasting Corporation	18	39,425	
29	Multi-Market Radio	22	51,974	0.6%	Buckley Broadcasting Corporation	18	46,450	0.4%	Liberman Broadcasting Incorporated	10	38,000	0.3%	Multicultural Radio Broadcasting Inc	30	38,932	
30	Heritage Media Corp	19	51,500	0.6%	Lotus Communications Corporation	22	38,300	0.3%	Fisher Communications Inc	26	37,875	0.3%	Fisher Communications Inc	26	37,750	
31	Radio Equity Partners	19	49,950	0.6%	Pamal Broadcasting Ltd.	20	35,250	0.3%	Buckley Broadcasting Corporation	18	37,250	0.3%	Renda Broadcasting Corporation	19	37,450	
32	Entercom	12	46,700	0.6%	Renda Broadcasting Corporation	19	35,050	0.3%	Renda Broadcasting Corporation	18	35,900	0.3%	Tribun Broadcasting Company	1	36,500	
33	OmniAmerica Comm.	10	44,500	0.5%	Big City Radio	15	30,650	0.2%	Pamal Broadcasting Ltd.	25	30,625	0.3%	Radio Unica	16	36,425	
34	Hearst Broadcasting Group	6	41,800	0.5%	Nassau Broadcasting Partners LP	13	30,050	0.2%	Simmons Media Group Inc	29	30,225	0.3%	Pamal Broadcasting Ltd.	27	33,050	
35	Colfax Comm. Inc	7	40,250	0.5%	South Central Communications Corporation	11	30,025	0.2%	Service Broadcasting Corporation	3	27,400	0.2%	Triad Broadcasting Company	47	33,000	
36	Benchmark Comm.	28	39,325	0.5%	Blue Chip Broadcasting Ltd	17	28,425	0.2%	Triad Broadcasting Company	41	26,000	0.2%	Coast Radio Company Inc	2	32,700	
37	Patterson Broadcasting	24	38,550	0.5%	Simmons Media Group Inc	19	28,300	0.2%	South Central Communications Corporation	12	25,675	0.2%	Millennium Radio Group	12	31,600	
38	Citadel Comm. Corp	25	36,200	0.4%	Service Broadcasting Corporation	3	28,100	0.2%	LBJS Broadcasting LP	5	25,400	0.2%	South Central Communications Corporation	13	31,400	
39	Tichenor Media	14	35,500	0.4%	Triad Broadcasting Company	42	27,525	0.2%	WEAZ Radio Incorporated	1	25,100	0.2%	Service Broadcasting Corporation	3	29,400	
40	Commodore Media Inc	23	35,200	0.4%	Midwest TV Incorporated	3	26,800	0.2%	Arso Radio Corporation	14	24,200	0.2%	KFWB License Trust	1	28,000	
41	Radio One Inc	8	32,150	0.4%	WBAZ-FM Radio Incorporated	1	26,100	0.2%	Midwest Communications Incorporated	28	23,870	0.2%	WBAZ-FM Radio Incorporated	1	27,400	
42	Capitol Broadcasting Co.	5	32,100	0.4%	Arso Radio Corporation	11	25,800	0.2%	Hearst-Argyle	2	23,500	0.2%	Midwest Communications Incorporated	28	27,050	
43	Sandusky Radio	8	32,100	0.4%	Mid-West Family Broadcast Group	23	25,468	0.2%	Ackerley Group	4	21,600	0.2%	Simmons Media Group Inc	24	26,125	
44	Journal Broadcast Group Inc	11	31,850	0.4%	Ackerley Group	5	23,200	0.2%	Big City Radio	12	21,275	0.2%	Arso Radio Corporation	14	26,000	
45	Gulfstar Comm. Inc	27	31,729	0.4%	Aurora Communications	9	24,550	0.2%	Midwest TV Incorporated	2	21,100	0.2%	Hearst-Argyle	2	25,300	
46	Henry Broadcasting	16	31,650	0.4%	Midwest Communications Incorporated	21	24,375	0.2%	Nassau Broadcasting Partners LP	10	21,050	0.2%	Midwest TV Incorporated	2	22,500	
47	Dick Broadcasting Co. Inc	10	31,550	0.4%	LBJS Broadcasting LP	5	24,100	0.2%	Mid-West Family Broadcast Group	28	20,600	0.2%	Mega Communications Inc	18	22,250	
48	Regent Comm. Inc	15	31,150	0.4%	Liberman Broadcasting Incorporated	5	23,850	0.2%	Curtis Media Group	16	20,369	0.2%	Curtis Media Group	19	21,900	
49	Brown Broadcasting Co	9	31,050	0.4%	Mega Communications Inc	20	23,400	0.2%	Zimmer Radio Group	32	20,216	0.2%	Mid-West Family Broadcast Group	21	21,515	
50	Buckley Broadcasting Corp.	14	30,625	0.4%	Curtis Media Group	14	23,350	0.2%	Hall Communications Inc	17	19,650	0.2%	Zimmer Radio Group	32	21,225	

Appendix D: Average Number of Stations, Owners and Formats per Market by Market Group, Mar-96 to Mar-03

	Average Number of Stations	Average Number of Owners	Average Number of Formats	CR1	CR4
All Markets:					
Mar-96	22.4	13.5	10.1	35.6	83.1
Nov-97	22.3	12.1	10.2	43.3	89.7
Nov-98	22.2	11.3	10.1	44.6	91.2
Mar-00	22.3	10.7	10.2	44.9	92.0
Mar-01	22.3	10.3	10.1	45.8	92.8
Mar-02	22.3	9.9	10.2	46.8	93.1
Mar-03	22.7	9.7	10.2	46.5	92.8
Top 10 Markets:					
Mar-96	53.1	33.1	15.7	21.4	61.0
Nov-97	54.1	30.7	16.8	31.4	76.5
Nov-98	54.3	28.4	16.3	34.8	81.1
Mar-00	54.8	26.3	16.3	34.0	81.3
Mar-01	54.3	25.4	15.9	33.4	81.5
Mar-02	55.9	25.4	16.2	32.5	80.5
Mar-03	56.0	24.9	16.5	31.1	78.7
Top 25 Markets:					
Mar-96	44.7	27.6	15.2	22.9	64.1
Nov-97	45.8	26.0	15.8	31.7	77.0
Nov-98	47.2	25.4	15.2	33.0	80.6
Mar-00	48.6	24.4	16.3	34.5	83.2
Mar-01	48.7	23.7	14.9	33.9	81.9
Mar-02	50.4	23.8	14.8	33.9	83.3
Mar-03	50.4	23.4	14.8	33.0	82.4
Top 50 Markets:					
Mar-96	38.1	23.3	13.9	27.5	71.5
Nov-97	39.0	21.7	14.1	33.3	82.8
Nov-98	39.7	21.2	14.1	34.1	84.8
Mar-00	40.9	20.7	14.2	34.9	86.0
Mar-01	40.4	19.9	13.7	35.4	85.5
Mar-02	41.8	19.9	13.9	35.2	86.1
Mar-03	42.0	19.6	13.9	35.0	85.4
Markets 51-100:					
Mar-96	25.6	15.3	10.9	34.7	83.2
Nov-97	25.7	13.5	11.1	42.5	89.4
Nov-98	25.8	12.6	11.1	43.5	91.7
Mar-00	26.6	12.2	11.1	43.3	92.9
Mar-01	26.4	11.6	11.1	43.5	94.1
Mar-02	26.8	11.4	11.1	42.8	93.5
Mar-03	26.8	11.0	11.5	42.4	93.4
Markets 101-286:					
Mar-96	16.2	9.8	8.6	38.4	86.4
Nov-97	16.2	8.7	8.8	46.2	91.3
Nov-98	15.9	8.0	8.7	48.1	93.0
Mar-00	15.9	7.5	8.8	48.3	93.5
Mar-01	16.3	7.3	8.9	49.1	94.1
Mar-02	16.1	7.3	8.9	49.1	94.1
Mar-03	16.4	6.7	9.0	50.8	94.9

## Appendix E: Compustat's Radio Companies

AMFM INC  
BEASLEY BROADCAST GROUP INC  
BIG CITY RADIO INC -CL A  
CAPSTAR BROADCASTING CORP  
CITADEL COMMUNICATIONS CORP  
CLEAR CHANNEL COMMUNICATIONS  
COX RADIO INC -CL A  
CUMULUS MEDIA INC  
EMMIS COMMUNICTNS CP -CL A  
ENTERCOM COMMUNICATIONS CORP  
GRUPO RADIO CENTRO -SP ADR  
HISPANIC BROADCASTING -CL A  
JACOR COMMUNICATIONS  
NBG RADIO NETWORK INC  
NETRADIO CORP  
NEXTMEDIA OPERATING INC  
RADIO ONE INC  
RADIO UNICA COMMUNICATNS CP  
REGENT COMMUNICATIONS INC  
SAGA COMMUNICATIONS -CL A  
SALEM COMMUNICATIONS CORP  
SIRIUS SATELLITE RADIO INC  
SMALL TOWN RADIO INC  
SPANISH BROADCASTING SYS INC  
SUNGROUP INC  
SUSQUEHANNA MEDIA CO

## **Appendix E: Compustat's Radio Companies**

TRIATHLON BROADCAST CO -CL A

XM SATELLITE RADIO HLDGS INC

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
New York	Mar-96	1	51	33	15	21.4	n/a	55.7
	Nov-97	1	54	29	17	36.1	n/a	67.7
	Nov-98	1	54	27	18	35.9	56.7	77.0
	Mar-00	1	53	27	17	35.3	58.1	77.9
	Mar-01	1	42	23	17	36	61.1	81.2
	Mar-02	1	42	22	16	32.8	57.5	79.8
	Mar-03	1	42	22	16	31.8	58.1	78.0
Los Angeles	Mar-96	2	65	39	17	16.0	n/a	48.7
	Nov-97	2	64	37	17	30.3	n/a	64.1
	Nov-98	2	64	33	17	32.1	48.3	67.3
	Mar-00	2	67	28	16	33.2	50.8	69.3
	Mar-01	2	69	25	17	31.2	62.3	78.4
	Mar-02	2	74	28	17	31.2	60.2	76.1
	Mar-03	2	74	28	17	31.0	56.0	70.7
Chicago IL	Mar-96	3	88	54	17	20.1	n/a	63.3
	Nov-97	3	88	50	18	33.0	n/a	72.9
	Nov-98	3	87	45	19	36.3	60.6	77.5
	Mar-00	3	89	44	18	35.4	59.5	75.7
	Mar-01	3	87	39	19	31.3	54	71.6
	Mar-02	3	87	37	18	31.4	53.6	73.3
	Mar-03	3	88	35	18	29.4	50.7	71.4
San Francisco	Mar-96	4	42	22	15	14.8	n/a	55.4
	Nov-97	4	43	19	15	25.0	n/a	80.2
	Nov-98	4	44	19	16	24.4	47.2	79.9
	Mar-00	4	45	20	17	24.1	48.2	77.1
	Mar-01	4	46	19	18	24.6	48.1	77.3
	Mar-02	4	49	18	16	26	48.7	78.4
	Mar-03	4	47	17	17	24.9	46.1	73.7
Dallas - Ft. Worth	Mar-96	7	49	30	16	32.6	n/a	62.7
	Nov-97	7	52	28	17	38.3	n/a	68.9
	Nov-98	6	54	24	15	36.9	53.7	77.2
	Mar-00	6	57	22	17	30.5	49.5	75.4
	Mar-01	6	59	23	18	30.2	52.6	80
	Mar-02	5	62	25	17	27.7	48.7	77.3
	Mar-03	5	64	26	17	27.2	47.5	76.2
Philadelphia	Mar-96	5	43	32	16	27.5	n/a	64.7
	Nov-97	5	43	28	15	35.6	n/a	86.8
	Nov-98	5	43	28	14	37.6	64.1	87.6
	Mar-00	5	43	24	14	36.4	62.8	84.0
	Mar-01	5	42	23	15	34.6	63.6	85
	Mar-02	6	42	23	15	35.8	64.2	85.4
	Mar-03	6	42	23	16	34	63.2	84.8
Houston-Galveston	Mar-96	9	50	28	14	19.0	n/a	59.5
	Nov-97	9	55	30	15	21.6	n/a	68.1
	Nov-98	9	55	26	15	39.3	56.7	77.7
	Mar-00	10	55	24	17	37.7	65.9	86.8
	Mar-01	10	53	25	18	40.9	54.2	77.1
	Mar-02	9	55	27	16	36.3	50	73.8
	Mar-03	7	55	24	17	33.9	48.6	73.3

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Washington DC	Mar-96	8	48	31	15	19.8	n/a	56.4
	Nov-97	8	47	27	18	26.0	n/a	76.7
	Nov-98	8	47	25	16	29.8	55.9	83.5
	Mar-00	9	47	23	16	30.1	54.8	82.4
	Mar-01	9	47	21	17	29.6	55.2	80.5
	Mar-02	7	47	21	15	27.7	52	78.7
	Mar-03	8	47	21	15	27.8	51.2	78.3
Boston	Mar-96	10	54	36	18	23.6	n/a	78.0
	Nov-97	10	55	38	20	36.9	n/a	91.7
	Nov-98	10	55	38	19	42.2	63.1	91.5
	Mar-00	8	55	34	17	42.9	59.8	90.6
	Mar-01	8	56	35	17	41.5	60.3	90.1
	Mar-02	8	62	36	18	40	58	88.7
	Mar-03	9	62	36	18	39	57.1	88.2
Detroit	Mar-96	6	41	26	14	19.3	n/a	65.3
	Nov-97	6	40	21	16	31.4	n/a	88.3
	Nov-98	7	40	19	14	33.6	64.0	91.3
	Mar-00	7	37	17	14	34.8	65.4	93.6
	Mar-01	7	36	16	13	34.5	67.9	93.8
	Mar-02	10	39	17	14	36	67.7	93.1
	Mar-03	10	39	17	14	31.6	60.9	92.1
Atlanta GA	Mar-96	12	52	36	17	24.5	n/a	73.9
	Nov-97	12	52	34	16	21.5	n/a	70.1
	Nov-98	13	54	35	13	21.2	40.9	70.4
	Mar-00	11	58	38	12	21.0	38.0	64.1
	Mar-01	11	59	33	13	31.2	48.3	73.9
	Mar-02	11	69	34	16	31.5	49.1	74.3
	Mar-03	11	71	36	16	30.1	47.6	72.7
Miami-Ft. Lauderdale-Hollywood	Mar-96	11	42	22	15	18.8	n/a	60.6
	Nov-97	11	44	22	16	19.5	n/a	58.8
	Nov-98	12	46	22	16	26.0	42.7	69.3
	Mar-00	12	45	22	16	23.8	41.9	67.1
	Mar-01	12	45	21	17	22.6	41.3	72.6
	Mar-02	12	46	23	15	22.2	41.3	73.5
	Mar-03	12	46	22	16	22.1	41.5	73.4
Puerto Rico	Mar-96	999	33	28	11	n/a	n/a	n/a
	Nov-97	999	36	29	11	n/a	n/a	n/a
	Nov-98	11	65	44	10	16.3	35.1	49.6
	Mar-00	13	83	52	14	27.1	46.8	69.7
	Mar-01	13	89	56	13	23.7	46.9	69.8
	Mar-02	13	93	53	4	24.6	47.5	69
	Mar-03	13	93	52	3	27.3	48.6	67.8
Seattle-Tacoma	Mar-96	13	49	24	17	18.2	n/a	61.8
	Nov-97	13	51	26	18	40.8	n/a	85.8
	Nov-98	14	51	23	15	44.1	62.7	85.8
	Mar-00	14	51	24	17	40.9	60.7	86.5
	Mar-01	14	51	22	17	40.5	59.6	87.8
	Mar-02	14	57	27	17	37.9	60.3	85.2
	Mar-03	14	55	25	17	37.3	61.2	84.9

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Phoenix AZ	Mar-96	20	42	25	14	15.2	n/a	52.5
	Nov-97	18	43	24	15	26.8	n/a	70.8
	Nov-98	18	44	26	15	28.7	46.3	72.8
	Mar-00	16	46	23	15	40.9	62.4	88.3
	Mar-01	15	46	23	16	36.2	57.7	83.9
	Mar-02	15	46	21	15	34.7	55.9	87.7
	Mar-03	15	46	21	15	34.1	54.7	86.6
Minneapolis - St. Paul	Mar-96	16	38	19	17	25.1	n/a	83.4
	Nov-97	16	42	19	17	32.9	n/a	94.3
	Nov-98	15	41	17	16	33.2	60.7	96.9
	Mar-00	17	43	18	16	38.7	64.8	97.2
	Mar-01	17	41	16	17	38.6	63.7	97.2
	Mar-02	16	45	19	15	36.1	60.9	95.5
	Mar-03	16	44	18	14	35.4	59.8	93.9
San Diego	Mar-96	15	29	18	17	14.6	n/a	47.5
	Nov-97	14	29	14	16	20.9	n/a	61.3
	Nov-98	16	29	14	16	21.5	50.6	64.8
	Mar-00	15	30	14	16	24.9	53.6	65.7
	Mar-01	16	29	14	15	35.9	55.5	84.9
	Mar-02	17	30	13	14	36.2	53.9	82.5
	Mar-03	17	29	12	13	36.3	53.2	82.0
Nassau-Suffolk	Mar-96	14	27	18	12	30.7	n/a	80.6
	Nov-97	15	29	15	12	59.6	n/a	95.1
	Nov-98	17	29	15	11	32.0	59.6	92.5
	Mar-00	18	28	14	12	31.7	55.6	88.9
	Mar-01	18	28	13	11	30	59.4	89.8
	Mar-02	18	26	14	11	29.5	59	89.9
	Mar-03	18	26	14	12	30.3	57.3	90.3
Baltimore MD	Mar-96	18	33	20	13	26.6	n/a	71.5
	Nov-97	19	33	20	15	28.3	n/a	83.6
	Nov-98	20	33	18	14	34.0	61.2	91.7
	Mar-00	20	31	16	13	37.7	59.1	95.0
	Mar-01	20	31	17	14	36.9	58.4	93.5
	Mar-02	20	31	17	12	34.7	57.8	93.8
	Mar-03	19	31	17	12	34.4	56.3	92.9
St. Louis	Mar-96	17	44	28	16	24.4	n/a	64.9
	Nov-97	17	44	27	17	28.2	n/a	75.4
	Nov-98	19	45	28	16	34.7	55.9	79.0
	Mar-00	19	45	24	15	36.3	57.6	89.9
	Mar-01	19	46	25	15	35.4	53.8	90
	Mar-02	19	51	29	15	35.8	55.2	88.9
	Mar-03	20	51	28	15	31.8	51.1	88.4
Tampa-St. Petersburg-Clearwater	Mar-96	21	40	24	16	25.7	n/a	71.5
	Nov-97	21	40	21	15	33.5	n/a	77.7
	Nov-98	22	41	23	14	35.3	60.6	86.2
	Mar-00	21	43	19	16	43.1	73.5	95.5
	Mar-01	21	42	19	17	41.6	71.4	94.2
	Mar-02	21	42	17	16	40.8	70.7	93
	Mar-03	21	42	17	16	40.1	70.1	93

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Denver - Boulder	Mar-96	23	39	19	16	45.8	n/a	77.9
	Nov-97	23	41	18	16	45.7	n/a	91.7
	Nov-98	23	41	18	17	43.1	65.1	95.8
	Mar-00	23	43	17	16	48.1	67.5	98.0
	Mar-01	23	39	14	16	47.2	64.6	89.3
	Mar-02	22	41	17	15	46.4	65	87.5
	Mar-03	22	41	17	15	44.7	63.6	88.1
Pittsburgh PA	Mar-96	19	50	34	14	20.3	n/a	62.5
	Nov-97	20	50	32	14	33.8	n/a	76.4
	Nov-98	21	49	27	16	37.8	71.7	85.7
	Mar-00	22	50	27	15	35.7	68.7	85.7
	Mar-01	22	49	24	15	37.3	72.7	87.7
	Mar-02	23	51	23	13	35.3	68.8	82.8
	Mar-03	23	52	23	13	36.4	68.4	82.0
Portland OR	Mar-96	24	39	24	14	25.0	n/a	60.8
	Nov-97	24	40	23	14	26.6	n/a	75.7
	Nov-98	25	39	23	14	28.8	57.2	83.2
	Mar-00	25	40	23	15	28.7	55.9	82.6
	Mar-01	25	43	22	16	29	57.6	88.1
	Mar-02	24	43	21	15	29.1	52.5	82.6
	Mar-03	24	44	21	15	27.7	52.8	82.1
Cleveland	Mar-96	22	30	19	15	20.2	n/a	60.0
	Nov-97	22	30	20	14	27.6	n/a	64.9
	Nov-98	24	31	18	15	40.7	57.2	81.0
	Mar-00	24	31	15	14	43.7	81.7	93.8
	Mar-01	24	29	13	15	47	76.6	94.5
	Mar-02	25	30	14	15	46.9	75.3	91.5
	Mar-03	25	30	13	14	46.5	74.3	94.0
Cincinnati	Mar-96	25	32	18	12	61.3	n/a	91.0
	Nov-97	25	32	17	10	55.0	n/a	89.7
	Nov-98	26	32	16	11	52.2	68.8	93.5
	Mar-00	26	32	16	11	50.3	66.9	93.3
	Mar-01	26	31	14	13	50.3	77.6	94.5
	Mar-02	26	32	14	13	51	75.7	93.9
	Mar-03	26	33	14	11	50.8	75.1	96.7
Sacramento CA	Mar-96	29	31	18	14	32.5	n/a	71.9
	Nov-97	28	35	15	13	35.7	n/a	93.0
	Nov-98	28	35	13	15	37.5	67.6	93.8
	Mar-00	29	38	16	14	33.4	62.2	87.7
	Mar-01	27	40	17	16	32	56.7	88.8
	Mar-02	27	38	16	16	28.8	56.4	86.9
	Mar-03	27	38	17	15	29.3	57.3	84.9
Riverside-San Bernardino	Mar-96	27	24	17	13	36.0	n/a	85.0
	Nov-97	26	26	19	13	34.2	n/a	83.4
	Nov-98	30	26	19	13	34.1	62.2	82.2
	Mar-00	28	27	19	13	31.9	55.2	81.3
	Mar-01	29	27	18	11	31.5	56.3	83.3
	Mar-02	28	26	16	13	31.3	53.3	83.7
	Mar-03	28	24	15	12	27.8	52.2	85.6

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Kansas City	Mar-96	26	34	19	15	17.8	n/a	65.6
	Nov-97	27	36	16	16	41.5	n/a	92.0
	Nov-98	27	36	17	15	31.0	60.5	93.9
	Mar-00	30	37	18	14	34.2	62.3	90.6
	Mar-01	30	35	16	15	40.2	66.8	90.9
	Mar-02	29	37	17	13	40.9	65.7	88.3
	Mar-03	29	38	17	15	41.8	64.3	88.8
San Jose	Mar-96	30	15	11	10	28.9	n/a	72.2
	Nov-97	30	16	10	8	31.4	n/a	94.5
	Nov-98	29	16	12	7	27.0	49.1	82.4
	Mar-00	27	16	11	8	33.1	63.1	93.9
	Mar-01	28	15	8	8	25.9	51.5	95.2
	Mar-02	30	15	9	8	27.3	53.3	87.6
	Mar-03	30	15	11	7	28.0	55.2	80.2
San Antonio TX	Mar-96	34	33	16	13	23.7	n/a	69.1
	Nov-97	34	33	16	14	28.8	n/a	81.5
	Nov-98	34	34	17	12	32.6	53.2	85.1
	Mar-00	32	38	20	12	30.7	50.6	82.4
	Mar-01	32	39	18	12	32.6	52	83.3
	Mar-02	31	42	21	11	29.5	50.4	82.2
	Mar-03	31	43	21	12	31.4	53.6	83.5
Salt Lake City - Ogden	Mar-96	35	43	27	16	22.9	n/a	63.0
	Nov-97	35	43	22	15	23.1	n/a	76.9
	Nov-98	36	44	20	15	27.0	50.4	81.8
	Mar-00	35	45	20	15	26.2	48.7	83.3
	Mar-01	36	43	18	16	27.1	49.8	83.9
	Mar-02	34	47	19	15	27	50.3	83.6
	Mar-03	32	48	18	16	23.5	46.5	80.3
Milwaukee - Racine	Mar-96	28	34	22	16	27.5	n/a	68.5
	Nov-97	29	35	17	16	30.4	n/a	81.1
	Nov-98	31	35	16	16	29.7	51.7	80.2
	Mar-00	31	35	16	17	23.4	46.2	76.1
	Mar-01	31	34	14	18	27.6	51.2	86.5
	Mar-02	32	35	15	16	26.2	50.7	86.9
	Mar-03	33	33	13	16	26	50	86.2
Providence-Warwick-Pawtucket RI	Mar-96	31	30	17	15	32.2	n/a	86.8
	Nov-97	31	30	19	13	33.1	n/a	88.8
	Nov-98	32	30	18	17	32.3	62.5	88.6
	Mar-00	33	30	17	16	32.9	61.2	85.3
	Mar-01	35	29	18	15	37.4	73.9	86.5
	Mar-02	35	29	17	15	40.6	76.6	87.6
	Mar-03	34	29	16	15	40.0	76.6	87.3
Columbus OH	Mar-96	32	31	16	12	31.5	n/a	81.5
	Nov-97	32	33	18	13	33.1	n/a	81.5
	Nov-98	33	33	19	13	40.6	58.2	81.5
	Mar-00	34	33	17	14	40.3	56.8	79.0
	Mar-01	34	33	17	15	35.8	51.9	75.4
	Mar-02	36	34	15	14	36.7	51.5	74.9
	Mar-03	35	34	14	14	34.5	48.3	72.5

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Middlesex-Somerset-Union NJ	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	33	5	4	5	54.7	100	100
	Mar-02	33	5	3	5	52.6	100	NA
	Mar-03	36	6	4	6	61.3	100.0	100.0
Charlotte-Gastonia-Rock Hill	Mar-96	37	44	24	14	32.1	n/a	87.4
	Nov-97	37	42	23	14	39.4	n/a	95.4
	Nov-98	37	41	23	14	39.9	70.7	96.0
	Mar-00	37	41	23	13	35.4	64.3	95.7
	Mar-01	37	39	23	13	39.8	74.9	95.5
	Mar-02	37	41	23	13	40.5	74.8	95.5
	Mar-03	37	41	21	14	40.0	78.3	96.9
Orlando	Mar-96	39	31	18	15	20.0	n/a	63.0
	Nov-97	38	31	13	16	33.2	n/a	96.4
	Nov-98	39	32	14	17	35.1	64.3	95.5
	Mar-00	39	32	14	15	32.5	63.8	96.6
	Mar-01	41	33	14	16	38.1	71.1	94.7
	Mar-02	39	34	15	16	36.8	68.1	93.5
	Mar-03	38	34	14	15	36.2	67.4	91.9
Las Vegas NV	Mar-96	48	29	20	12	19.9	n/a	60.0
	Nov-97	45	29	17	12	28.5	n/a	78.9
	Nov-98	44	28	15	13	32.3	58.7	87.6
	Mar-00	40	29	15	12	33.9	59.4	87.2
	Mar-01	39	29	15	13	33.1	61.8	88
	Mar-02	41	33	16	15	33.9	61.1	88
	Mar-03	39	34	16	15	32.3	56.2	84.6
Norfolk-Virginia Beach-Newport News	Mar-96	33	35	21	13	17.4	n/a	57.9
	Nov-97	33	35	19	13	22.8	n/a	73.0
	Nov-98	35	35	19	13	20.3	39.6	70.2
	Mar-00	36	35	15	13	24.9	48.2	81.8
	Mar-01	38	35	14	12	28.2	48.9	85.1
	Mar-02	38	37	15	13	29	47.8	83.7
	Mar-03	40	37	16	15	31.9	50.1	84.1
Indianapolis IN	Mar-96	36	32	20	13	28.2	n/a	83.5
	Nov-97	36	32	18	12	32.4	n/a	90.5
	Nov-98	38	30	15	12	33.8	61.0	91.9
	Mar-00	38	30	15	13	28.2	54.1	91.6
	Mar-01	40	29	14	14	24.2	48	85.3
	Mar-02	40	29	14	13	30.4	56.3	89
	Mar-03	41	29	14	13	24.9	48.6	82.5
Austin TX	Mar-96	54	26	14	13	27.4	n/a	83.6
	Nov-97	51	26	12	14	26.8	n/a	82.9
	Nov-98	51	28	11	12	31.4	50.1	92.8
	Mar-00	49	28	12	12	26.6	49.1	87.5
	Mar-01	47	30	15	11	33.7	60.7	91.3
	Mar-02	43	31	15	11	34.6	63.4	92.3
	Mar-03	42	31	12	11	33.7	63.7	90.0

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Greensboro-Winston Salem-High Point	Mar-96	42	36	25	8	36.3	n/a	82.9
	Nov-97	41	37	23	8	32.3	n/a	90.0
	Nov-98	41	37	22	11	31.0	51.3	88.5
	Mar-00	42	37	23	12	28.6	53.0	86.6
	Mar-01	43	35	22	12	37.2	65.9	80.9
	Mar-02	42	39	22	12	35.2	70.4	93.6
	Mar-03	43	40	22	12	35.9	70.1	92.4
New Orleans	Mar-96	38	35	22	13	30.2	n/a	80.8
	Nov-97	39	35	19	11	39.1	n/a	91.8
	Nov-98	40	35	20	13	41.8	72.2	93.0
	Mar-00	41	35	19	13	43.1	83.2	96.8
	Mar-01	42	35	19	15	45.5	83.1	97.2
	Mar-02	45	35	19	13	45.9	81.8	95.7
	Mar-03	44	35	19	12	47.6	82.7	95
Nashville	Mar-96	44	50	34	13	27.3	n/a	76.2
	Nov-97	44	49	32	14	28.1	n/a	75.7
	Nov-98	45	50	31	16	39.7	58.0	85.7
	Mar-00	43	51	31	15	39.6	59.5	81.6
	Mar-01	44	49	28	16	36.4	52.3	80.4
	Mar-02	44	49	29	14	34.3	50.8	77.1
	Mar-03	45	48	31	14	32.1	48.7	76.1
Raleigh - Durham NC	Mar-96	50	36	23	11	36.5	n/a	87.5
	Nov-97	48	36	18	11	39.9	n/a	95.8
	Nov-98	49	37	18	11	39.2	62.3	95.5
	Mar-00	48	38	17	11	41.5	68.5	96.7
	Mar-01	48	38	17	11	39.7	67.4	96.7
	Mar-02	46	39	17	12	41.9	68	96.4
	Mar-03	46	39	16	12	40.3	67.2	96.3
West Palm Beach-Boca Raton FL	Mar-96	47	24	14	13	36.1	n/a	99.2
	Nov-97	49	26	14	12	37.7	n/a	93.6
	Nov-98	50	26	12	15	30.9	60.1	94.7
	Mar-00	50	27	11	15	28.7	56.9	90.0
	Mar-01	51	26	11	15	37.5	72.5	95.8
	Mar-02	47	27	11	14	34.6	66.3	94.6
	Mar-03	47	27	12	13	38.9	73.1	92.9
Memphis	Mar-96	43	38	21	11	20.3	n/a	73.3
	Nov-97	43	38	19	13	39.2	n/a	91.6
	Nov-98	46	39	18	13	39.5	58.2	89.6
	Mar-00	46	42	18	13	38.2	58.8	87.4
	Mar-01	45	43	18	16	36.7	56.6	84.8
	Mar-02	48	44	15	14	40.1	63.1	89.4
	Mar-03	48	40	14	14	39.7	61.5	88.6
Hartford-New Britain-Middletown	Mar-96	41	24	15	11	46.4	n/a	83.0
	Nov-97	42	26	14	13	48.5	n/a	97.0
	Nov-98	43	26	13	13	47.1	81.7	97.0
	Mar-00	44	24	12	13	45.5	80.0	96.3
	Mar-01	46	25	12	15	44	79.6	95.9
	Mar-02	49	26	13	14	48.3	79.6	96.1
	Mar-03	49	25	12	13	49.1	79.4	96.2

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Jacksonville FL	Mar-96	53	34	20	13	24.2	n/a	85.3
	Nov-97	53	35	19	14	45.1	n/a	94.1
	Nov-98	52	35	20	15	24.0	47.9	84.2
	Mar-00	51	37	20	13	44.5	83.6	95.4
	Mar-01	52	37	20	14	47.3	83.6	95.5
	Mar-02	52	37	19	12	45.4	82.1	95.6
	Mar-03	50	36	17	13	45.6	80.6	95.2
Buffalo-Niagara Falls NY	Mar-96	40	26	15	13	36.3	n/a	88.8
	Nov-97	40	26	13	11	38.3	n/a	98.4
	Nov-98	42	25	12	11	38.5	71.7	97.7
	Mar-00	45	26	13	12	32.1	63.4	96.5
	Mar-01	50	24	11	12	34.5	67.1	98.3
	Mar-02	50	24	11	12	33.5	66.1	98
	Mar-03	51	24	11	12	35.3	67.1	97.9
Monmouth-Ocean NJ	Mar-96	46	11	7	6	31.1	n/a	93.9
	Nov-97	47	11	7	6	29.1	n/a	84.6
	Nov-98	47	11	7	5	25.8	49.6	83.0
	Mar-00	47	12	7	8	65.2	78.8	95.6
	Mar-01	49	12	7	9	64.5	77.1	95.5
	Mar-02	51	11	7	8	37.3	63.8	84.7
	Mar-03	52	12	5	8	60.3	82.9	98.1
Oklahoma City	Mar-96	51	26	16	13	24.1	n/a	82.6
	Nov-97	52	25	13	12	43.4	n/a	92.8
	Nov-98	54	26	13	12	43.1	75.5	96.4
	Mar-00	54	27	12	11	40.0	67.7	98.0
	Mar-01	55	29	13	14	37.8	67.7	98.2
	Mar-02	54	29	12	12	34.3	65.9	96.4
	Mar-03	53	30	13	13	33.2	63.8	93.5
Rochester NY	Mar-96	45	29	15	13	64.4	n/a	94.2
	Nov-97	46	32	16	15	39.0	n/a	95.2
	Nov-98	48	32	17	14	39.0	69.7	95.0
	Mar-00	52	34	16	13	37.0	70.3	94.4
	Mar-01	53	35	16	13	37.1	70.4	94.2
	Mar-02	53	36	16	12	38.9	70.9	92.5
	Mar-03	54	36	16	12	34.5	66.0	90.8
Louisville KY	Mar-96	49	32	19	11	39.1	n/a	73.7
	Nov-97	50	33	14	13	58.6	n/a	95.8
	Nov-98	53	34	14	12	57.5	83.5	95.6
	Mar-00	53	34	15	13	54.3	74.5	93.8
	Mar-01	54	35	14	14	50.2	73.1	95.6
	Mar-02	55	37	15	11	51.3	.74	95.8
	Mar-03	55	37	15	11	50.0	71.7	95.7
Richmond VA	Mar-96	56	28	19	10	32.2	n/a	77.9
	Nov-97	56	28	15	11	40.7	n/a	92.2
	Nov-98	57	28	12	12	40.9	73.1	97.3
	Mar-00	57	31	13	12	45.1	72.3	97.9
	Mar-01	58	31	15	14	45.6	70.5	96.4
	Mar-02	56	30	13	13	43.2	69	95.1
	Mar-03	56	30	13	13	43	70.9	94.6

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Birmingham AL	Mar-96	55	34	21	10	28.2	n/a	85.7
	Nov-97	55	34	21	10	37.5	n/a	90.8
	Nov-98	56	36	18	12	42.3	69.2	100.7
	Mar-00	55	37	17	11	38.4	68.8	96.0
	Mar-01	57	37	17	13	43.5	71	95.9
	Mar-02	57	39	19	12	43.9	70.8	96.1
	Mar-03	57	39	18	11	43.6	69.8	97.4
Dayton OH	Mar-96	52	26	15	12	35.8	n/a	83.4
	Nov-97	54	27	15	12	41.5	n/a	83.7
	Nov-98	55	27	11	13	43.8	70.3	90.6
	Mar-00	56	27	10	12	43.1	72.5	94.4
	Mar-01	56	27	12	12	46.7	74.1	94.9
	Mar-02	58	28	13	10	46	71.6	94.2
	Mar-03	58	28	12	12	47.1	73.0	95.1
Greenville-Spartanburg SC	Mar-96	59	42	25	12	50.7	n/a	100.7
	Nov-97	59	39	22	12	50.7	n/a	98.5
	Nov-98	59	37	18	13	73.9	95.8	99.3
	Mar-00	58	37	21	13	43.8	67.4	92.6
	Mar-01	60	36	18	13	35.8	63.7	94.9
	Mar-02	60	37	21	13	36.4	61	93.9
	Mar-03	59	39	21	13	35.9	60.5	93.2
Westchester NY	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	59	9	5	6	44.7	78.8	100
	Mar-02	59	8	5	5	44.6	77.7	98.5
	Mar-03	60	7	4	4	47.8	83.9	100.0
Honolulu	Mar-96	58	31	18	12	31.0	n/a	80.8
	Nov-97	58	32	16	13	51.7	n/a	85.5
	Nov-98	60	33	17	14	48.4	62.9	86.2
	Mar-00	60	33	16	12	43.1	60.2	84.5
	Mar-01	63	33	13	11	41.5	72.5	91.9
	Mar-02	62	32	12	9	42.3	71.2	93.4
	Mar-03	61	33	11	9	41.9	71.3	94.5
Tucson AZ	Mar-96	62	28	17	10	24.6	n/a	83.1
	Nov-97	60	28	16	11	25.5	n/a	84.8
	Nov-98	62	28	13	11	27.7	54.8	89.5
	Mar-00	61	28	13	12	27.4	53.7	85.9
	Mar-01	62	27	12	12	28.5	53.8	88
	Mar-02	64	28	11	12	30.1	54.6	92.3
	Mar-03	62	28	11	12	28.4	51.2	91.2
McAllen-Brownsville-Harlingen TX	Mar-96	63	23	14	9	28.6	n/a	73.1
	Nov-97	63	23	13	9	26.5	n/a	78.7
	Nov-98	63	24	14	9	28.2	58.5	79.4
	Mar-00	63	25	14	12	35.2	59.6	86.8
	Mar-02	63	25	12	10	36.8	60.7	87.8
	Mar-03	63	25	12	10	36.4	59.4	87.1

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
<b>Albany-Schenectady-Troy</b>	Mar-96	57	45	28	15	31.8	n/a	81.6
	Nov-97	57	44	22	15	31.5	n/a	85.0
	Nov-98	58	43	22	13	34.2	58.5	88.7
	Mar-00	59	43	17	14	34.4	64.5	96.6
	Mar-01	61	41	15	15	38.4	67.6	96
	Mar-02	61	44	17	14	38.5	66.1	93.1
	Mar-03	64	45	17	15	36.7	65.8	92.1
<b>Tulsa OK</b>	Mar-96	60	30	18	12	32.3	n/a	71.0
	Nov-97	61	31	14	15	37.5	n/a	76.4
	Nov-98	61	31	14	14	34.5	50.6	77.0
	Mar-00	62	31	13	12	34.3	55.8	84.1
	Mar-01	65	25	12	13	38.3	62.5	89
	Mar-01	64	32	15	12	32.7	53.1	83.4
	Mar-02	65	33	15	11	33.7	57.6	84.9
<b>Grand Rapids MI</b>	Mar-03	65	34	16	13	33.0	58.9	84.5
	Mar-96	66	34	17	15	34.1	n/a	78.9
	Nov-97	66	32	16	13	34.8	n/a	78.0
	Nov-98	66	32	15	15	34.8	58.8	89.4
	Mar-00	66	29	12	13	42.5	67.8	95.1
	Mar-01	66	29	12	14	42.7	67	94.4
	Mar-02	66	29	11	14	45.1	69.6	95.3
<b>Ft. Myers-Naples-Marco Island</b>	Mar-03	66	28	10	14	44.4	68.2	95.3
	Mar-96	77	29	17	14	18.5	n/a	70.9
	Nov-97	76	30	17	12	24.4	n/a	76.3
	Nov-98	76	30	16	12	31.0	48.8	75.2
	Mar-00	71	33	14	14	35.6	60.7	90.1
	Mar-01	72	33	13	15	35.2	60.3	89.2
	Mar-02	70	34	12	15	30.5	56.2	88.3
<b>Fresno</b>	Mar-03	67	33	12	16	26.9	53.2	87.2
	Mar-96	65	34	18	12	30.4	n/a	69.0
	Nov-97	64	34	16	12	40.6	n/a	85.7
	Nov-98	65	35	18	14	42.0	62.9	81.3
	Mar-00	65	37	16	14	42.9	71.9	86.4
	Mar-01	67	35	16	14	39.6	71.2	87.5
	Mar-02	68	39	19	14	40.9	70	87.9
<b>Wilkes Barre - Scranton</b>	Mar-03	68	41	20	14	40.9	68.3	84.8
	Mar-96	61	40	23	13	35.5	n/a	75.7
	Nov-97	62	40	15	12	36.3	n/a	84.4
	Nov-98	64	40	12	11	40.8	67.3	92.3
	Mar-00	64	38	11	10	42.1	69.6	90.2
	Mar-01	68	39	11	11	48.3	72.7	90.6
	Mar-02	67	39	12	11	39.4	63.4	86.7
<b>Allentown - Bethlehem</b>	Mar-03	69	39	11	11	42.2	65.2	89.7
	Mar-96	64	18	11	9	47.9	n/a	94.2
	Nov-97	65	18	11	9	46.9	n/a	94.7
	Nov-98	67	17	11	10	45.7	72.2	94.9
	Mar-00	67	17	11	9	49.1	77.4	94.4
	Mar-01	69	17	11	10	48.1	75.7	93
	Mar-02	69	17	11	12	46.6	74.1	93.3
	Mar-03	70	17	10	11	43.7	69.9	94.0

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Albuquerque NM	Mar-96	71	34	17	15	34.4	n/a	82.1
	Nov-97	71	36	11	15	56.9	n/a	92.3
	Nov-98	71	37	12	14	55.9	75.0	93.5
	Mar-00	72	37	12	13	51.4	73.8	92.4
	Mar-01	74	36	11	14	50.2	74.6	94.6
	Mar-02	72	37	10	15	44.5	68.9	94.2
	Mar-03	71	38	12	16	38.9	66.8	92.4
Knoxville TN	Mar-96	69	40	30	12	42.9	n/a	90.4
	Nov-97	68	39	26	11	42.9	n/a	91.4
	Nov-98	69	37	23	12	40.8	72.7	95.7
	Mar-00	69	38	20	13	48.8	81.1	97.1
	Mar-01	70	37	18	14	46.7	75.2	95.1
	Mar-02	71	37	17	13	41.9	68.6	92
	Mar-03	72	39	19	12	41.6	69.2	90.6
Akron OH	Mar-96	67	9	5	6	54.7	n/a	97.8
	Nov-97	67	9	5	6	52.6	n/a	100.0
	Nov-98	68	9	5	7	52.4	83.8	99.7
	Mar-00	68	9	5	7	49.7	81.2	99.7
	Mar-01	71	9	5	7	53.3	80.6	100
	Mar-02	73	9	4	7	49.5	78.2	100
	Mar-03	73	9	4	8	50.6	76.2	100.0
Omaha - Council Bluffs	Mar-96	72	23	12	11	23.8	n/a	75.5
	Nov-97	72	23	11	11	34.1	n/a	85.1
	Nov-98	73	23	10	11	37.4	62.1	90.1
	Mar-00	73	24	10	11	40.1	75.1	98.9
	Mar-01	75	23	6	12	40.1	76.6	99.3
	Mar-02	74	22	6	12	37.3	74.5	99.2
	Mar-03	74	23	6	14	38.1	74.5	99.3
Monterey-Salinas-Santa Cruz	Mar-96	78	32	20	13	16.8	n/a	59.9
	Nov-97	78	32	18	13	40.6	n/a	74.6
	Nov-98	79	32	18	14	28.7	44.1	71.0
	Mar-00	74	33	14	11	39.7	56.9	83.0
	Mar-01	77	33	12	12	35.9	57.4	90.5
	Mar-02	76	34	12	12	31.1	54.3	82.4
	Mar-03	75	35	12	14	29.7	55.9	80.3
Wilmington DE	Mar-96	74	13	8	8	40.8	n/a	98.6
	Nov-97	74	13	8	8	39.2	n/a	98.0
	Nov-98	75	13	7	8	51.4	90.6	99.8
	Mar-00	76	14	8	10	39.8	66.0	94.4
	Mar-01	76	13	7	9	43.9	67.8	95.8
	Mar-02	75	12	6	8	42	67	96.7
	Mar-03	76	13	7	9	40.7	65.9	96.8
Sarasota - Bradenton FL	Mar-96	79	13	10	8	56.1	n/a	120.7
	Nov-97	79	13	7	7	76.2	n/a	98.8
	Nov-98	80	12	7	5	72.1	97.2	83.7
	Mar-00	78	12	7	6	86.4	91.9	97.9
	Mar-01	80	12	6	8	90.8	93.9	98.5
	Mar-02	80	12	6	8	90.3	94.4	98.4
	Mar-03	77	13	6	7	87.4	91.5	97.0

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
El Paso TX	Mar-96	70	20	10	9	24.7	n/a	75.3
	Nov-97	69	20	10	9	24.1	n/a	81.8
	Nov-98	70	20	9	9	35.9	61.4	93.5
	Mar-00	70	20	9	10	29.0	55.5	88.8
	Mar-01	73	20	8	12	29	55.9	96.4
	Mar-02	77	20	8	11	30.2	58	97.2
	Mar-03	78	20	8	10	28.2	56.0	97.2
Harrisburg-Lebanon-Carlisle PA	Mar-96	73	23	15	13	28.6	n/a	77.7
	Nov-97	73	23	13	12	35.5	n/a	89.8
	Nov-98	74	24	13	12	35.9	60.7	95.8
	Mar-00	77	24	11	12	41.4	77.6	96.7
	Mar-01	79	24	11	12	40	74.6	95.6
	Mar-02	78	24	11	10	40.1	74	95.2
	Mar-03	79	24	11	11	41.5	75.9	96.3
Syracuse NY	Mar-96	68	28	15	13	48.1	n/a	91.1
	Nov-97	70	30	12	14	50.0	n/a	96.8
	Nov-98	72	30	12	13	43.3	78.5	97.1
	Mar-00	75	30	11	13	48.0	74.8	95.9
	Mar-01	78	30	9	14	51.5	76.3	96.8
	Mar-02	79	30	8	12	51.7	76.9	98
	Mar-03	80	31	8	13	50.3	75.6	98.3
Springfield MA	Mar-96	76	16	10	10	28.4	n/a	98.8
	Nov-97	77	16	10	10	28.2	n/a	98.5
	Nov-98	78	16	10	9	28.0	50.0	88.0
	Mar-00	80	18	11	9	26.2	49.9	92.1
	Mar-01	82	18	10	9	39.9	70.6	98.1
	Mar-02	82	19	10	10	36.6	68.4	95.2
	Mar-03	81	19	9	11	35.7	66.5	94
Toledo OH	Mar-96	75	27	17	12	29.2	n/a	86.9
	Nov-97	75	28	18	10	49.5	n/a	90.1
	Nov-98	77	27	12	9	46.9	92.3	98.4
	Mar-00	79	27	10	10	53.2	97.7	99.5
	Mar-01	81	27	12	11	48.4	94.2	97.4
	Mar-02	81	27	12	11	47.6	94.3	97.4
	Mar-03	82	27	12	11	48.4	93.4	97.2
Baton Rouge LA	Mar-96	81	20	12	8	36.5	n/a	82.0
	Nov-97	81	21	10	10	42.9	n/a	96.7
	Nov-98	82	21	9	9	44.2	71.6	97.0
	Mar-00	82	21	9	9	38.2	67.8	95.1
	Mar-01	84	21	8	11	37.7	69.5	96.3
	Mar-02	83	22	8	12	34.7	65.1	97.1
	Mar-03	83	22	8	11	34.2	65.5	98.0
Greenville-New Bern-Jacksonville	Mar-96	80	42	27	11	33.8	n/a	70.2
	Nov-97	80	42	22	11	41.2	n/a	94.2
	Nov-98	81	40	18	10	44.6	81.0	95.5
	Mar-00	81	40	18	13	45.0	76.9	92.0
	Mar-01	83	40	17	13	51.9	78.7	90.9
	Mar-02	84	40	16	13	52.5	81.6	93.2
	Mar-03	84	41	14	14	48.6	86.6	95.0

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Little Rock AR	Mar-96	82	35	22	11	36.9	n/a	71.1
	Nov-97	82	32	20	14	43.9	n/a	85.7
	Nov-98	83	33	17	14	43.8	84.3	96.4
	Mar-00	83	33	14	14	41.3	77.1	92.4
	Mar-01	85	35	16	15	40	75.5	92.2
	Mar-02	85	34	16	13	37.4	71.6	92.7
	Mar-03	85	36	18	13	36.9	72.4	91.5
Gainesville - Ocala FL	Mar-96	108	22	17	10	23.1	n/a	73.9
	Nov-97	108	24	16	12	24.8	n/a	77.3
	Nov-98	105	24	13	11	24.6	44.6	77.7
	Mar-00	90	29	14	12	29.9	50.7	80.6
	Mar-01	89	30	13	14	24.6	48.3	77.3
	Mar-02	86	30	11	13	25.6	48.8	80.6
	Mar-03	86	31	12	15	25.1	50.2	82
Bakersfield CA	Mar-96	86	33	18	13	25.7	n/a	71.3
	Nov-97	86	32	15	14	26.9	n/a	82.4
	Nov-98	85	32	14	13	27.8	50.3	84.3
	Mar-00	86	33	15	14	29.6	51.7	82.4
	Mar-01	91	32	12	13	31	51.7	84.4
	Mar-02	90	32	10	13	28.8	49.6	81.9
	Mar-03	87	32	10	14	28.3	46.9	80.8
Stockton CA	Mar-96	85	10	5	7	58.0	n/a	97.5
	Nov-97	85	10	6	6	29.7	n/a	84.8
	Nov-98	84	10	5	6	34.4	63.4	95.1
	Mar-00	85	10	5	5	37.9	74.0	96.6
	Mar-01	87	9	5	6	41.1	69.5	100
	Mar-02	87	9	5	6	47.9	72.4	100
	Mar-03	88	9	5	5	45.6	69.8	100.0
Charleston SC	Mar-96	87	27	17	9	22.6	n/a	65.1
	Nov-97	91	27	15	9	32.8	n/a	77.8
	Nov-98	97	28	14	9	44.5	76.5	87.6
	Mar-00	87	28	15	11	46.7	77.5	93.5
	Mar-01	86	28	13	11	49.4	79.1	94.5
	Mar-02	93	28	10	12	46.4	78.2	94.2
	Mar-03	89	28	9	13	46.3	77.6	94.0
Columbia SC	Mar-96	88	25	16	10	30.0	n/a	88.7
	Nov-97	88	24	13	10	45.4	n/a	94.0
	Nov-98	90	23	12	12	43.9	75.4	97.0
	Mar-00	89	24	10	12	41.8	74.7	99.0
	Mar-01	93	24	10	13	43.4	70.5	98.3
	Mar-02	88	24	10	12	43.5	66.2	95.6
	Mar-03	90	23	9	12	43.6	66.2	95.6
Des Moines IA	Mar-96	89	25	15	12	30.6	n/a	84.8
	Nov-97	89	24	12	12	32.6	n/a	90.6
	Nov-98	88	25	11	11	34.5	59.1	92.2
	Mar-00	92	25	9	10	39.9	68.8	98.5
	Mar-01	92	25	7	11	42.9	72.7	98.9
	Mar-02	89	25	7	11	43.7	74.1	99.1
	Mar-03	91	25	7	11	43	73.7	99.1

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Spokane WA	Mar-96	92	27	13	13	41.4	n/a	97.0
	Nov-97	87	28	13	12	70.6	n/a	95.1
	Nov-98	87	28	14	12	70.6	70.6	94.7
	Mar-00	91	27	10	12	34.7	67.8	96.0
	Mar-01	94	25	8	13	34.9	69.6	96.2
	Mar-02	94	27	10	11	34.5	67.8	94.9
	Mar-03	92	28	10	10	33.8	66.4	93.4
Mobile AL	Mar-96	84	24	16	10	26.9	n/a	82.7
	Nov-97	84	24	15	11	47.2	n/a	88.1
	Nov-98	86	24	16	10	40.3	60.6	81.2
	Mar-00	88	25	14	9	42.0	68.1	90.7
	Mar-01	90	25	12	11	40.9	69	92.5
	Mar-02	91	26	12	11	43.3	73.8	94.6
	Mar-03	93	26	12	11	43.9	72.9	93.2
Daytona Beach FL	Mar-96	93	13	12	8	32.8	n/a	75.4
	Nov-97	93	13	10	8	34.3	n/a	91.6
	Nov-98	92	13	10	8	40.8	71.2	92.1
	Mar-00	93	13	10	9	46.3	76.3	94.5
	Mar-01	95	12	8	7	71	82.5	97.5
	Mar-02	95	12	8	6	71.6	91.2	97.7
	Mar-03	94	11	7	6	70.6	90.6	97.5
Wichita KS	Mar-96	91	23	9	11	29.3	n/a	83.6
	Nov-97	90	23	10	11	37.3	n/a	91.3
	Nov-98	89	23	9	11	36.3	69.7	93.4
	Mar-00	84	25	12	12	42.9	65.5	92.7
	Mar-01	88	25	10	13	39.2	75.2	98.7
	Mar-02	92	26	11	14	37.8	73.3	97.9
	Mar-03	95	26	12	13	35.7	70.4	95.3
Colorado Springs CO	Mar-96	98	19	9	12	50.8	n/a	89.8
	Nov-97	95	20	8	13	61.1	n/a	97.1
	Nov-98	94	20	8	13	60.9	81.5	98.6
	Mar-00	94	21	9	12	38.8	57.4	81.5
	Mar-01	96	21	10	13	37.8	56.8	80.9
	Mar-02	96	22	9	12	34	60	81.2
	Mar-03	96	22	9	14	34.4	59.2	81.4
Madison WI	Mar-96	120	23	12	7	28.5	n/a	78.2
	Nov-97	121	23	10	7	40.2	n/a	96.7
	Nov-98	120	24	10	9	43.7	79.6	100.8
	Mar-00	120	24	10	11	39.5	78.0	96.8
	Mar-01	122	22	7	10	38.4	76.7	97
	Mar-02	97	28	10	10	42.1	79.7	97
	Mar-03	97	29	10	13	41.9	74.6	95.2
Lakeland-Winter Haven FL	Mar-96	104	12	11	9	80.9	n/a	105.3
	Nov-97	104	13	10	9	86.5	n/a	97.9
	Nov-98	100	13	10	9	80.9	92.5	98.9
	Mar-00	98	12	9	8	78.6	89.2	96.4
	Mar-01	98	11	8	8	78.6	87.2	94
	Mar-02	99	11	8	7	86.1	89.6	94.8
	Mar-03	98	11	8	7	80.5	87.3	94.9

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<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Melbourne-Titusville-Cocoa FL	Mar-96	96	14	11	10	28.4	n/a	93.1
	Nov-97	96	14	9	11	61.9	n/a	100.5
	Nov-98	96	14	9	11	61.0	90.4	95.6
	Mar-00	95	13	9	9	64.1	88.7	96.0
	Mar-01	97	13	9	9	50.5	79.8	96.5
	Mar-02	100	14	9	9	46.2	86.7	97.9
	Mar-03	99	14	9	8	45.1	85.1	97.9
Lafayette LA	Mar-96	97	28	15	12	17.6	n/a	52.9
	Nov-97	98	29	12	14	24.8	n/a	77.6
	Nov-98	98	29	12	12	33.9	56.3	88.5
	Mar-00	100	29	12	12	43.2	59.6	85.4
	Mar-01	102	29	11	13	40.1	71.6	90.2
	Mar-02	103	29	11	13	41.8	72	88.9
	Mar-03	100	29	11	13	44.6	73.6	89.2
Johnson City-Kingsport-Bristol	Mar-96	94	32	20	11	30.7	n/a	85.2
	Nov-97	94	33	20	11	41.5	n/a	90.8
	Nov-98	93	33	19	11	42.8	68.8	95.7
	Mar-00	96	33	19	10	42.0	68.1	95.1
	Mar-01	99	34	16	11	35.4	64.6	94.7
	Mar-02	98	34	17	10	37.6	65.2	93.9
	Mar-03	101	34	17	9	36.6	64.4	93.0
Lexington-Fayette KY	Mar-96	105	26	15	12	40.1	n/a	93.9
	Nov-97	105	25	12	10	43.1	n/a	96.2
	Nov-98	108	27	11	11	46.1	88.6	99.7
	Mar-00	106	28	12	12	46.3	86.3	98.8
	Mar-01	106	28	11	13	45.1	83.7	98
	Mar-02	102	31	10	12	44.3	77.5	98.5
	Mar-03	102	31	10	13	48.8	75.5	98.0
Ft. Wayne IN	Mar-96	99	26	17	14	21.8	n/a	70.9
	Nov-97	99	25	13	13	49.4	n/a	88.9
	Nov-98	101	25	13	11	52.7	73.6	87.6
	Mar-00	101	25	13	11	53.3	75.3	88.4
	Mar-01	103	25	12	11	52.4	74	87.9
	Mar-02	101	25	12	11	55.1	75.2	87.5
	Mar-03	103	25	10	12	53.6	76.9	92.4
Visalia-Tulare-Hanford	Mar-96	109	11	9	8	45.5	n/a	97.0
	Nov-97	106	13	9	8	38.9	n/a	94.4
	Nov-98	106	13	9	7	39.2	75.7	94.9
	Mar-00	107	13	10	8	33.7	63.8	81.3
	Mar-01	108	15	10	10	31.2	61.9	78.1
	Mar-02	111	15	10	10	36.5	63.5	87
	Mar-03	104	14	10	10	37	72.3	90.3
Chattanooga TN	Mar-96	100	32	21	12	34.9	n/a	77.7
	Nov-97	100	31	19	12	28.0	n/a	80.7
	Nov-98	102	31	19	13	37.5	61.7	90.7
	Mar-00	104	30	17	13	35.6	57.0	91.7
	Mar-01	107	30	16	12	36	57.8	91.6
	Mar-02	106	30	15	11	41.4	60.7	91.3
	Mar-03	105	29	13	12	39.6	60.2	91.2

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<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
York PA	Mar-96	103	12	7	8	51.0	n/a	92.5
	Nov-97	103	12	7	7	50.6	n/a	92.9
	Nov-98	103	11	7	8	48.2	75.7	88.6
	Mar-00	103	11	7	8	45.1	63.7	92.1
	Mar-01	105	11	7	9	43.3	62.8	91.7
	Mar-02	107	11	7	7	42.9	62.3	92.6
	Mar-03	106	11	7	7	61.4	80.4	97.0
Santa Rosa CA	Mar-96	115	11	9	8	30.9	n/a	88.3
	Nov-97	114	13	9	8	38.0	n/a	94.7
	Nov-98	115	14	10	8	42.0	74.4	90.2
	Mar-00	113	13	7	8	42.9	77.2	92.9
	Mar-01	114	13	7	9	39	72.5	93.1
	Mar-02	114	13	5	9	39.2	72.8	93.2
	Mar-03	107	15	7	9	38.0	68.5	91.9
New Haven CT	Mar-96	95	8	5	7	50.3	n/a	97.4
	Nov-97	97	8	5	7	52.2	n/a	98.4
	Nov-98	95	8	4	7	57.5	98.4	99.7
	Mar-00	102	8	5	5	48.0	86.7	99.7
	Mar-01	101	7	4	5	54.5	96.3	100
	Mar-02	104	7	4	5	53.1	97	100
	Mar-03	108	7	4	7	56.5	96.5	100.0
Augusta GA	Mar-96	116	27	16	11	26.6	n/a	76.0
	Nov-97	111	29	13	12	25.4	n/a	85.0
	Nov-98	109	29	12	10	44.6	65.9	95.9
	Mar-00	114	29	12	11	38.3	60.8	91.4
	Mar-01	116	30	10	12	40.5	60.4	90.9
	Mar-02	112	30	9	12	41.4	77	93.4
	Mar-03	109	30	9	12	39.2	75.9	92.8
Roanoke-Lynchburg VA	Mar-96	101	35	20	11	42.7	n/a	85.3
	Nov-97	102	36	19	11	49.3	n/a	96.4
	Nov-98	104	35	18	11	54.0	82.9	96.5
	Mar-00	105	35	18	13	53.1	82.6	93.2
	Mar-01	109	35	16	14	51.7	89.5	96.5
	Mar-02	109	36	16	12	54.7	91.6	96.7
	Mar-03	110	36	18	12	47.2	89.1	94.5
Ft. Pierce-Stuart-Vero Beach FL	Mar-96	122	14	5	10	55.0	n/a	107.2
	Nov-97	119	13	7	10	62.0	n/a	94.0
	Nov-98	119	13	6	8	66.3	80.6	94.1
	Mar-00	116	14	8	8	50.4	62.9	85.8
	Mar-01	118	15	9	7	46.1	61.3	81.9
	Mar-02	117	14	6	7	31.7	56.5	91.1
	Mar-03	111	14	5	8	34.9	64.8	95.4
Youngstown - Warren OH	Mar-96	90	23	12	14	31.7	n/a	77.8
	Nov-97	92	23	13	11	41.6	n/a	87.7
	Nov-98	91	23	11	14	35.3	68.1	94.2
	Mar-00	97	23	7	13	54.1	83.4	99.5
	Mar-01	104	23	7	14	57.8	96.9	99.6
	Mar-02	108	22	7	13	54.5	95.9	98.9
	Mar-03	112	22	8	13	48.9	95.2	98.5

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
<b>Morristown NJ</b>	Mar-96	102	4	3	4	n/a	n/a	n/a
	Nov-97	101	4	3	4	n/a	n/a	n/a
	Nov-98	99	4	3	4	n/a	n/a	n/a
	Mar-00	99	4	3	4	n/a	n/a	n/a
	Mar-01	100	4	3	4	98.8	99.4	n/a
	Mar-02	105	4	3	4	98.7	99.4	n/a
	Mar-03	113	4	3	4	98.7	99.4	100.0
<b>Worcester MA</b>	Mar-96	106	13	10	8	58.7	n/a	150.5
	Nov-97	107	11	9	7	53.6	n/a	94.5
	Nov-98	112	11	8	7	47.0	79.7	96.6
	Mar-00	110	11	8	7	54.9	82.0	97.1
	Mar-01	110	11	7	9	61.5	96.2	99.7
	Mar-02	118	11	7	9	61.7	94.9	98.4
	Mar-03	114	11	7	9	60.5	94.2	97.9
<b>Lancaster PA</b>	Mar-96	107	8	6	6	38.4	n/a	100.0
	Nov-97	110	8	6	6	31.5	n/a	95.8
	Nov-98	110	8	6	6	34.2	55.6	95.7
	Mar-00	111	8	6	6	38.4	61.5	97.1
	Mar-01	112	8	6	7	35.1	60.5	97
	Mar-02	113	8	6	7	30.6	55.5	96.5
	Mar-03	115	8	6	6	32	57.4	96.6
<b>Portsmouth-Dover-Rochester NH</b>	Mar-96	117	16	8	12	36.9	n/a	100.5
	Nov-97	117	16	7	9	35.7	n/a	99.6
	Nov-98	117	16	6	9	49.1	87.6	99.8
	Mar-00	117	16	6	10	53.2	92.6	100.2
	Mar-01	119	14	5	9	54.7	89.8	100
	Mar-02	119	15	6	10	52.4	91.3	100
	Mar-03	116	16	6	10	47.6	94.1	99.7
<b>Bridgeport CT</b>	Mar-96	111	7	6	5	53.4	n/a	97.7
	Nov-97	112	7	6	5	58.1	n/a	100.0
	Nov-98	114	7	6	5	65.6	96.2	100.0
	Mar-00	112	7	6	4	64.3	95.2	100.0
	Mar-01	115	7	6	4	60.3	96.4	100
	Mar-02	110	6	6	4	60.3	91.6	98.1
	Mar-03	117	6	6	4	57.0	92.1	98.2
<b>Huntsville AL</b>	Mar-96	113	27	16	11	43.4	n/a	87.6
	Nov-97	115	28	16	10	48.1	n/a	86.6
	Nov-98	113	28	16	10	43.2	58.6	93.0
	Mar-00	109	26	17	10	43.2	66.5	85.7
	Mar-01	111	28	15	12	40.4	63.7	89.4
	Mar-02	116	28	15	12	35.9	59.5	88.5
	Mar-03	118	28	15	12	37.3	61.8	87.5
<b>Oxnard - Ventura CA</b>	Mar-96	110	14	8	10	29.3	n/a	82.7
	Nov-97	109	15	8	9	33.0	n/a	86.9
	Nov-98	107	15	7	10	29.1	53.6	88.0
	Mar-00	108	15	5	10	42.2	78.3	100.0
	Mar-01	113	15	6	10	35.4	68.3	97.1
	Mar-02	115	15	6	9	35.2	68.9	91.1
	Mar-03	119	15	6	9	42.8	75.2	93.4

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Lansing-East Lansing MI	Mar-96	112	17	10	10	44.0	n/a	94.7
	Nov-97	113	17	9	11	70.0	n/a	97.7
	Nov-98	111	16	8	10	73.4	91.0	99.8
	Mar-00	115	16	7	11	73.7	87.1	100.0
	Mar-01	117	16	7	11	74.3	86.2	100
	Mar-02	120	17	7	11	72.2	87.2	100
	Mar-03	120	17	7	11	70.3	88.7	100.0
Boise ID	Mar-96	130	26	15	12	26.3	n/a	79.7
	Nov-97	129	25	13	13	40.8	n/a	97.9
	Nov-98	126	26	11	13	42.4	84.7	98.4
	Mar-00	124	26	11	12	39.6	78.5	94.9
	Mar-01	125	25	9	13	36.3	72.2	95.7
	Mar-02	121	26	9	12	38.3	72.9	94.8
	Mar-03	121	27	8	11	38	75.4	96.1
Modesto CA	Mar-96	121	16	12	11	45.0	n/a	85.0
	Nov-97	122	16	9	10	53.2	n/a	87.2
	Nov-98	121	16	8	11	52.4	76.8	88.4
	Mar-00	122	17	8	11	58.5	81.8	94.5
	Mar-01	123	20	9	12	51.2	81.2	91.6
	Mar-02	123	20	9	11	49.3	77.8	88.4
	Mar-03	122	20	8	10	48.1	79.8	92.3
Jackson MS	Mar-96	118	31	16	10	59.2	n/a	95.6
	Nov-97	118	30	17	12	56.3	n/a	91.6
	Nov-98	118	31	14	12	48.9	78.0	94.8
	Mar-00	118	33	15	10	47.4	72.8	94.0
	Mar-01	121	33	15	11	47.3	72.5	93.2
	Mar-02	122	31	14	10	44.2	70.6	91
	Mar-03	123	30	14	10	45.2	71.3	91.7
Pensacola FL	Mar-96	125	15	12	11	35.6	n/a	93.3
	Nov-97	125	15	11	10	52.1	n/a	100.0
	Nov-98	123	15	11	8	51.9	77.2	96.6
	Mar-00	121	15	11	10	51.2	70.1	89.8
	Mar-01	124	18	11	11	49.1	71.3	91.5
	Mar-02	125	18	11	10	51.8	68.4	92.1
	Mar-03	124	18	11	9	49.6	69.5	92.9
Flint MI	Mar-96	114	15	9	6	44.9	n/a	94.1
	Nov-97	116	16	9	7	47.5	n/a	97.3
	Nov-98	116	16	9	8	47.0	90.2	95.9
	Mar-00	119	16	9	8	50.0	82.4	92.4
	Mar-01	120	16	8	10	43.5	74.7	92
	Mar-02	124	16	7	10	44.1	80.8	93.9
	Mar-03	125	16	8	10	43.7	78.8	92.6
Ft Collins-Greeley CO	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	135	13	9	6	n/a	NaN	n/a
	Mar-00	132	13	8	6	38.7	73.9	87.1
	Mar-01	131	13	7	7	39.1	74.4	93.4
	Mar-02	130	12	6	7	37.7	70	94.6
	Mar-03	126	15	9	8	41.3	75.2	86.0

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Fayetteville NC	Mar-96	124	24	14	9	25.8	n/a	81.6
	Nov-97	123	23	13	9	53.5	n/a	88.8
	Nov-98	125	24	15	9	55.0	84.2	91.3
	Mar-00	126	24	13	9	57.0	83.4	95.3
	Mar-01	129	24	13	10	55.3	84.1	93.5
	Mar-02	126	24	12	10	56.7	90.7	95.5
	Mar-03	127	24	12	9	56.4	87.9	94.6
Reno NV	Mar-96	133	27	14	12	39.1	n/a	97.4
	Nov-97	131	25	11	10	39.7	n/a	92.5
	Nov-98	130	25	12	10	36.3	67.2	92.5
	Mar-00	128	27	10	14	39.2	61.7	92.1
	Mar-01	128	27	9	15	41.6	64.7	95
	Mar-02	127	27	9	13	31.7	60.6	92.1
	Mar-03	128	28	10	13	30.1	57.4	94.5
Canton OH	Mar-96	119	11	8	8	52.3	n/a	92.4
	Nov-97	120	11	9	9	52.9	n/a	94.8
	Nov-98	122	10	8	9	62.6	82.4	97.3
	Mar-00	123	10	8	6	61.1	81.4	97.8
	Mar-01	126	11	9	6	58.9	77.8	96.8
	Mar-02	128	10	8	6	63.1	78.8	96.5
	Mar-03	129	10	8	7	60.7	83.8	96.8
Saginaw-Bay City-Midland	Mar-96	123	20	12	10	29.0	n/a	74.3
	Nov-97	124	21	13	9	31.8	n/a	77.4
	Nov-98	124	19	11	10	41.7	59.9	83.2
	Mar-00	125	19	9	9	40.4	62.0	88.9
	Mar-01	127	19	8	9	40.2	69.4	92.4
	Mar-02	129	20	8	8	39.1	77	95.4
	Mar-03	130	20	9	8	40.4	80.9	96.0
Beaumont-Port Arthur TX	Mar-96	127	15	9	6	46.2	n/a	91.4
	Nov-97	128	16	9	6	53.5	n/a	96.7
	Nov-98	128	16	8	8	50.0	89.3	97.0
	Mar-00	127	18	9	7	49.8	92.2	97.9
	Mar-01	130	17	8	8	49	94	99.6
	Mar-02	133	16	8	10	61.3	94	99.8
	Mar-03	131	16	7	10	49.7	85.2	98.4
Shreveport LA	Mar-96	126	20	13	8	31.1	n/a	81.6
	Nov-97	127	21	12	8	44.8	n/a	90.0
	Nov-98	129	23	13	11	42.1	81.8	96.9
	Mar-00	130	22	12	10	37.8	70.5	91.3
	Mar-01	134	24	8	11	38.2	71.7	100
	Mar-02	132	25	8	11	35.4	68.4	100
	Mar-03	132	25	8	11	42.3	71.9	99.1
Reading PA	Mar-96	129	5	4	5	79.6	n/a	100.0
	Nov-97	130	5	4	5	79.1	n/a	99.8
	Nov-98	131	5	4	5	77.8	88.6	99.5
	Mar-00	131	5	4	5	78.4	90.5	100.0
	Mar-01	133	5	4	5	77.7	90.5	100
	Mar-02	131	5	4	5	69.7	87.2	100
	Mar-03	133	5	4	5	73.2	88.1	100

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Corpus Christi TX	Mar-96	128	25	17	10	26.4	n/a	72.8
	Nov-97	126	27	15	10	34.7	n/a	87.5
	Nov-98	127	28	15	10	45.4	69.0	91.9
	Mar-00	129	28	14	11	43.6	61.7	81.1
	Mar-01	132	29	13	10	51.5	70.9	88.2
	Mar-02	134	29	13	10	55	74.3	91.9
	Mar-03	134	30	15	12	52	70	92.1
Victor Valley CA	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-02	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-03	135	28	10	7	44.5	58.5	81.5
Biloxi-Gulfport-Pascagoula MS	Mar-96	134	21	14	11	55.0	n/a	92.0
	Nov-97	133	20	12	12	56.2	n/a	97.2
	Nov-98	137	19	10	12	53.3	76.4	96.6
	Mar-00	136	19	11	12	50.7	74.9	93.4
	Mar-01	137	19	9	12	37.7	75	95.9
	Mar-02	136	19	9	11	37.9	71.6	97.1
	Mar-03	136	19	9	11	39.2	72.4	96.8
Appleton - Oshkosh WI	Mar-96	138	17	11	10	28.9	n/a	76.0
	Nov-97	138	18	9	11	29.9	n/a	98.5
	Nov-98	138	19	10	11	29.9	60.1	96.9
	Mar-00	134	18	10	10	32.5	63.0	97.4
	Mar-01	136	18	9	10	31.7	60.7	95.9
	Mar-02	139	18	7	9	36.7	65	97.5
	Mar-03	137	17	7	8	40.1	65.9	97.7
Atlantic City - Cape May NJ	Mar-96	136	24	15	10	27.1	n/a	69.8
	Nov-97	136	24	14	11	24.5	n/a	68.2
	Nov-98	136	25	10	13	35.1	57.1	80.7
	Mar-00	137	24	9	14	35.4	57.0	88.5
	Mar-01	140	24	8	15	29.7	51.6	87.7
	Mar-02	135	24	7	13	44.2	67.5	94.5
	Mar-03	138	24	7	12	43.4	69.2	95.3
Burlington VT	Mar-96	219	20	14	10	26.3	n/a	87.1
	Nov-97	221	19	12	12	29.2	n/a	82.8
	Nov-98	223	19	11	12	28.3	55.8	87.4
	Mar-00	225	19	9	12	34.9	63.5	90.6
	Mar-01	229	19	9	13	32.7	60.2	88
	Mar-02	141	28	11	14	31.6	58.6	89.8
	Mar-03	139	30	12	14	32	59.5	86.6
Trenton NJ	Mar-96	137	10	7	8	43.9	n/a	72.6
	Nov-97	137	10	6	8	46.3	n/a	71.9
	Nov-98	139	9	6	7	44.9	85.5	98.8
	Mar-00	138	10	6	7	39.0	73.4	99.2
	Mar-01	139	9	6	9	54.1	86.1	98.6
	Mar-02	137	9	6	8	58.2	85.5	98.5
	Mar-03	140	9	6	9	84	91.1	99.6

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Quad Cities IA-IL	Mar-96	131	22	12	10	57.6	n/a	92.9
	Nov-97	132	21	9	10	60.2	n/a	91.4
	Nov-98	132	20	8	11	68.0	90.5	98.8
	Mar-00	133	20	8	11	64.6	78.9	97.4
	Mar-01	135	19	6	11	61.9	82.3	99.1
	Mar-02	140	18	5	9	69.1	85.6	99.1
	Mar-03	141	18	5	9	65.0	83.7	98.9
Stamford-Norwalk CT	Mar-96	132	6	4	4	42.9	n/a	85.7
	Nov-97	134	6	3	4	78.3	n/a	87.0
	Nov-98	133	6	3	4	90.6	100.0	99.7
	Mar-00	139	6	4	4	78.4	93.3	100.0
	Mar-01	138	5	2	4	97.5	100	NA
	Mar-02	138	6	3	5	57.3	98.4	NA
	Mar-03	142	6	3	5	55.9	97.5	100.0
Peoria IL	Mar-96	135	16	10	11	29.3	n/a	85.7
	Nov-97	135	17	10	11	30.6	n/a	84.1
	Nov-98	134	17	9	11	33.5	53.0	82.2
	Mar-00	135	18	8	11	28.9	53.5	83.9
	Mar-01	141	18	6	10	30.2	55.6	88.5
	Mar-02	142	19	5	10	46.8	69.4	98.6
	Mar-03	143	19	6	10	44.4	74.1	97.0
Springfield MO	Mar-96	145	21	15	10	31.9	n/a	88.9
	Nov-97	145	21	12	12	32.7	n/a	103.1
	Nov-98	145	20	10	12	40.4	68.3	91.9
	Mar-00	146	20	9	11	37.1	65.2	88.6
	Mar-01	147	20	8	11	40.7	67.2	88.2
	Mar-02	144	21	9	12	39.8	57.1	87.2
	Mar-03	144	22	9	12	43.7	63.1	90
Eugene - Springfield OR	Mar-96	144	19	11	9	37.6	n/a	97.0
	Nov-97	146	19	10	8	40.8	n/a	110.7
	Nov-98	144	21	12	10	28.6	53.6	94.8
	Mar-00	143	21	12	10	28.6	54.6	95.4
	Mar-01	144	20	10	11	40	70	98.1
	Mar-02	148	21	10	11	37.6	69.4	98.4
	Mar-03	145	22	10	11	36.8	65.1	96.4
Ann Arbor MI	Mar-96	148	7	4	6	47.7	n/a	85.8
	Nov-97	147	7	4	6	67.0	n/a	98.9
	Nov-98	146	7	4	6	73.3	88.9	100.0
	Mar-00	145	7	4	6	78.6	88.8	100.0
	Mar-01	146	7	5	5	88.9	95.4	100
	Mar-02	145	7	3	6	94.9	99	NA
	Mar-03	146	7	4	6	87.5	95.2	100.0
Tyler - Longview TX	Mar-96	143	23	15	11	40.3	n/a	79.8
	Nov-97	144	23	14	10	43.5	n/a	81.5
	Nov-98	141	22	11	8	39.4	53.3	84.6
	Mar-00	140	25	12	9	42.7	65.2	89.7
	Mar-01	143	26	9	11	41.3	76.3	96.6
	Mar-02	146	27	8	10	42.2	76.8	96.3
	Mar-03	147	31	10	12	36.4	60.5	93.1

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<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Salisbury-Ocean City MD	Mar-96	154	30	16	13	27.2	n/a	75.5
	Nov-97	154	31	16	14	28.5	n/a	75.4
	Nov-98	153	31	12	13	43.5	67.2	90.6
	Mar-00	150	32	12	14	34.6	61.1	88.7
	Mar-01	152	35	12	16	36.9	60.5	90.2
	Mar-02	150	35	11	14	34.7	62.5	89.5
	Mar-03	148	37	11	14	32.4	64.1	90.1
Newburgh-Middletown NY	Mar-96	141	10	5	6	58.7	n/a	108.7
	Nov-97	141	10	5	7	51.1	n/a	100.0
	Nov-98	142	10	5	7	58.0	69.9	107.0
	Mar-00	141	9	5	7	33.3	64.6	95.8
	Mar-01	142	11	6	7	47.1	67.2	96.5
	Mar-02	143	11	6	7	49.1	82.7	100
	Mar-03	149	10	6	5	67.1	82.9	99.1
Montgomery AL	Mar-96	142	17	10	8	38.9	n/a	90.1
	Nov-97	140	16	8	9	38.5	n/a	94.3
	Nov-98	143	18	8	10	42.4	68.1	95.1
	Mar-00	142	18	8	10	36.8	71.0	97.1
	Mar-01	145	18	8	12	49.2	83.9	98.7
	Mar-02	147	19	8	12	47.6	85.7	98.6
	Mar-03	150	20	9	12	51.4	82.3	98.5
Fayetteville AR	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	155	19	13	12	50.3	n/a	82.6
	Nov-98	156	19	10	11	51.8	75.9	90.1
	Mar-00	155	19	10	13	49.2	83.7	94.1
	Mar-01	155	19	8	13	46.2	84.4	94.7
	Mar-02	149	19	7	12	48.5	85.6	95.9
	Mar-03	151	20	8	12	57.8	83.4	94.6
Huntington WV - Ashland KY	Mar-96	139	24	11	8	35.1	n/a	85.1
	Nov-97	139	24	9	9	71.8	n/a	96.1
	Nov-98	140	23	8	10	66.9	85.4	95.4
	Mar-00	144	23	8	10	67.8	86.8	95.9
	Mar-01	148	23	9	10	66.1	84.7	94.9
	Mar-02	151	23	9	11	65.4	84.4	91.5
	Mar-03	152	23	9	12	66.7	86.0	92.5
Rockford IL	Mar-96	146	13	5	10	44.0	n/a	105.5
	Nov-97	149	11	5	7	44.9	n/a	100.0
	Nov-98	147	11	5	7	42.6	82.5	99.6
	Mar-00	148	11	5	7	49.6	94.9	98.9
	Mar-01	150	11	5	8	48.8	97.2	100
	Mar-02	152	11	5	9	51.8	97.9	100
	Mar-03	153	11	5	9	50.5	97.2	100.0
Macon GA	Mar-96	147	24	12	12	31.5	n/a	78.1
	Nov-97	148	24	8	11	66.5	n/a	96.9
	Nov-98	148	24	7	10	62.8	89.1	98.6
	Mar-00	147	24	7	9	63.4	90.9	99.2
	Mar-01	149	25	7	10	60.3	92	99.2
	Mar-02	153	25	8	13	49	81.8	95.9
	Mar-03	154	25	7	13	52.6	89.1	96.0

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Killeen-Temple TX	Mar-96	149	11	7	7	51.1	n/a	98.9
	Nov-97	143	11	7	8	66.7	n/a	90.2
	Nov-98	151	10	7	9	37.7	84.8	83.6
	Mar-00	149	11	9	10	43.5	60.6	81.2
	Mar-01	151	11	8	10	39.7	77	91.6
	Mar-02	154	11	6	10	39.7	74.6	98.2
	Mar-03	155	10	5	9	55.8	98.3	100.0
Flagstaff-Prescott AZ	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	158	29	16	11	37.1	56.5	83.9
	Mar-02	157	29	16	10	32.6	48.3	73.4
	Mar-03	156	29	18	11	17.4	32.6	56.4
Evansville IN	Mar-96	150	20	12	10	38.2	n/a	94.3
	Nov-97	151	18	10	9	38.7	n/a	95.6
	Nov-98	152	17	9	9	36.3	75.1	91.7
	Mar-00	152	19	9	12	39.7	69.5	99.4
	Mar-01	156	19	9	12	43.2	71.5	96.9
	Mar-02	155	19	9	12	43.5	67.9	95.4
	Mar-03	157	20	10	12	44.6	72	95.2
Savannah GA	Mar-96	153	22	13	10	22.4	n/a	70.1
	Nov-97	153	23	11	11	43.8	n/a	83.0
	Nov-98	154	21	6	11	45.8	83.4	99.7
	Mar-00	154	21	6	12	44.8	86.7	99.7
	Mar-01	157	21	6	11	42.6	83.6	98.5
	Mar-02	159	21	6	11	48.7	78.7	98.4
	Mar-03	158	21	6	11	41.3	72.7	98.4
Utica - Rome NY	Mar-96	140	23	9	10	30.7	n/a	84.0
	Nov-97	142	23	7	10	58.2	n/a	100.1
	Nov-98	149	23	7	9	56.0	80.7	102.8
	Mar-00	151	23	8	10	56.3	79.3	99.9
	Mar-01	154	25	8	11	52.9	78	98.6
	Mar-02	156	25	8	11	52.5	81.5	98.4
	Mar-03	159	23	6	10	51.4	81.4	97.0
Asheville NC	Mar-96	179	12	9	5	72.6	n/a	92.7
	Nov-97	176	13	10	6	78.3	n/a	90.4
	Nov-98	177	13	9	7	79.5	89.3	99.5
	Mar-00	179	14	9	7	69.4	78.1	91.6
	Mar-01	182	12	8	7	68.1	78.2	96.3
	Mar-02	181	12	7	7	79.4	89.7	99.1
	Mar-03	160	12	7	7	77.4	94.3	99.3
Tallahassee FL	Mar-96	167	15	8	9	40.0	n/a	87.2
	Nov-97	167	17	9	11	33.2	n/a	86.5
	Nov-98	166	17	9	11	35.2	68.8	89.6
	Mar-00	159	18	7	11	42.5	78.5	96.8
	Mar-01	162	18	7	10	43.3	75.9	97.5
	Mar-02	164	18	8	9	43.3	78.1	95.9
	Mar-03	161	20	9	10	46.1	78.6	95.4

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Palm Springs CA	Mar-96	151	19	12	10	15.5	n/a	49.5
	Nov-97	150	19	10	9	25.2	n/a	64.6
	Nov-98	150	20	8	10	26.3	50.5	77.5
	Mar-00	153	20	8	10	26.3	46.9	74.0
	Mar-01	153	20	8	11	27.5	49.3	71.7
	Mar-02	158	21	9	13	19.7	38.3	67.7
	Mar-03	162	21	9	12	19.1	36.1	62.6
Poughkeepsie NY	Mar-96	155	20	9	9	50.0	n/a	95.5
	Nov-97	160	18	9	9	41.7	n/a	94.6
	Nov-98	158	18	9	10	40.3	61.3	91.8
	Mar-00	157	20	8	10	39.8	61.0	88.4
	Mar-01	159	16	8	10	33.8	56.2	90.9
	Mar-02	160	18	6	10	40-	72.9	98.4
	Mar-03	163	19	7	10	39.6	76.2	99
Erie PA	Mar-96	152	17	12	9	23.3	n/a	71.2
	Nov-97	152	16	11	9	22.7	n/a	71.5
	Nov-98	155	16	9	8	31.9	60.4	87.9
	Mar-00	156	16	7	8	33.4	61.1	98.1
	Mar-01	160	13	5	8	68	95.2	98.9
	Mar-02	161	14	5	9	62.7	95.3	99.3
	Mar-03	164	14	5	9	61.3	95.2	99.3
Portland ME	Mar-96	162	27	13	13	44.0	n/a	95.6
	Nov-97	162	25	9	12	39.6	n/a	96.8
	Nov-98	163	23	8	12	47.0	89.2	97.9
	Mar-00	160	23	7	12	47.6	88.9	97.8
	Mar-01	163	24	6	12	41.9	76.2	97.3
	Mar-02	162	24	6	12	45.4	75.8	97
	Mar-03	165	23	6	11	45.0	77.9	97.3
Fredericksburg VA	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-02	163	10	4	6	40.6	78.8	100
	Mar-03	166	10	4	6	39.8	73.9	100.0
Myrtle Beach SC	Mar-96	185	27	20	12	17.9	n/a	59.3
	Nov-97	185	30	17	14	27.0	n/a	76.8
	Nov-98	176	26	13	14	33.7	55.0	91.9
	Mar-00	173	25	12	11	36.1	59.6	86.3
	Mar-01	175	25	12	12	34.7	59.5	88.8
	Mar-02	169	26	13	13	34.1	58.9	85.5
	Mar-03	167	26	10	12	31.3	60.6	92.3
Wausau-Stevens Point WI	Mar-96	160	18	10	10	18.4	n/a	55.5
	Nov-97	158	18	9	10	32.6	n/a	68.5
	Nov-98	160	18	8	10	41.5	55.9	73.6
	Mar-00	158	18	6	9	50.4	69.0	86.9
	Mar-01	161	19	7	10	53.1	68	86.7
	Mar-02	168	18	6	9	49.7	66.7	88.9
	Mar-03	168	18	6	9	48.2	67.9	88.4

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Hagerstown-Chambersburg-Waynesboro	Mar-96	158	17	10	8	32.6	n/a	73.5
	Nov-97	159	18	10	10	29.9	n/a	76.0
	Nov-98	162	16	7	8	34.7	57.5	82.4
	Mar-00	161	16	7	8	28.2	55.4	82.0
	Mar-01	164	16	7	9	30.1	56.3	87.5
	Mar-02	166	16	6	9	33.6	63.6	93.8
	Mar-03	169	16	6	10	32.7	61.7	94.1
San Luis Obispo CA	Mar-96	168	21	14	13	26.3	n/a	71.6
	Nov-97	168	20	13	12	33.9	n/a	78.2
	Nov-98	168	21	13	12	37.7	68.6	81.6
	Mar-00	165	21	14	13	40.2	76.0	84.1
	Mar-01	169	21	12	11	38.3	74.7	83.6
	Mar-02	173	21	12	10	38.1	73.4	82.2
	Mar-03	170	21	10	10	39.4	73.2	87.9
South Bend IN	Mar-96	159	21	13	13	28.4	n/a	75.2
	Nov-97	157	18	11	11	29.0	n/a	75.7
	Nov-98	159	19	13	10	31.7	61.9	80.7
	Mar-00	163	20	11	11	33.3	63.5	88.2
	Mar-01	165	21	9	11	35.6	66	92.8
	Mar-02	167	21	8	12	34.5	64.4	93.9
	Mar-03	171	21	6	12	32.7	64.2	96.0
New Bedford-Fall River MA	Mar-96	83	8	6	4	59.2	n/a	94.7
	Nov-97	83	8	6	4	59.5	n/a	95.9
	Nov-98	157	8	6	4	61.8	80.3	96.1
	Mar-00	164	8	6	5	63.7	83.3	98.1
	Mar-01	167	7	5	4	63.2	85.1	100
	Mar-02	165	6	4	4	65.8	81.9	100
	Mar-03	172	6	4	4	73.8	85.4	100.0
New London CT	Mar-96	164	9	5	7	n/a	n/a	n/a
	Nov-97	163	10	5	9	58.2	n/a	97.3
	Nov-98	164	10	5	9	55.3	78.9	96.1
	Mar-00	167	10	6	7	27.3	53.2	86.3
	Mar-01	171	10	4	7	49.5	80.5	100
	Mar-02	170	11	4	8	40.5	67.3	100
	Mar-03	173	11	4	7	32.7	59.8	100.0
Ft. Smith AR	Mar-96	169	22	12	8	31.8	n/a	78.2
	Nov-97	170	22	13	9	33.9	n/a	89.5
	Nov-98	170	22	12	8	32.0	59.4	85.1
	Mar-00	171	23	12	8	50.7	70.6	94.1
	Mar-01	172	23	12	10	52.3	73.5	91
	Mar-02	171	23	10	10	49.8	71.7	92.4
	Mar-03	174	23	9	10	48.7	67.2	90.3
Anchorage AK	Mar-96	165	20	10	12	28.1	n/a	83.2
	Nov-97	165	20	10	11	43.2	n/a	84.5
	Nov-98	171	21	8	11	49.3	87.5	99.0
	Mar-00	168	25	8	12	42.9	80.6	92.7
	Mar-01	168	25	9	13	37.1	64.5	84.9
	Mar-02	176	24	9	13	35.6	63.2	86.4
	Mar-03	175	24	9	13	38	63.6	86.3

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Lincoln NE	Mar-96	172	12	5	10	36.5	n/a	90.9
	Nov-97	169	12	3	8	45.3	n/a	99.5
	Nov-98	172	12	4	8	44.4	73.1	99.8
	Mar-00	172	12	3	8	39.6	70.8	n/a
	Mar-01	173	12	3	9	41.6	71.8	NA
	Mar-02	174	12	3	8	41	71.6	NA
	Mar-03	176	12	3	8	41.4	72.9	100.0
Charleston WV	Mar-96	156	17	8	10	34.3	n/a	88.1
	Nov-97	156	17	6	10	43.5	n/a	97.6
	Nov-98	161	17	5	8	44.4	83.8	99.6
	Mar-00	162	17	5	9	48.5	89.5	99.8
	Mar-01	166	17	6	11	42.1	78.8	95.6
	Mar-02	172	17	5	11	54.8	89.8	100
	Mar-03	177	17	4	11	54.2	89.8	100.0
Wilmington NC	Mar-96	182	16	11	9	34.1	n/a	82.3
	Nov-97	180	16	10	10	33.7	n/a	87.4
	Nov-98	179	16	8	9	49.5	75.3	92.7
	Mar-00	175	17	9	10	29.0	53.6	95.0
	Mar-01	177	18	9	10	30.6	54.5	93.6
	Mar-02	177	19	7	13	55	77.2	97.3
	Mar-03	178	19	8	12	47.1	71.3	94.5
Binghamton NY	Mar-96	157	15	9	8	35.4	n/a	86.0
	Nov-97	161	16	8	9	58.1	n/a	92.6
	Nov-98	165	17	7	10	63.1	87.4	96.6
	Mar-00	166	17	7	9	63.7	89.0	96.3
	Mar-01	170	17	8	10	50.9	85.9	96.4
	Mar-02	175	17	7	8	43.9	86.6	99.1
	Mar-03	179	17	7	7	44.9	86.9	99.1
Lubbock TX	Mar-96	171	17	11	10	31.0	n/a	81.6
	Nov-97	172	19	10	11	47.0	n/a	92.0
	Nov-98	174	19	11	10	48.3	80.5	90.6
	Mar-00	177	19	10	9	42.9	75.0	90.4
	Mar-01	180	20	11	11	45.7	76.1	91.3
	Mar-02	180	20	11	10	42.7	74.1	90.4
	Mar-03	180	20	11	11	47.4	74.3	89.9
Columbus GA	Mar-96	163	16	11	9	18.3	n/a	65.6
	Nov-97	164	17	11	8	29.6	n/a	75.0
	Nov-98	167	15	7	7	33.5	53.5	88.8
	Mar-00	169	15	6	8	26.0	47.2	82.9
	Mar-01	174	15	5	9	52.8	75.4	97.5
	Mar-02	178	16	5	10	37.7	63.7	96.2
	Mar-03	181	18	5	11	46.3	73	99.2
Kalamazoo MI	Mar-96	170	13	6	9	41.8	n/a	96.4
	Nov-97	171	13	5	9	37.6	n/a	98.0
	Nov-98	173	14	6	9	38.6	64.3	96.4
	Mar-00	176	14	6	10	43.3	68.9	97.9
	Mar-01	178	14	6	11	45	70.7	97.9
	Mar-02	179	14	6	12	46.1	72.4	98.4
	Mar-03	182	14	6	12	44.5	71.8	98.2

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Cape Cod MA	Mar-96	183	14	8	6	32.1	n/a	81.1
	Nov-97	182	14	8	9	32.1	n/a	87.8
	Nov-98	185	14	7	6	30.7	59.7	89.2
	Mar-00	182	14	7	8	33.9	59.7	94.0
	Mar-01	183	12	5	8	36.8	61.4	93.9
	Mar-02	183	12	5	7	34.4	59.9	93.5
	Mar-03	183	12	5	8	36.1	60.7	94.0
Johnstown PA	Mar-96	166	21	12	12	28.1	n/a	86.4
	Nov-97	166	21	13	11	27.2	n/a	83.5
	Nov-98	169	21	13	11	25.8	52.6	81.7
	Mar-00	170	21	11	12	32.7	58.3	91.9
	Mar-01	176	20	10	11	34.6	58.4	87.4
	Mar-02	182	19	8	10	40.3	64.4	93.2
	Mar-03	184	20	10	8	40.2	63.2	91.4
Tupelo MS	Mar-96	175	26	14	9	31.6	n/a	86.7
	Nov-97	174	27	13	9	28.6	n/a	91.8
	Nov-98	178	26	12	10	30.0	49.2	79.6
	Mar-00	178	22	12	8	25.8	44.4	79.0
	Mar-01	181	22	11	10	43.3	63.1	88.4
	Mar-02	184	25	14	11	41.8	59.4	80.8
	Mar-03	185	25	14	11	48.5	65.3	85.0
Manchester NH	Mar-96	193	18	15	10	50.0	n/a	109.3
	Nov-97	193	19	14	9	53.3	n/a	111.2
	Nov-98	195	18	12	8	49.4	90.3	108.1
	Mar-00	186	17	11	10	45.0	81.7	96.2
	Mar-01	187	16	9	9	44.5	80.2	95.2
	Mar-02	189	17	9	9	46.1	76.4	96.5
	Mar-03	186	17	9	9	47.3	76.6	95.6
Green Bay WI	Mar-96	181	9	6	5	57.6	n/a	94.9
	Nov-97	181	10	6	6	73.3	n/a	98.5
	Nov-98	183	10	6	6	62.3	86.8	96.4
	Mar-00	183	11	4	6	62.5	90.9	100.0
	Mar-01	185	11	4	8	60.6	89.2	100
	Mar-02	185	11	5	8	53	75.4	100
	Mar-03	187	12	4	7	46.9	88.2	100
Odessa - Midland TX	Mar-96	173	21	17	11	26.0	n/a	63.7
	Nov-97	173	21	13	12	49.7	n/a	79.9
	Nov-98	175	22	14	11	49.1	67.4	79.2
	Mar-00	174	21	12	9	51.1	71.3	83.0
	Mar-01	179	20	10	9	50.4	80.7	89.1
	Mar-02	187	22	12	10	46.3	80.4	89.7
	Mar-03	188	23	10	10	34.4	63.9	87.2
Merced CA	Mar-96	188	14	12	10	30.3	n/a	71.2
	Nov-97	188	16	10	9	31.6	n/a	85.0
	Nov-98	194	15	10	9	31.0	61.0	84.0
	Mar-00	190	15	8	10	31.6	56.7	83.7
	Mar-01	190	13	7	9	38	65.2	89.1
	Mar-02	196	14	8	9	36.4	67	88.6
	Mar-03	189	16	8	10	52.6	80.6	95.9

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Topeka KS	Mar-96	177	14	11	9	31.3	n/a	88.0
	Nov-97	177	13	9	8	29.9	n/a	87.0
	Nov-98	181	13	8	8	39.1	71.3	98.9
	Mar-00	181	12	7	7	40.7	77.4	98.1
	Mar-01	184	13	8	7	35.2	69.6	92.5
	Mar-02	186	13	7	8	45.8	80.1	97.2
	Mar-03	190	13	7	8	40.6	78.8	97.6
Dothan AL	Mar-96	176	21	13	12	34.6	n/a	78.3
	Nov-97	178	24	14	10	30.1	n/a	79.9
	Nov-98	182	23	13	10	27.3	46.6	77.9
	Mar-00	184	23	12	10	46.4	62.3	83.9
	Mar-01	186	23	14	11	23.9	43.5	72.8
	Mar-02	188	24	14	10	36.3	54.4	74.2
	Mar-03	191	24	15	11	31.0	48.0	74.7
Traverse City-Petoskey MI	Mar-96	195	26	13	10	26.7	n/a	76.2
	Nov-97	195	27	9	12	37.4	n/a	93.7
	Nov-98	196	27	9	11	34.6	65.7	93.9
	Mar-00	196	28	8	10	29.6	57.4	90.4
	Mar-01	198	29	8	11	33.7	59.3	90.4
	Mar-02	192	30	6	9	32	57.2	90.6
	Mar-03	192	34	6	10	37.7	59.4	89.3
Amarillo TX	Mar-96	189	21	12	11	35.9	n/a	71.8
	Nov-97	189	21	13	11	35.3	n/a	77.3
	Nov-98	189	22	11	12	35.3	68.3	92.7
	Mar-00	188	22	11	11	42.2	68.9	95.8
	Mar-01	189	21	10	12	35.6	62.8	89.7
	Mar-02	191	22	9	12	33.7	62	94.2
	Mar-03	193	21	7	11	35.3	66	97
Waco TX	Mar-96	190	10	7	8	32.4	n/a	86.1
	Nov-97	190	11	5	8	88.2	n/a	99.7
	Nov-98	193	11	5	8	89.5	93.9	100.3
	Mar-00	193	12	5	8	79.1	87.7	96.5
	Mar-01	197	12	7	10	34.6	65.4	86.3
	Mar-02	193	12	6	9	64.7	80.5	94.4
	Mar-03	194	13	6	9	77.6	85.7	96.9
Chico CA	Mar-96	187	16	9	9	35.0	n/a	80.6
	Nov-97	186	17	6	9	39.8	n/a	95.5
	Nov-98	190	17	6	11	39.8	71.0	96.0
	Mar-00	191	17	6	9	39.7	70.5	95.1
	Mar-01	195	17	6	9	34.2	65.3	96.3
	Mar-02	199	17	5	11	41.9	72.6	99.1
	Mar-03	195	17	4	11	39.9	71.5	100.0
Morgantown-Clarksburg-Fairmont	Mar-96	178	20	9	9	26.5	n/a	63.3
	Nov-97	179	21	10	10	56.6	n/a	80.5
	Nov-98	184	21	11	10	67.9	81.4	86.6
	Mar-00	187	22	10	10	63.5	75.5	85.1
	Mar-01	192	22	9	10	62.2	76.1	91
	Mar-02	195	22	8	9	62.2	76.6	89.9
	Mar-03	196	23	8	9	66.3	76.1	89.8

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Danbury CT	Mar-96	191	6	3	4	46.5	n/a	95.8
	Nov-97	191	6	2	5	51.4	n/a	100.0
	Nov-98	192	6	2	5	52.7	100.0	100.0
	Mar-00	189	7	2	5	52.5	100.0	n/a
	Mar-01	191	7	2	5	52.4	100	n/a
	Mar-02	194	7	2	5	53.1	100	n/a
	Mar-03	197	7	2	5	52.1	100	n/a
Yakima WA	Mar-96	186	17	7	8	34.4	n/a	89.4
	Nov-97	187	17	7	9	50.1	n/a	95.0
	Nov-98	186	19	8	11	49.3	78.5	97.2
	Mar-00	194	19	7	9	49.4	88.0	97.7
	Mar-01	194	20	7	10	44.6	88.7	98.2
	Mar-02	190	20	7	10	39.4	77.1	97.6
	Mar-03	198	20	7	10	42.5	78.6	96.6
Santa Barbara CA	Mar-96	184	13	8	9	36.3	n/a	77.4
	Nov-97	184	13	8	9	35.6	n/a	83.4
	Nov-98	188	14	8	11	39.4	54.3	75.1
	Mar-00	185	14	7	10	51.6	72.6	88.4
	Mar-01	188	14	7	11	49.1	71.8	87.7
	Mar-02	200	14	6	12	60.5	85	95.8
	Mar-03	199	15	7	12	58.0	79.9	92.7
Terre Haute IN	Mar-96	180	21	14	9	35.1	n/a	79.3
	Nov-97	183	23	15	11	35.1	n/a	73.0
	Nov-98	187	22	12	11	36.7	50.4	75.3
	Mar-00	192	22	11	10	40.6	55.3	78.6
	Mar-01	193	23	11	12	35.8	55	79.1
	Mar-02	197	20	10	9	43.2	63.7	84.2
	Mar-03	200	20	9	8	44.2	64.2	91.5
Muncie-Marion IN	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-02	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-03	201	12	4	7	40.3	76.4	100.0
Duluth MN - Superior WI	Mar-96	209	23	10	10	35.2	n/a	97.5
	Nov-97	215	25	11	11	56.3	n/a	98.4
	Nov-98	217	18	9	10	46.4	82.8	96.1
	Mar-00	219	20	8	11	42.5	78.7	99.1
	Mar-01	222	20	6	11	40.5	73.9	98.6
	Mar-02	223	18	5	11	41.1	74.2	99.4
	Mar-03	202	21	6	11	42.0	76.2	99.4
Frederick MD	Mar-96	199	7	5	6	67.8	n/a	98.9
	Nov-97	199	8	6	6	66.3	n/a	98.9
	Nov-98	201	8	6	6	72.8	91.3	100.0
	Mar-00	200	8	6	7	67.9	87.0	100.0
	Mar-01	201	8	6	7	66.7	88	99.7
	Mar-02	203	6	5	5	75.8	98.1	100
	Mar-03	203	6	5	5	77.2	98.3	100

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Clarksville-Hopkinsville TN-KY	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	199	10	6	7	41.4	72.4	100
	Mar-02	198	10	5	7	65.3	88.1	96.6
	Mar-03	204	10	5	7	70.4	86.7	96.9
Santa Maria-Lompoc CA	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	196	13	9	7	n/a	n/a	n/a
	Nov-98	197	13	8	8	20.0	38.0	71.7
	Mar-00	195	15	9	10	41.5	59.3	87.2
	Mar-01	196	15	8	9	41.1	69.5	97
	Mar-02	201	15	8	8	27.1	53.1	91
	Mar-03	205	15	7	8	32.1	57.8	88.8
Springfield IL	Mar-96	192	13	5	7	27.8	n/a	91.8
	Nov-97	192	13	4	8	46.8	n/a	87.9
	Nov-98	191	13	4	8	48.6	81.1	99.6
	Mar-00	197	13	4	9	49.5	81.2	100.0
	Mar-01	200	13	5	10	48	77.7	100
	Mar-02	202	15	4	10	52.3	76.9	100
	Mar-03	206	14	4	8	42.0	73.3	100.0
Olean NY	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-02	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-03	207	16	9	5	27.8	46.8	71.5
Bowling Green KY	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	206	18	10	9	27.1	47.7	72.9
	Mar-02	205	18	8	9	44.4	60.1	77.3
	Mar-03	208	18	7	9	44.1	60.4	85.0
Cedar Rapids IA	Mar-96	197	11	6	8	34.9	n/a	93.6
	Nov-97	198	11	6	8	42.9	n/a	92.9
	Nov-98	200	10	5	8	44.4	88.0	84.3
	Mar-00	201	11	5	10	42.1	80.9	97.6
	Mar-01	205	11	5	9	40.9	80.6	97.7
	Mar-02	204	11	5	10	41.3	79.9	97.6
	Mar-03	209	11	5	9	42.3	76	96.4
Florence SC	Mar-96	196	21	10	10	29.1	n/a	87.3
	Nov-97	197	19	10	11	33.5	n/a	75.8
	Nov-98	199	20	8	11	52.2	77.7	95.2
	Mar-00	198	22	5	10	50.3	96.8	100.5
	Mar-01	203	22	6	10	49.7	96.4	100
	Mar-02	206	21	4	9	57.1	98.1	100
	Mar-03	210	21	5	9	57	94.8	100

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<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Richland-Kennewick-Pasco WA	Mar-96	200	18	12	9	39.2	n/a	97.1
	Nov-97	201	19	9	11	47.3	n/a	100.5
	Nov-98	203	18	8	12	42.2	79.5	99.5
	Mar-00	206	18	8	12	38.2	71.3	94.1
	Mar-01	210	18	9	13	45.9	67.1	87.9
	Mar-02	209	19	9	13	35.5	68	91.3
	Mar-03	211	19	9	12	36.4	71.8	93.3
Medford-Ashland OR	Mar-96	201	18	11	10	31.5	n/a	95.4
	Nov-97	202	17	7	9	49.1	n/a	99.6
	Nov-98	205	17	6	10	48.3	88.7	100.5
	Mar-00	207	17	6	10	47.9	90.8	100.0
	Mar-01	209	17	6	11	50	90.3	100
	Mar-02	207	17	6	11	56.6	90.6	100
	Mar-03	212	16	5	10	48.2	86.6	100.0
Elmira-Corning NY	Mar-96	194	24	12	11	30.7	n/a	88.6
	Nov-97	194	24	10	11	29.6	n/a	82.7
	Nov-98	198	24	10	11	30.0	58.3	82.0
	Mar-00	199	24	9	11	34.2	52.5	80.8
	Mar-01	204	23	8	12	35.6	60.6	83
	Mar-02	208	23	7	11	39	65.9	92.8
	Mar-03	213	23	7	11	36.4	62.8	92.2
Bangor ME	Mar-96	256	19	12	10	24.6	n/a	78.9
	Nov-97	260	18	12	10	25.4	n/a	80.5
	Nov-98	263	18	10	10	26.6	52.5	82.8
	Mar-00	268	17	8	9	36.2	60.7	84.1
	Mar-01	274	16	5	10	38.6	72.6	97.6
	Mar-02	213	18	5	8	36.2	69.7	97.4
	Mar-03	214	19	7	8	43.4	81.1	99.1
Laredo TX	Mar-96	215	8	5	5	n/a	n/a	n/a
	Nov-97	211	8	6	4	n/a	n/a	n/a
	Nov-98	208	8	6	5	n/a	NaN	n/a
	Mar-00	202	8	5	5	53.9	82.7	98.7
	Mar-01	202	8	5	5	51.2	89	100
	Mar-02	210	8	5	4	47.4	84	100
	Mar-03	215	8	5	4	48.2	86.7	100
Champaign IL	Mar-96	205	13	11	7	44.5	n/a	85.7
	Nov-97	212	14	11	8	44.2	n/a	82.3
	Nov-98	207	15	12	10	41.0	53.8	79.2
	Mar-00	209	14	10	10	30.7	47.5	73.9
	Mar-01	215	14	8	11	40.3	61.2	83.2
	Mar-02	212	14	8	10	38.2	58.1	82.5
	Mar-03	216	14	8	10	33.2	54.5	82.2
Alexandria LA	Mar-96	198	17	12	9	24.5	n/a	74.1
	Nov-97	200	16	12	9	39.2	n/a	72.5
	Nov-98	202	15	11	8	48.1	64.1	76.5
	Mar-00	203	17	12	8	37.3	53.2	73.2
	Mar-01	207	16	11	8	38.3	52.8	71.8
	Mar-02	214	17	11	9	35.7	47.7	68.5
	Mar-03	217	17	10	10	33.3	55.6	75.3

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<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Lake Charles LA	Mar-96	202	10	6	7	46.4	n/a	85.5
	Nov-97	203	10	5	6	60.3	n/a	96.6
	Nov-98	204	10	6	7	63.1	77.0	97.5
	Mar-00	205	10	6	7	62.2	79.3	98.3
	Mar-01	213	12	7	8	57.7	76.5	99.1
	Mar-02	215	12	7	8	62.3	79.9	93.8
	Mar-03	218	13	5	8	50.7	83.1	99.7
Ft. Walton Beach FL	Mar-96	206	16	13	10	51.1	n/a	84.4
	Nov-97	206	15	11	9	55.1	n/a	90.8
	Nov-98	211	15	9	10	52.9	82.5	93.3
	Mar-00	204	15	8	11	53.9	81.1	98.2
	Mar-01	208	14	8	11	59	84.6	97.8
	Mar-02	219	14	7	10	60	86.7	99
	Mar-03	219	14	6	10	71.8	89.8	98.2
Fargo ND - Moorhead MN	Mar-96	208	14	9	9	30.4	n/a	82.1
	Nov-97	208	14	6	9	53.1	n/a	100.1
	Nov-98	209	14	6	8	57.2	77.8	99.6
	Mar-00	211	14	6	10	46.5	84.1	99.0
	Mar-01	214	14	5	11	46.2	85.2	98.9
	Mar-02	217	14	5	10	54.8	92	100
	Mar-03	220	14	4	9	48.5	88.5	100.0
Blacksburg-Christiansburg-Radford-Pulaski VA	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	207	15	9	7	45.2	n/a	97.6
	Nov-98	213	15	9	8	84.1	89.8	96.6
	Mar-00	214	16	10	8	76.0	83.8	91.0
	Mar-01	216	15	8	8	73.7	81.8	93.9
	Mar-02	218	11	4	7	84.6	89.7	100
	Mar-03	221	11	4	6	90.1	95.1	100
St. Cloud MN	Mar-96	213	16	6	10	41.7	n/a	99.4
	Nov-97	214	15	5	11	38.8	n/a	99.4
	Nov-98	215	16	5	11	38.2	68.1	99.8
	Mar-00	212	17	6	13	39.0	76.1	98.3
	Mar-01	217	17	6	12	44.7	86.6	98.8
	Mar-02	220	17	6	11	47.6	92.2	99.5
	Mar-03	222	16	5	10	46.4	92	99
Laurel-Hattiesburg MS	Mar-96	204	18	12	7	41.9	n/a	81.4
	Nov-97	204	19	13	9	44.4	n/a	78.9
	Nov-98	206	17	11	8	40.4	55.2	80.0
	Mar-00	208	17	8	10	44.3	86.3	99.5
	Mar-01	212	17	8	10	40.9	80.6	95.7
	Mar-02	216	17	7	9	49.1	85.8	98.2
	Mar-03	223	18	7	11	46.5	83.8	97.4
Charlottesville VA	Mar-96	220	13	8	9	34.7	n/a	96.9
	Nov-97	222	13	6	8	33.3	n/a	99.5
	Nov-98	224	13	6	8	28.7	57.2	99.5
	Mar-00	222	13	8	9	29.7	57.8	98.4
	Mar-01	224	12	5	9	51.7	81.7	100
	Mar-02	225	12	4	9	53.1	100	100
	Mar-03	224	12	4	9	52.5	100.0	100.0

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<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Muskegon MI	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	217	13	5	9	69.9	86.6	96.3
	Mar-01	220	13	6	9	80.5	91.2	97.5
	Mar-02	222	12	4	9	79.2	96	100
	Mar-03	225	12	5	10	79.6	92.5	98.6
Winchester VA	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	219	13	6	5	40.3	n/a	94.8
	Nov-98	220	13	6	6	42.3	76.2	95.6
	Mar-00	218	13	6	7	41.0	79.7	93.9
	Mar-01	223	13	6	8	40.4	79.8	95.7
	Mar-02	224	12	5	6	47.5	88.5	100
	Mar-03	226	12	5	6	48.8	90.7	100.0
Redding CA	Mar-96	207	15	11	7	34.1	n/a	93.2
	Nov-97	210	13	6	7	38.7	n/a	101.1
	Nov-98	214	13	5	9	65.0	100.0	100.2
	Mar-00	215	14	5	10	67.0	98.2	99.6
	Mar-01	221	16	6	11	58.3	92.8	100
	Mar-02	227	16	6	10	64.2	97.5	100
	Mar-03	227	16	6	10	57.5	98.6	100
Tuscaloosa AL	Mar-96	211	15	8	7	34.0	n/a	83.0
	Nov-97	213	13	7	8	38.5	n/a	93.3
	Nov-98	216	13	7	8	56.6	81.1	96.2
	Mar-00	216	13	7	8	58.3	84.4	97.6
	Mar-01	218	13	5	9	57.9	95.2	98.6
	Mar-02	221	11	4	8	57.6	94.9	100
	Mar-03	228	13	6	8	50.5	87.1	97.3
Rochester MN	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	229	12	6	8	38.4	68.6	99.4
	Mar-01	228	14	6	9	36.5	66.4	100
	Mar-02	228	14	6	9	39.4	67.8	96.8
	Mar-03	229	15	7	9	39.5	68.1	98.5
Bryan-College Station TX	Mar-96	231	14	10	8	41.5	n/a	90.6
	Nov-97	235	14	9	9	38.7	n/a	89.6
	Nov-98	238	14	9	10	24.5	46.8	81.8
	Mar-00	232	14	9	10	24.7	44.6	80.4
	Mar-01	235	15	8	11	40.9	68.1	88.1
	Mar-02	232	14	7	9	44.6	68.9	96.2
	Mar-03	230	15	8	10	44.1	69.0	95.8
Marion-Carbondale IL	Mar-96	203	19	14	7	36.5	n/a	88.5
	Nov-97	205	20	10	8	50.0	n/a	101.9
	Nov-98	210	17	7	9	48.5	88.2	96.4
	Mar-00	213	17	7	9	40.8	81.1	91.2
	Mar-01	219	17	7	9	47.1	85	94.9
	Mar-02	226	17	7	9	46.2	86.1	95.4
	Mar-03	231	17	7	10	43.7	86.2	95.1

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Abilene TX	Mar-96	218	16	11	9	43.1	n/a	86.8
	Nov-97	223	16	7	9	37.9	n/a	102.6
	Nov-98	226	16	10	9	32.6	49.7	77.1
	Mar-00	221	19	8	10	48.7	81.2	97.5
	Mar-01	227	19	9	10	48.3	72.6	86.2
	Mar-02	231	19	9	11	42.3	72.3	85.9
	Mar-03	232	19	8	10	37.2	72.3	86.6
Dubuque IA	Mar-96	214	14	9	8	29.4	n/a	85.6
	Nov-97	217	14	8	7	36.4	n/a	92.4
	Nov-98	218	13	6	6	39.3	76.9	94.8
	Mar-00	220	14	5	8	39.0	72.3	94.1
	Mar-01	225	14	4	9	41.6	76.8	100
	Mar-02	230	14	4	7	42	78.8	100
	Mar-03	233	15	5	8	42.1	74.4	100
Joplin MO	Mar-96	222	18	9	9	24.0	n/a	81.7
	Nov-97	224	18	10	8	28.7	n/a	76.9
	Nov-98	225	18	9	9	37.8	69.4	81.7
	Mar-00	227	18	8	9	44.9	63.5	88.4
	Mar-01	230	18	7	11	45.8	64	87.7
	Mar-02	229	18	6	10	52.2	70.3	92.8
	Mar-03	234	18	6	10	51.4	71.5	93.7
Lafayette IN	Mar-96	228	14	9	8	45.4	n/a	88.5
	Nov-97	231	12	8	9	43.1	n/a	89.6
	Nov-98	231	12	7	8	36.8	59.6	88.8
	Mar-00	236	12	5	6	34.6	66.8	96.2
	Mar-01	237	12	5	7	34.6	66.5	96.7
	Mar-02	234	12	5	6	33.8	66.5	96.2
	Mar-03	235	13	6	6	38.8	69.5	96.6
Bloomington IL	Mar-96	225	4	3	4	63.6	n/a	99.2
	Nov-97	228	4	2	4	86.4	n/a	100.0
	Nov-98	229	5	2	5	88.4	100.0	100.0
	Mar-00	230	5	2	5	90.8	100.0	n/a
	Mar-01	234	5	2	5	91.8	100	NA
	Mar-02	235	6	2	4	90.5	100	NA
	Mar-03	236	7	2	5	87.2	100.0	100.0
Panama City FL	Mar-96	223	16	9	10	32.0	n/a	88.2
	Nov-97	226	16	8	9	43.5	n/a	96.0
	Nov-98	227	16	7	10	38.6	76.1	91.6
	Mar-00	226	16	5	11	44.5	66.9	96.1
	Mar-01	231	16	4	11	54.5	79.7	100
	Mar-02	240	16	4	11	59.9	79	100
	Mar-03	237	16	4	12	50.7	81.1	100.0
Wheeling WV	Mar-96	212	14	6	9	67.3	n/a	96.9
	Nov-97	216	14	6	11	78.3	n/a	100.2
	Nov-98	219	14	6	10	75.3	98.6	100.4
	Mar-00	223	14	6	9	85.5	99.6	99.1
	Mar-01	226	15	7	9	72.6	92.5	97.8
	Mar-02	233	15	7	10	63.2	93.5	98.3
	Mar-03	238	15	6	10	62.5	93.8	98.3

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Santa Fe NM	Mar-96	230	11	7	8	29.0	n/a	78.2
	Nov-97	233	9	6	6	41.9	n/a	83.9
	Nov-98	234	9	6	7	50.0	76.9	96.0
	Mar-00	235	9	6	7	27.0	52.7	85.1
	Mar-01	239	11	6	9	39.5	74.3	96.4
	Mar-02	238	10	6	8	40.3	66.2	93.5
	Mar-03	239	9	5	8	47.4	67.4	93.7
Waterloo-Cedar Falls IA	Mar-96	221	14	8	10	37.0	n/a	96.3
	Nov-97	225	14	6	9	51.8	n/a	99.1
	Nov-98	228	15	6	10	46.4	93.7	98.2
	Mar-00	233	16	6	10	42.3	82.3	98.8
	Mar-01	241	16	6	10	41.3	81.5	98.9
	Mar-02	239	16	6	9	44.8	80.3	98.9
	Mar-03	240	16	6	9	47.4	82.9	99
Parkersburg-Marietta WV-OH	Mar-96	216	15	8	9	41.5	n/a	92.0
	Nov-97	218	16	8	9	34.5	n/a	91.4
	Nov-98	221	15	5	8	54.6	91.5	99.5
	Mar-00	224	15	6	9	43.2	74.9	91.9
	Mar-01	233	16	7	10	45.6	75.3	93.5
	Mar-02	236	16	4	8	59.1	86.1	100
	Mar-03	241	16	4	8	63.1	90.3	100.0
Lima OH	Mar-96	217	10	7	6	38.0	n/a	95.0
	Nov-97	220	10	5	7	52.0	n/a	100.0
	Nov-98	222	11	5	6	55.3	91.9	86.7
	Mar-00	228	11	5	7	55.0	79.0	94.1
	Mar-01	232	11	5	7	57.7	85.6	97.3
	Mar-02	237	11	5	7	55.9	87.3	98.5
	Mar-03	242	12	5	7	56.4	88.4	98.7
Eau Claire WI	Mar-96	226	16	9	9	25.3	n/a	87.0
	Nov-97	229	17	6	11	34.1	n/a	89.2
	Nov-98	232	18	7	11	49.5	86.4	94.5
	Mar-00	231	18	7	10	46.8	86.6	95.9
	Mar-01	236	17	7	9	48.7	76.8	92.5
	Mar-02	242	18	6	10	42.2	81	95
	Mar-03	243	18	6	10	46.9	83.9	95.4
Meadville-Franklin PA	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-02	241	12	3	7	91.8	98.4	n/a
	Mar-03	244	13	3	8	90.1	97.2	n/a
Florence-Muscle Shoals AL	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	240	15	8	8	43.5	76.4	91.1
	Mar-01	246	15	8	9	43.1	79.2	92
	Mar-02	244	15	8	8	39.1	73.8	94.3
	Mar-03	245	15	8	8	39.2	77	94.6

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
State College PA	Mar-96	229	10	6	6	31.1	n/a	78.4
	Nov-97	234	9	4	6	36.2	n/a	85.1
	Nov-98	236	11	6	6	30.8	66.4	82.7
	Mar-00	237	12	6	5	31.0	57.1	91.4
	Mar-01	245	11	5	7	34.1	65.9	98.2
	Mar-02	245	12	4	8	35	66.5	100
	Mar-03	246	12	4	8	35.2	69.4	100
Pueblo CO	Mar-96	234	11	7	7	69.7	n/a	101.3
	Nov-97	238	10	6	6	57.7	n/a	98.7
	Nov-98	239	10	6	6	60.3	85.9	100.0
	Mar-00	241	10	7	6	62.2	84.0	99.4
	Mar-01	243	9	6	7	50	77	100
	Mar-02	246	8	5	6	76.1	97.8	100
	Mar-03	247	8	5	6	72.9	96.9	100.0
Elizabeth City-Nags Head NC	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	244	17	8	8	61.4	80	100
	Mar-02	249	18	8	9	64.5	84.2	100
	Mar-03	248	19	8	10	60.3	78.7	95.0
Sussex NJ	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	232	3	1	3	101.4	n/a	101.4
	Nov-98	235	3	1	3	100.0	NA	100.0
	Mar-00	239	4	1	4	100.0	n/a	n/a
	Mar-01	240	4	1	4	100	NA	NA
	Mar-02	248	4	1	4	100	NA	NA
	Mar-03	249	4	1	4	100.0	NA	100.0
Monroe LA	Mar-96	224	17	11	9	40.7	n/a	90.4
	Nov-97	227	18	13	8	35.4	n/a	88.0
	Nov-98	230	18	12	10	29.6	53.2	87.7
	Mar-00	234	19	11	10	32.6	58.8	90.7
	Mar-01	238	18	10	10	39.8	64.1	89
	Mar-02	247	21	11	11	37.5	59.7	89.9
	Mar-03	250	21	11	11	40.2	61.8	87.4
Wichita Falls TX	Mar-96	233	8	5	6	39.5	n/a	109.3
	Nov-97	237	8	5	5	41.1	n/a	97.8
	Nov-98	237	8	3	5	56.3	97.9	100.0
	Mar-00	242	9	3	6	54.8	98.9	n/a
	Mar-01	247	8	2	4	55.1	100	NA
	Mar-02	250	8	2	4	62.1	100	NA
	Mar-03	251	8	2	5	60.4	100	100
Columbia MO	Mar-96	235	18	13	7	32.0	n/a	68.9
	Nov-97	239	18	9	9	33.1	n/a	82.4
	Nov-98	241	17	8	8	43.5	58.0	96.6
	Mar-00	243	16	6	8	51.4	86.0	99.1
	Mar-01	249	16	6	9	51.1	85.7	99.1
	Mar-02	251	15	5	8	57	94.4	100
	Mar-03	252	16	6	11	53.6	91.7	98.8

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Battle Creek MI	Mar-96	227	6	3	4	100.0	n/a	100.0
	Nov-97	230	5	2	5	100.0	n/a	100.0
	Nov-98	233	5	2	5	101.4	100.0	101.4
	Mar-00	238	5	2	5	100.0	100.0	n/a
	Mar-01	242	5	2	5	100	100	NA
	Mar-02	252	5	2	5	100	100	NA
	Mar-03	253	5	2	5	97.8	100.0	100.0
Texarkana TX-AR	Mar-96	237	17	12	6	49.4	n/a	81.3
	Nov-97	241	17	11	7	64.2	n/a	88.8
	Nov-98	242	17	11	7	54.0	75.5	89.2
	Mar-00	246	17	11	9	55.8	74.6	87.9
	Mar-01	252	17	10	10	51.2	68.5	85.1
	Mar-02	255	17	8	9	47.1	61.2	83.7
	Mar-03	254	17	7	9	59.1	71.5	93.4
Altoona PA	Mar-96	232	14	9	10	38.0	n/a	83.7
	Nov-97	236	15	9	10	50.5	n/a	89.6
	Nov-98	240	14	8	9	53.2	72.4	88.4
	Mar-00	244	13	7	9	58.5	77.4	97.2
	Mar-01	250	14	7	10	60.8	72.8	89.6
	Mar-02	253	14	7	10	57.8	70.2	89.9
	Mar-03	255	16	7	9	61.2	74.4	91.5
Billings MT	Mar-96	236	15	8	7	46.3	n/a	97.2
	Nov-97	240	14	7	8	57.9	n/a	100.0
	Nov-98	243	15	5	7	50.5	77.5	100.2
	Mar-00	245	16	5	8	47.0	75.4	100.0
	Mar-01	251	17	5	8	44.7	74.3	100
	Mar-02	254	17	5	8	39.9	68.2	100
	Mar-03	256	18	6	9	40.3	70	100
Columbus-Starkville-West Point MS	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	247	15	6	8	52.2	71.5	92.6
	Mar-01	253	15	6	8	62.1	75.7	94.3
	Mar-02	256	14	6	7	61.6	75.8	93.9
	Mar-03	257	15	6	8	59.1	77.4	95.7
Grand Junction CO	Mar-96	245	12	6	8	42.5	n/a	90.6
	Nov-97	249	13	5	8	40.9	n/a	93.6
	Nov-98	249	13	5	8	38.5	65.4	98.1
	Mar-00	251	14	6	9	54.6	70.4	92.1
	Mar-01	255	12	3	8	66.1	92.5	NA
	Mar-02	259	14	4	7	55.5	80.2	100
	Mar-03	258	14	4	7	62.3	89.2	100.0
Williamsport PA	Mar-96	238	16	7	7	33.5	n/a	86.1
	Nov-97	242	17	7	10	47.7	n/a	96.0
	Nov-98	245	16	6	8	44.7	79.5	94.9
	Mar-00	248	16	7	9	45.6	85.0	94.7
	Mar-01	256	16	7	8	44.4	85.5	94.4
	Mar-02	258	15	5	7	51	93.6	100
	Mar-03	259	15	5	7	57.7	93.6	100.0

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Augusta-Waterville ME	Mar-96	239	14	7	8	41.3	n/a	101.3
	Nov-97	243	13	5	9	44.0	n/a	100.7
	Nov-98	246	13	5	8	43.3	83.1	98.9
	Mar-00	250	15	5	9	47.1	91.7	100.5
	Mar-01	257	15	4	9	53.6	95.1	100
	Mar-02	260	15	5	8	50.3	93.9	100
	Mar-03	260	17	5	10	54.3	94.7	100.0
Sioux City IA	Mar-96	240	12	6	8	39.1	n/a	88.0
	Nov-97	244	14	6	8	45.0	n/a	99.0
	Nov-98	244	14	6	9	46.6	83.3	99.2
	Mar-00	249	13	5	10	45.4	86.1	100.4
	Mar-01	254	14	5	10	34.1	66.4	100
	Mar-02	257	14	5	9	36.2	65.6	100
	Mar-03	261	15	5	10	36.0	66.9	100.0
Albany GA	Mar-96	241	16	9	10	34.0	n/a	89.2
	Nov-97	245	14	8	9	59.3	n/a	93.7
	Nov-98	247	14	8	8	60.2	72.1	90.5
	Mar-00	252	15	5	8	47.6	91.7	100.3
	Mar-01	258	17	7	9	51.5	90.2	100
	Mar-02	261	17	6	10	50	91.7	99.3
	Mar-03	262	17	6	10	46	91	99.3
Harrisonburg VA	Mar-96	251	13	7	7	51.0	n/a	93.3
	Nov-97	255	13	6	9	56.4	n/a	98.4
	Nov-98	254	13	5	8	56.8	79.5	100.2
	Mar-00	260	14	6	9	56.0	79.9	100.0
	Mar-01	263	15	7	10	41.1	62.8	94.3
	Mar-02	263	16	7	10	55.4	75.7	91.2
	Mar-03	263	17	6	10	49.7	82.3	95.2
Mankato-New Ulm-St Peter MN	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	255	12	4	6	66.4	85.1	100.0
	Mar-01	261	12	4	5	59.2	79.6	100
	Mar-02	264	12	4	6	56.7	75.2	100
	Mar-03	264	12	4	6	53.7	72.6	100.0
Sheboygan WI	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-02	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-03	265	7	4	5	60.6	81.7	100.0
Decatur IL	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	254	9	3	7	54.1	86.7	n/a
	Mar-01	259	9	3	7	47.5	84.2	NA
	Mar-02	262	9	3	7	57.6	88	NA
	Mar-03	266	10	3	7	53.7	85.1	100.0

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Rapid City SD	Mar-96	246	14	8	9	27.1	n/a	75.7
	Nov-97	250	15	7	9	44.0	n/a	84.4
	Nov-98	252	15	7	8	48.2	65.7	91.2
	Mar-00	258	15	6	8	54.4	76.4	95.0
	Mar-01	264	15	6	8	53	74.4	96.3
	Mar-02	268	16	7	9	48.7	71	97.7
	Mar-03	267	17	6	9	46.5	72.8	97.7
Lawton OK	Mar-96	243	9	6	6	40.6	n/a	98.2
	Nov-97	248	9	6	8	40.0	n/a	104.4
	Nov-98	251	9	5	8	44.6	66.7	103.6
	Mar-00	257	9	5	8	46.3	73.0	93.4
	Mar-01	266	9	5	8	50.3	72.7	92.3
	Mar-02	266	10	6	7	53.3	80.8	99.2
	Mar-03	268	10	5	7	51.7	78.3	100
Bluefield WV	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	248	16	6	7	n/a	NaN	n/a
	Mar-00	253	16	6	7	55.0	82.6	93.0
	Mar-01	260	16	6	7	58.6	87.1	94.4
	Mar-02	265	16	6	7	64.2	90.8	96.2
	Mar-03	269	16	6	7	57.1	84.2	94.4
Watertown NY	Mar-96	242	11	7	9	36.4	n/a	98.5
	Nov-97	246	10	4	8	53.7	n/a	99.4
	Nov-98	250	10	5	8	63.6	97.3	101.1
	Mar-00	256	10	4	8	64.2	93.1	99.4
	Mar-01	262	9	2	7	58.2	100	NA
	Mar-02	267	9	2	7	65	100	NA
	Mar-03	270	9	2	7	59.9	100.0	100.0
Lewiston-Auburn ME	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	253	3	2	3	94.7	100.0	100.0
	Mar-00	261	3	2	3	94.1	100.0	n/a
	Mar-01	267	2	2	2	80	100	NA
	Mar-02	269	2	2	2	85.7	100	NA
	Mar-03	271	2	2	1	75.0	100.0	100.0
San Angelo TX	Mar-96	249	10	6	8	31.9	n/a	88.9
	Nov-97	252	11	7	7	37.5	n/a	87.5
	Nov-98	255	11	7	7	32.6	64.0	88.4
	Mar-00	259	14	8	9	36.6	65.4	86.6
	Mar-01	265	12	7	9	43.4	68.4	88.2
	Mar-02	270	12	6	8	43.8	73.3	92.5
	Mar-03	272	12	6	8	34.2	65.8	89.5
Ithaca NY	Mar-96	250	8	4	6	69.6	n/a	82.1
	Nov-97	254	9	5	7	64.8	n/a	98.1
	Nov-98	257	9	5	6	63.4	79.0	98.8
	Mar-00	262	9	5	6	57.7	78.3	98.1
	Mar-01	268	8	4	6	62.8	87.8	100
	Mar-02	271	8	4	6	61.6	89.4	100
	Mar-03	273	8	4	6	62.8	89.7	100.0

## Appendix F: Market by Market Data

<b>Radio Market</b>	<b>Date</b>	<b>Rank</b>	<b>Stations</b>	<b>Owners</b>	<b>Formats</b>	<b>CR1</b>	<b>CR2</b>	<b>CR4</b>
Sebring FL	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-01	275	6	2	6	100	100	NA
	Mar-02	274	6	2	6	100	100	NA
	Mar-03	274	6	2	6	100	100	100
Cookeville TN	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	259	10	6	3	68.0	91.4	99.4
	Mar-00	264	10	4	4	64.0	96.0	100.0
	Mar-01	269	10	3	5	56.4	95.4	NA
	Mar-02	272	10	3	5	59.3	95.5	NA
	Mar-03	275	10	3	5	61.2	97.1	100
Grand Forks ND-MN	Mar-96	248	15	10	9	21.2	n/a	64.4
	Nov-97	253	15	9	10	33.3	n/a	73.5
	Nov-98	256	15	5	9	36.5	72.1	95.2
	Mar-00	263	15	6	9	38.7	72.5	96.1
	Mar-01	271	15	6	8	39.9	73.4	95.3
	Mar-02	275	15	6	8	45.1	72.9	95.3
	Mar-03	276	15	5	8	47.9	90.4	100.0
Bismarck ND	Mar-96	254	9	4	5	35.2	n/a	99.2
	Nov-97	258	10	4	6	41.5	n/a	100.0
	Nov-98	260	10	4	7	39.4	68.9	100.0
	Mar-00	265	11	4	9	43.1	76.7	100.0
	Mar-01	270	11	5	7	48.7	77.8	98.1
	Mar-02	273	11	4	7	44	72.2	100
	Mar-03	277	11	4	7	39.9	72.5	100.0
Jackson TN	Mar-96	255	13	10	7	0.0	n/a	0.0
	Nov-97	259	13	9	7	53.3	n/a	83.6
	Nov-98	261	13	9	7	45.5	62.1	79.9
	Mar-00	267	14	9	8	43.1	57.6	77.0
	Mar-01	273	14	8	9	38.4	73.1	84.8
	Mar-02	276	14	8	8	43.7	71.5	86.3
	Mar-03	278	14	8	7	43.4	73.8	86.7
Jonesboro AR	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	271	10	4	7	63.3	89.1	99.2
	Mar-01	278	10	4	7	55.4	81.8	100
	Mar-02	278	10	5	7	50.4	83.5	94.9
	Mar-03	279	8	2	7	63.1	100.0	100.0
Cheyenne WY	Mar-96	259	12	9	7	32.4	n/a	77.0
	Nov-97	263	14	8	6	45.8	n/a	87.0
	Nov-98	265	15	7	6	63.5	73.2	88.0
	Mar-00	272	16	7	7	53.8	75.4	88.5
	Mar-01	279	16	8	7	56.9	68.5	82.9
	Mar-02	281	17	4	7	60.8	82.9	100
	Mar-03	280	15	4	7	50.5	76.1	100

## Appendix F: Market by Market Data

<i>Radio Market</i>	<i>Date</i>	<i>Rank</i>	<i>Stations</i>	<i>Owners</i>	<i>Formats</i>	<i>CR1</i>	<i>CR2</i>	<i>CR4</i>
Mason City IA	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Mar-00	270	12	6	9	66.5	84.9	98.9
	Mar-01	277	12	6	8	67.5	92.7	99
	Mar-02	279	12	5	8	64.4	97.4	100
	Mar-03	281	13	5	8	63	97.7	100
Beckley WV	Mar-96	258	10	7	5	39.1	n/a	97.4
	Nov-97	262	10	7	7	37.0	n/a	96.1
	Nov-98	262	9	6	7	36.0	72.2	95.6
	Mar-00	269	9	5	7	29.1	56.4	98.2
	Mar-01	276	9	5	6	40.2	72	98.1
	Mar-02	280	9	4	6	65.3	92.7	100
	Mar-03	282	9	3	6	70.7	98.0	100.0
Great Falls MT	Mar-96	257	8	4	6	31.8	n/a	83.0
	Nov-97	261	8	3	6	50.0	n/a	100.0
	Nov-98	264	9	4	6	47.1	94.0	99.0
	Mar-00	273	9	4	6	47.2	93.0	98.6
	Mar-01	280	9	4	6	46.9	93.1	100
	Mar-02	282	12	5	7	46.4	91.4	100
	Mar-03	283	13	6	8	49.4	85.7	95.5
Meridian MS	Mar-96	260	12	9	7	43.8	n/a	95.0
	Nov-97	264	13	9	8	39.8	n/a	91.0
	Nov-98	266	13	8	9	37.5	70.5	86.0
	Mar-00	274	15	8	9	38.9	66.3	86.5
	Mar-01	281	15	8	9	38.4	63	86.8
	Mar-02	283	15	8	8	43.7	68	89.5
	Mar-03	284	15	8	8	37.8	61.4	84.6
Brunswick GA	Mar-96	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-97	n/a	n/a	n/a	n/a	n/a	n/a	n/a
	Nov-98	267	9	4	7	n/a	100.0	n/a
	Mar-00	275	9	4	7	72.9	85.2	98.6
	Mar-01	282	9	4	8	68.5	83	100
	Mar-02	284	9	3	8	73.2	97.6	n/a
	Mar-03	285	9	3	9	70.1	97.7	n/a
Casper WY	Mar-96	261	7	5	5	46.9	n/a	98.0
	Nov-97	265	8	4	6	63.2	n/a	99.4
	Nov-98	268	12	5	7	43.1	100.0	100.0
	Mar-00	276	12	5	7	35.7	64.5	100.7
	Mar-01	283	12	5	8	34.6	62.8	100
	Mar-02	285	12	4	8	70.2	96.5	100
	Mar-03	286	12	3	10	97.4	100	n/a